

JUST DIAL ANNOUNCES RESULTS FOR QUARTER ENDED JUNE 30, 2025

Mumbai, India – July 15, 2025: Just Dial Limited (BSE: 535648, NSE: JUSTDIAL), India's leading local search engine company, today announced its financial and operating results for its first quarter ended June 30, 2025. Following are the key highlights:

- **1Q-FY26 Revenue stood at ₹ 297.9 Crores, up 6.2% YoY**
- **EBITDA stood at ₹ 86.4 Crores, up 7.2% YoY; EBITDA Margin at 29.0%, improved 28 bps YoY**
- **Net Profit at ₹ 159.6 Crores, up 13.0% YoY**
- **Traffic (Quarterly Unique Visitors) in 1Q-FY26 stood at 193.2 million users, up 6.6% YoY**
- **Cash and Investments stood at ₹ 5,429.8 Crores as on June 30, 2025, up 14.2% YoY**

Financial Highlights for Fiscal 2026 First Quarter (1Q-FY26)

- **Operating Revenue & EBITDA:** Operating Revenue stood at ₹ 297.9 Crores, up 6.2% YoY. Operating EBITDA stood at ₹ 86.4 Crores, with healthy EBITDA margin of 29.0%. EBITDA Margin witnessed 28 bps YoY expansion. Advertising spends stood at ~₹ 8.5 Crores during the quarter.
- **Other Income** stood at ₹ 127.3 Crores, up 46.5% YoY and 17.2% QoQ, due to decline in bond yields during the quarter and over the last year, and increase in treasury portfolio.
- **Profit Before Taxes** stood at ₹ 198.9 Crores, up 29.3% YoY and Net Profit stood at ₹ 159.6 Crores, up 13.0% YoY. ETR stood at a normalised level of 19.7% for 1Q FY26 versus lower ETR of 12.0% for FY25 (due to reversal of deferred tax on part of treasury moving from short-term to long term bucket in FY25).
- **Deferred Revenue** stood at ₹ 534.6 Crores, up 6.9% YoY.
- **Cash and Investments** stood at ₹ 5,429.8 Crores as on June 30, 2025 compared to ₹ 4,755.5 Crores as on June 30, 2024 and ₹ 5,278.6 Crores as on March 31, 2025.

Business Highlights for Fiscal 2026 First Quarter (1Q-FY26)

- **Total Traffic (Unique Visitors)** for the quarter stood at 193.2 million, up 6.6% YoY and 1.0% QoQ. 86.9% traffic originated on Mobile platforms, 10.1% on Desktop/ PC and 3.0% on our Voice platform. Mobile traffic witness 8.7% YoY growth.

Just Dial Limited

CIN NO: L74140MH1993PLC150054

Registered & Corporate Office : Palm Court Building M, 501/B, 5th Floor, New Link Road, Besides Goregaon Sports Complex, Malad West, Mumbai - 400064

Tel : 022-28884060 • E-mail : investors@justdial.com

Mumbai, Delhi, Kolkata, Chennai, Bangalore, Pune, Hyderabad, Ahmedabad, Coimbatore, Jaipur and Chandigarh

☎ 088888-88888 | www.justdial.com

- **Total Active Listings** stood at 49.7 million as on June 30, 2025, an increase of 10.6% YoY and 1.9% QoQ. 938,625 listings were added (net) to the database during the quarter. Out of total listings, 34.8 million listings were geocoded as on June 30, 2025, up 18.2% YoY. Total Images in listings stood at 230.5 million, up 16.2% YoY and 1.4% QoQ.
- **Total Ratings & Reviews** stood at 153.7 million at the end of quarter, up 3.1% YoY.
- **Active Paid Campaigns** at the end of quarter stood at 617,340 up 4.3% YoY and 0.7% QoQ

JUST DIAL LTD - 1Q FY26 (Quarter ended June 30, 2025) PERFORMANCE SUMMARY						
Metric	Unit	1Q FY26	1Q FY25	YoY change	4Q FY25	QoQ change
Operating Revenue	(₹ million)	2,979	2,806	6.2%	2,892	3.0%
Operating EBITDA	(₹ million)	864	806	7.2%	861	0.4%
Operating EBITDA Margin	%	29.0%	28.7%	28 bps	29.8%	-74 bps
Other Income	(₹ million)	1,273	869	46.5%	1,087	17.2%
Profit Before Taxes	(₹ million)	1,989	1,539	29.3%	1,795	10.8%
Net Profit	(₹ million)	1,596	1,412	13.0%	1,576	1.3%
Net Profit Margin*	%	37.5%	38.4%	-88 bps	39.6%	-207 bps
Deferred Revenue (period end)	(₹ million)	5,346	5,001	6.9%	5,579	-4.2%
Cash & Investments (period end)	(₹ million)	54,298	47,555	14.2%	52,786	2.9%
Unique Visitors^	(million)	193.2	181.3	6.6%	191.3	1.0%
- Mobile	(million)	167.9	154.5	8.7%	166.2	1.0%
- Desktop/ PC	(million)	19.4	20.4	-5.0%	20.1	-3.4%
- Voice	(million)	5.9	6.3	-6.5%	5.0	16.9%
- Mobile	% share	86.9%	85.3%	166 bps	86.9%	4 bps
- Desktop/ PC	% share	10.1%	11.3%	-123 bps	10.5%	-46 bps
- Voice	% share	3.0%	3.4%	-43 bps	2.6%	41 bps
Total Listings (period end)	(million)	49.7	44.9	10.6%	48.8	1.9%
Net Listings Addition		938,625	1,373,563	-31.7%	1,231,207	-23.8%
Total Images in Listings (period end)	(million)	230.5	198.3	16.2%	227.3	1.4%
Listings with Geocodes (period end)	(million)	34.8	29.5	18.2%	32.7	6.5%
Ratings & Reviews	(million)	153.7	149.1	3.1%	152.6	0.7%

Just Dial Limited

CIN NO: L74140MH1993PLC150054

Registered & Corporate Office : Palm Court Building M, 501/B, 5th Floor, New Link Road, Besides Goregaon Sports Complex, Malad West, Mumbai - 400064

Tel. : 022-28884060 • E-mail : investors@justdial.com

Mumbai, Delhi, Kolkata, Chennai, Bangalore, Pune, Hyderabad, Ahmedabad, Coimbatore, Jaipur and Chandigarh

☎ 088888-88888 | www.justdial.com

Paid campaigns (period end)		617,340	591,650	4.3%	613,290	0.7%
Total App Downloads (period end)	(million)	40.7	37.3	9.3%	39.9	2.2%
- Android	(million)	36.0	32.9	9.4%	35.3	2.3%
- iOS	(million)	3.9	3.6	9.9%	3.8	2.6%
- Others	(million)	0.8	0.8	0.0%	0.8	0.0%
App Downloads per day		7,613	6,937	9.8%	6,915	10.1%
Total Employees (period end)		13,068	13,112	-0.3%	13,002	0.5%
- Sales Employees (period end)		10,176	9,980	2.0%	10,103	0.7%

^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive.

* Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.

About Just Dial Limited

Just Dial Limited provides local search related services to users in India through multiple platforms such as desktop and mobile website (<https://www.justdial.com>), mobile apps (Android & iOS), and over the telephone (Voice, pan India number 88888-88888). Justdial's latest version of JD App, is an All-in-One App, replete with features like Map-aided Search, Live TV, Videos, Stock quotes, etc to make the life of the consumer infinitely smoother & more engaging.

The Company has launched its B2B marketplace platform, JD Mart. JD Mart platform, available at <https://www.jdmart.com> and via apps on Play Store and App Store, is aimed at enabling millions of India's manufacturers, distributors, wholesalers, retailers to become internet-ready in post-COVID era, get new customers and sell their products online. The platform offers digital product catalogues to businesses and aims at digitalising India's businesses, especially MSMEs, across categories. Buyers can discover quality vendors offering a wide selection of products to choose from, spread across millions of categories to suit all B2B needs.

Justdial has also initiated transaction-oriented services for its users. These services aim at making several day-to-day tasks conveniently actionable and accessible to users from one App. With this step, Justdial is transitioning from being purely a provider of local search and related information to being a direct/ indirect enabler of such transactions. Justdial has also recently launched an end-to-end business management solution for SMEs, through which it intends to transition thousands of SMEs to efficiently run business online and have their adequate online presence via their own website, mobile site. Apart from this, Justdial has also launched JD Pay, a unique solution for quick digital payments for its users and vendors.

Just Dial Limited

CIN NO: L74140MH1993PLC150054

Registered & Corporate Office : Palm Court Building M, 501/B, 5th Floor, New Link Road, Besides Goregaon Sports Complex, Malad West, Mumbai - 400064

Tel. : 022-28884060 • E-mail : investors@justdial.com

Mumbai, Delhi, Kolkata, Chennai, Bangalore, Pune, Hyderabad, Ahmedabad, Coimbatore, Jaipur and Chandigarh

☎ 088888-88888 | www.justdial.com