

CORPORATE PRESENTATION

July 2026

DISCLAIMER

This Presentation has been prepared by Just Dial Limited ("Just Dial") for investors, shareholders, analysts and other relevant stakeholders, solely for informational purposes. The information set out in this Presentation, including business overview, traffic related numbers, products related information, historical financial performance and any forecasts should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities or other financial products. Before acting on any information, you should consider the appropriateness of the information having regard to these matters, any relevant offer document and in particular, you should seek independent financial advice.

This presentation may contain forecasts/ forward looking statements based on facts, expectations, and/or past figures relating to the business, financial performance and results of the Company. As with all forward-looking statements, forecasts are connected with known and unknown risks, uncertainties and other factors that may cause the actual results to deviate significantly from the forecast. Readers are cautioned not to place undue reliance on these forward looking statements. Forecasts prepared by the third parties, or data or evaluations used by third parties and mentioned in this communication, may be inappropriate, incomplete, or falsified. Neither the Company or any of its subsidiaries or any of its Directors, officers or employees thereof, provide any assurance that the assumptions underlying such forward-looking statements are fully free from errors nor do any of them accept any responsibility for the future accuracy of the opinions expressed in the Presentation or the actual occurrence of the forecasted developments. Neither the Company nor its Directors or officers assume any obligation to update any forward - looking statements or to confirm these forward-looking statements to the Company's actual results.

The contents of this presentation are confidential, and they must not be copied, distributed, disseminated, published or reproduced, in whole or in part, or disclosed by recipients directly or indirectly to any other person. Just Dial makes no representation or warranty as to the accuracy or completeness of this information and shall not have any liability for any representations (expressed or implied) regarding information contained in, or for any omissions from, this information or any other written or oral communications transmitted to the recipient in the course of its evaluation of the Company.

Any information provided in this presentation is subject to change without notice.

Q1 FY27 means the period Apr 1, 2026 to Jun 30, 2026

FY27 or FY 26-27 or FY 2027 means the Financial Year starting Apr 1, 2026 and ending Mar 31, 2027



BUSINESS OVERVIEW

COMPANY OVERVIEW

Justdial's services connect sellers of products & services with potential buyers/ users



High user engagement, 160.5 million ratings & reviews



192.9 million quarterly unique visitors in Q1-FY27



Database of 56.1 million listings



Scalable and profitable business model



639,200 active paid campaigns



Figures as on Jun 30, 2026

KEY STRENGTHS

- ❑ First Mover Advantage in Indian Local Search Market
- ❑ Strong Brand Recognition with 192.9 million unique quarterly visitors^ in Q1 FY27 (182.4 million in Q4 FY26)
- ❑ Comprehensive database of 54.7 million listings
- ❑ Attractive Value Proposition For Local SMEs
- ❑ Experience and Expertise in Local Indian Market
- ❑ Advanced and Scalable Technology Platform
- ❑ Efficient & Profitable Business Model
- ❑ Strong & Experienced Management Team
- ❑ Strong Financial Profile, Prepaid Model

^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive



NATIONWIDE PRESENCE



Nationwide coverage, branches
in 11 cities across India



Corporate Headquarters in
Mumbai, Technology operations
in Bengaluru



5,796 employees in tele-sales,
5,169 feet-on-street salesforce



On-the-ground presence in
250+ cities pan India, covering
11,000+ pin codes

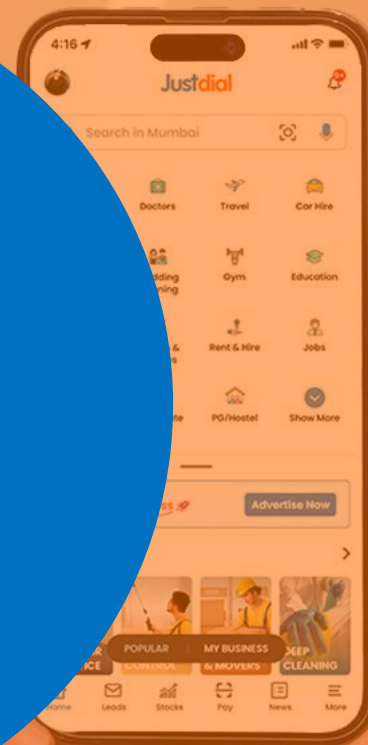
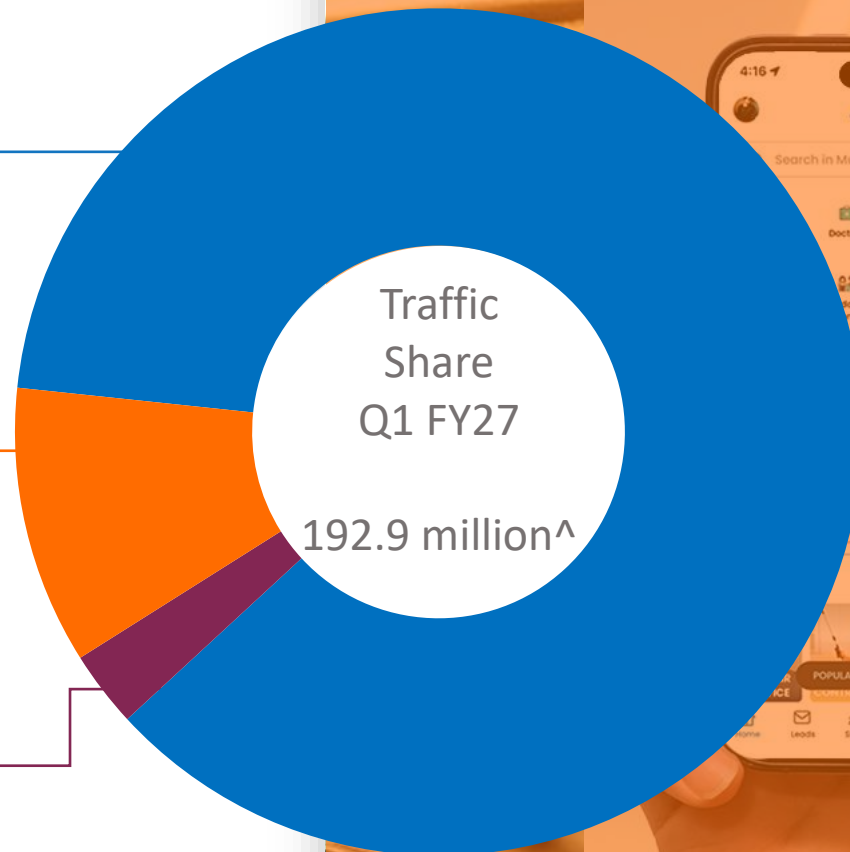


PLATFORMS

 **86.5%**
MOBILE
Mobile Site & Apps

 **10.6%**
DESKTOP/ PC
www.justdial.com

 **2.9%**
VOICE
88888-88888



^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive

MOBILE



Android & iOS Apps

Predictive Auto-Suggest

Company, Category, Product Search

Map View of Category Search

Location Detection

Voice Search

App Notifications

JD Pay

Maps & directions

Location-based search service

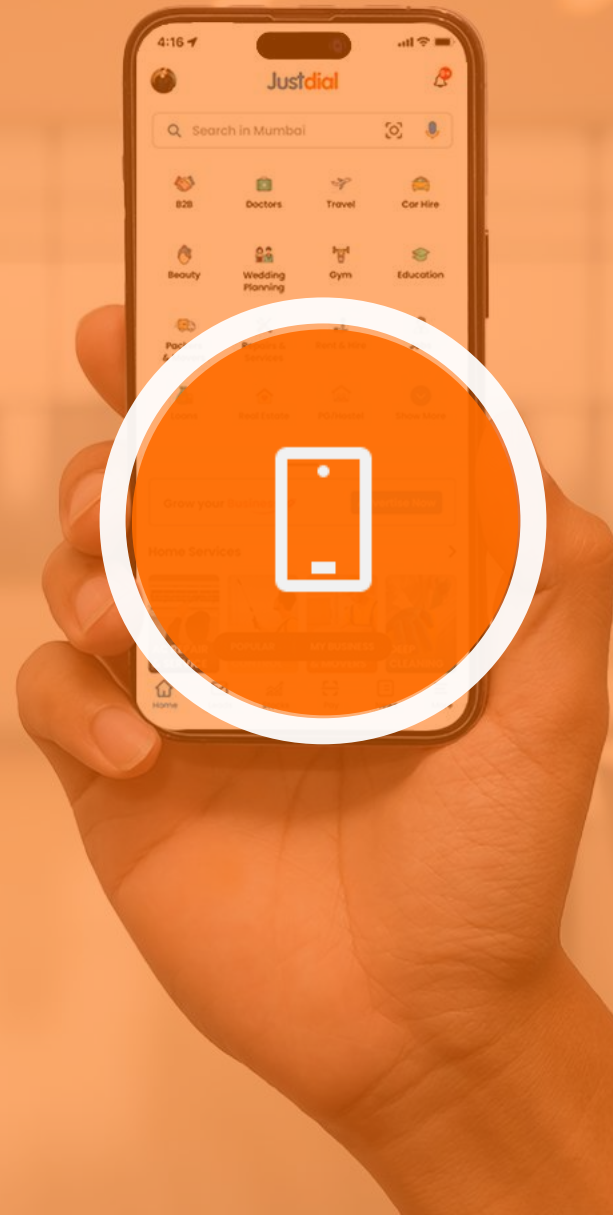
Ratings & Reviews

Friends' Ratings

Real-time Performance tags for listings

Catalogues

Search Plus



WEBSITE

Predictive Auto-Suggest

Company, Category, Product Search

Location Detection

Maps & directions

Operating hours

Business logos

Pictures & videos

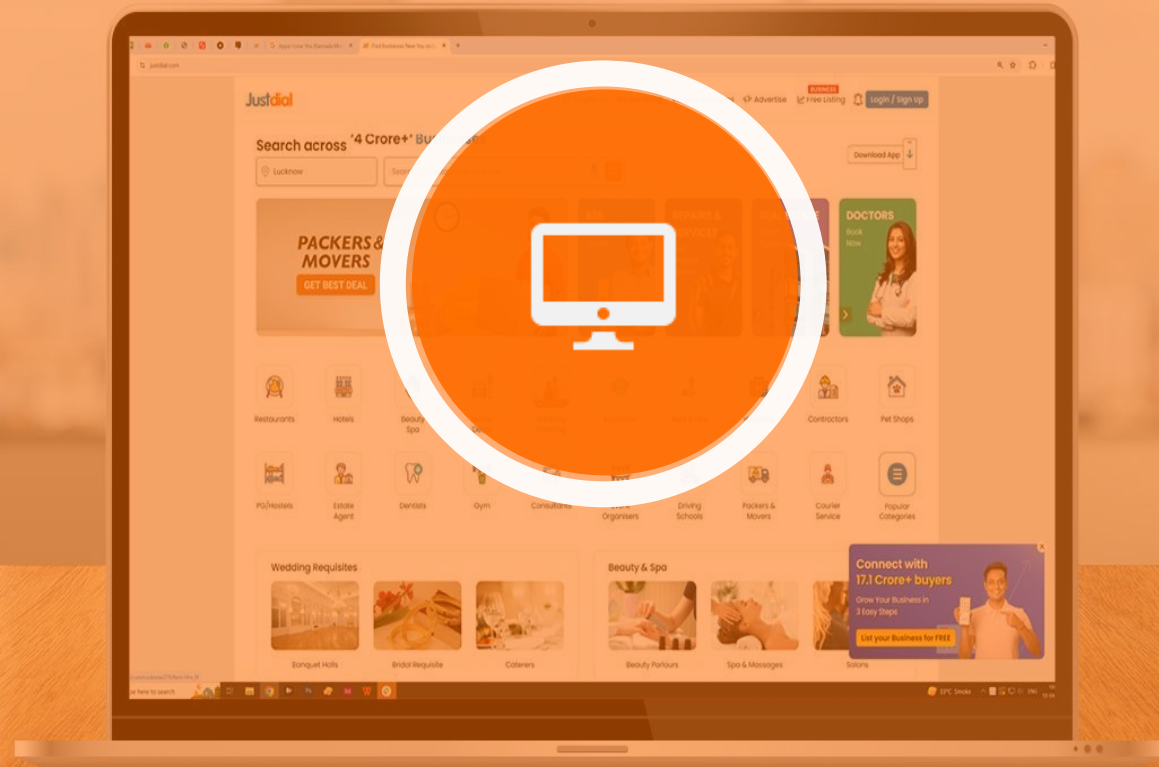
Ratings & reviews

Friends' Ratings

Catalogues

Search Plus

Popular Category Searches



VOICE

 888888-888888

Operator-assisted Hotline Number

One number across India

24 Hours a day x 7 Days a week

Multi-lingual support

Zero-ring Pickup

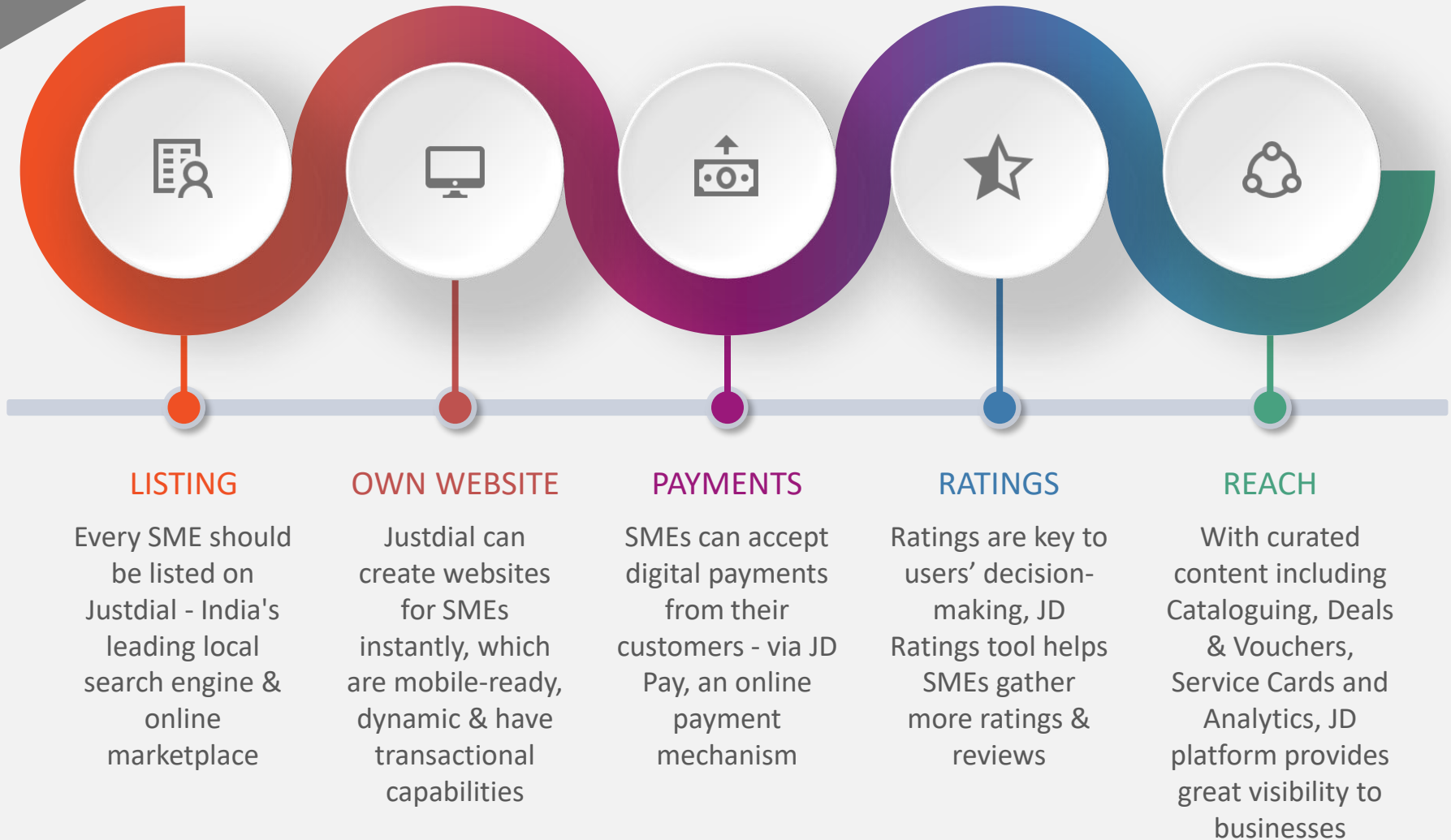
Personalized Greeting

Multiple queries in one call

Instant WhatsApp, SMS & Email



VALUE PROPOSITION FOR SMEs



USER ENGAGEMENT



160.5 million Ratings & Reviews

Mobile-verified, unbiased ratings

Intelligent tags to capture experiences

Friends' Ratings

5-Point Rating Scale

Photos Upload with Review

Robust Audit Mechanism



Mainland China
Andheri West

×



Excellent 



Dine in



Delivery

What did you love?

🔍

Group-friendly ×

Authentic cuisine ×

Friendly staff ×

Quick service

+6

Tell us about your experience

💡 Tips

Please say a little something about the food, ambience, service and price

 Let AI write



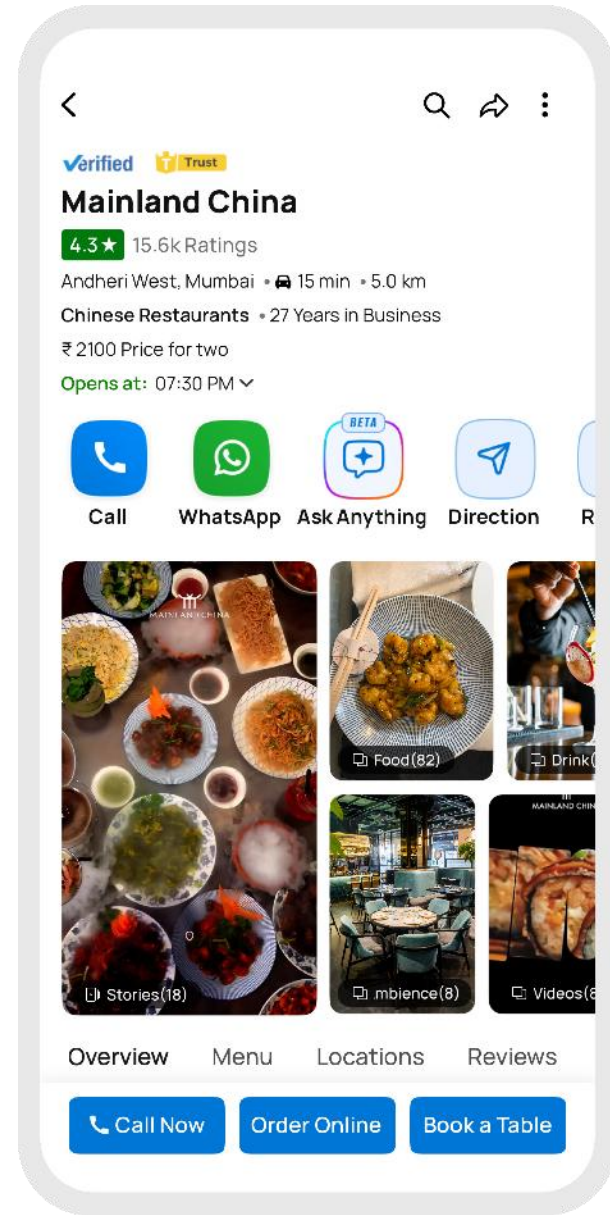
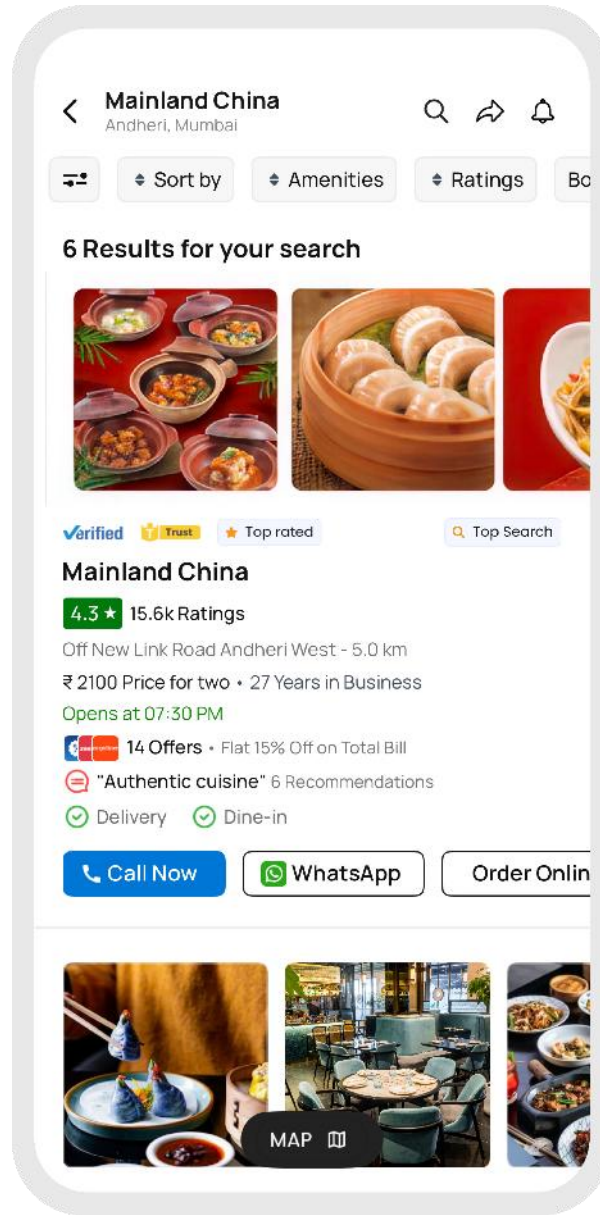
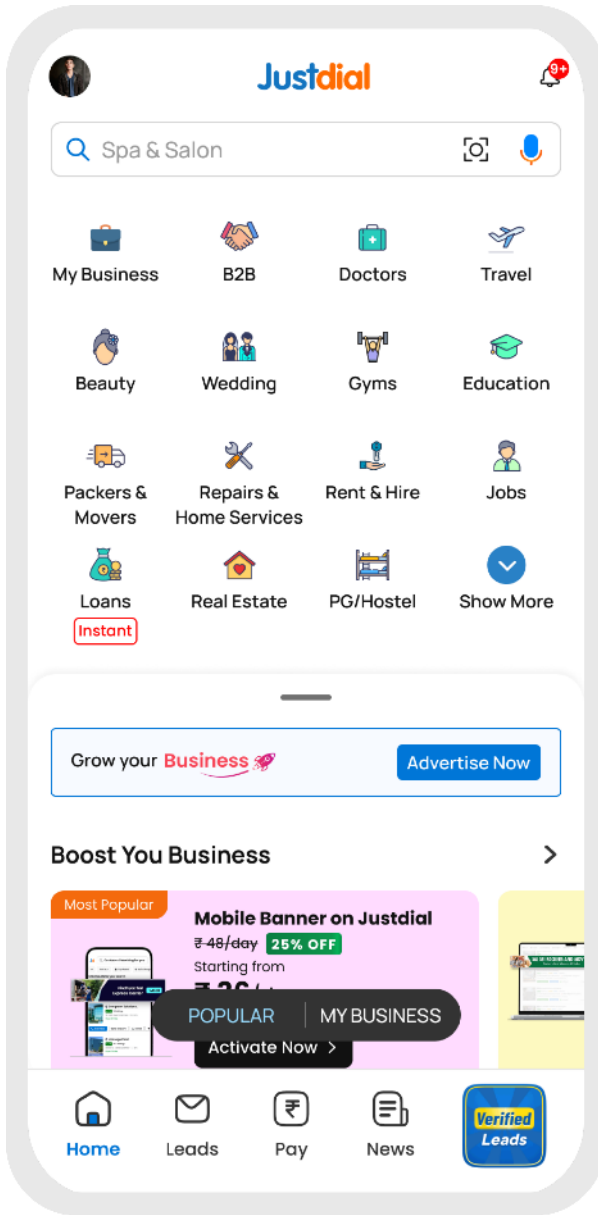
Upload Photos



Submit Review



PRODUCT OVERVIEW



JD Mobile

< General Physician Doct...
Link Road-Malad West, Mumbai



Sort by Book Appointment Establish

30.8k Results for your search

Ad



Verified Trust Top rated
Nanavati Max Super Speci...

4.3 ★ 19.7k Ratings

SV Road Vile Parle West - 10.1 km

76 Years in Healthcare

5 General Physician Doctors Available

National Insurance +21 More



Dr. Harshad Limaye
General Physician Doctors
Available Tomorrow 12:00 PM
Fees: ₹ 1500



Dr
In
Fe

Call Now

WhatsApp

Send Enquiry



Verified Trust
Laxmi Clinic

4.4 ★ 49 Ratings

Ever... Malad West - 600 mts

47 Years in Healthcare

Open at 06:30 PM

MAP

< Search Share

Verified

Dr. Ashish Agrawal The Heart Clinic

4.5 ★ 141 Ratings

Bhandup West, Mumbai • 35 min • 11.6 km

Clinics • 19 Years in Healthcare

Response time: 5 mins



Call



WhatsApp



Ask Anything



Enquiry

Di



Overview Reviews Services Photos

Call Now

Enquire Now

WhatsApp

< Search Share

Verified

Trust

HCG Cancer Centre

4.4 ★ 2.2k Ratings

Borivali West, Mumbai • 23 min • 7.6 km

Cancer Centres • 9 Years in Healthcare



Call



WhatsApp



Ask Anything



Enquiry

Di



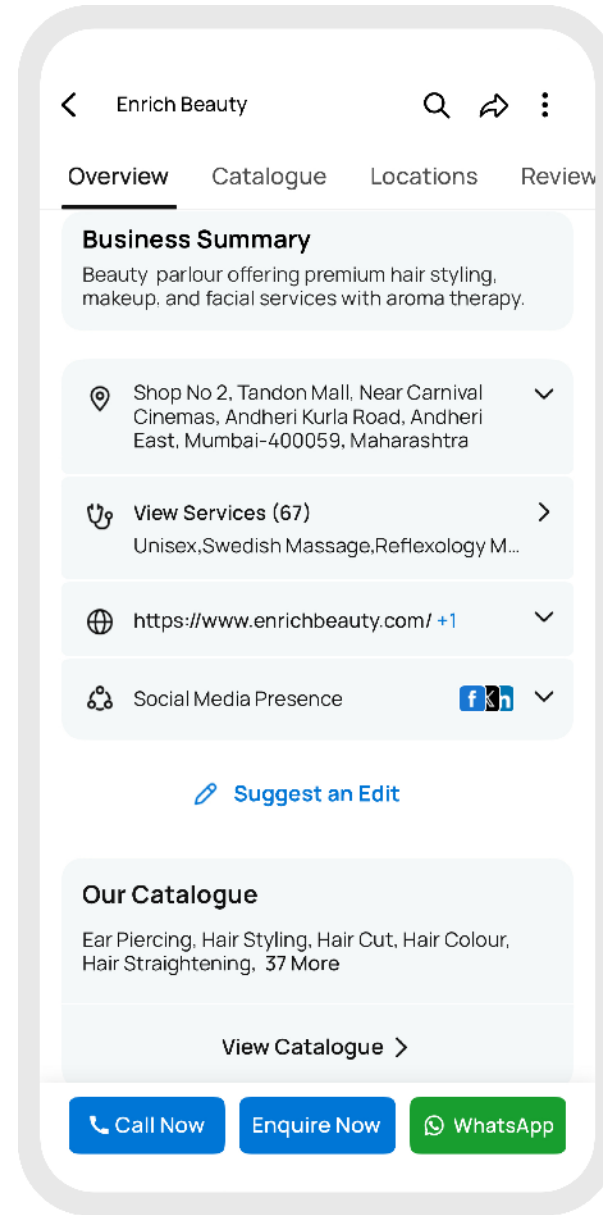
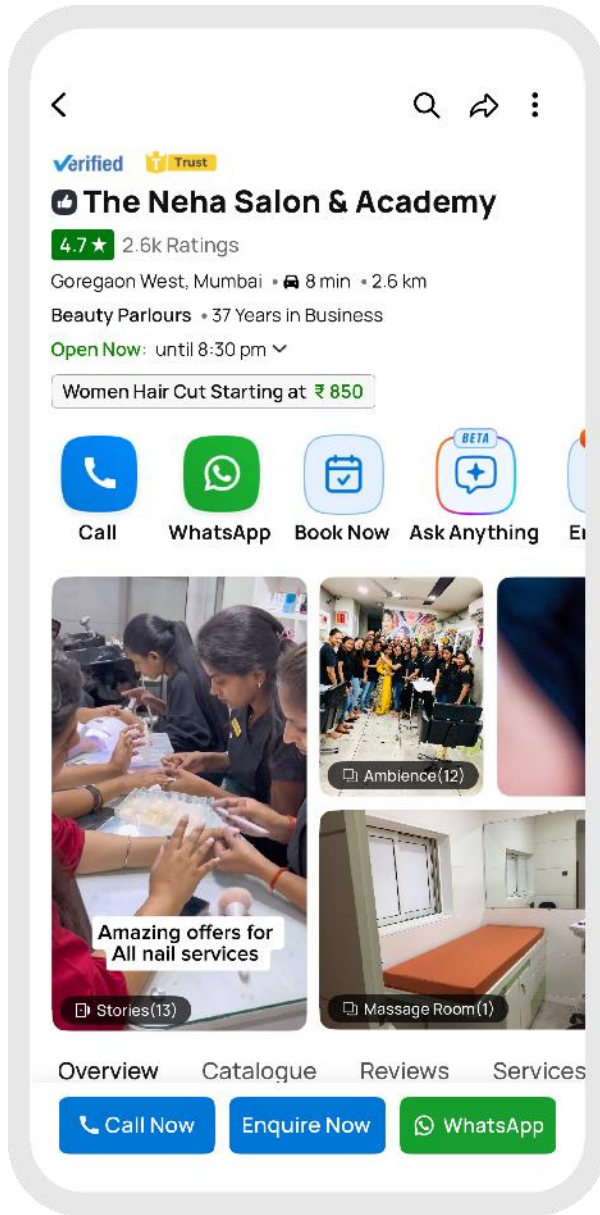
Overview Doctors Reviews Services

All Oncology Surgical Oncology Carc

Call Now

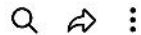
Enquire Now

WhatsApp

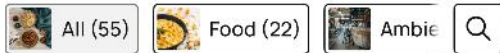


JD Mobile

< Prequel



iew Menu Reviews Services **Photos**



Call Now

Order Online

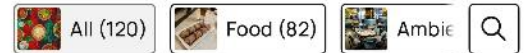
Book a Table



< Mainland China



Locations Reviews Services **Photos**



Call Now

Order Online

Book a Table

Voice Search

Listening.....

Mainland China restaurant



Verified

Trust

Mainland China

4.3 ★ 15.6k Ratings

Andheri West, Mumbai • 🚗 15 min • 5.0 km

Chinese Restaurants • 27 Years in Business

₹ 2100 Price for two

Opens at: 07:30 PM ▾



Call



WhatsApp



Ask Anything



Direction



R



Stories(18)



Food(82)



Drink(8)



Ambience(8)



Videos(8)

Overview

Menu

Locations

Reviews

Call Now

Order Online

Book a Table

Search across '5.3 Crore+' Businesses

Mumbai

Search for Pest Control Services



Download App



Restaurants



Hotels



Beauty
Spa



Home
Decor



WEDDING
Wedding
Planning



Education



Rent & Hire



Hospitals



Contractors



Pet Shops



PG/Hostels



Estate
Agent



Dentists



Gym



Loans



Event
Organisers



Driving
Schools



Packers &
Movers



Courier
Service



Popular
Categories

Wedding Requisites



Banquet Halls



Bridal Requisite



Caterers

Beauty & Spa



Beauty Parlours



Spa & Massages



Salons

Repairs & Services



Daily Needs



Justdial

Mumbai

Poco Loco Tapas Bar Khar West

X

EN

Advertise

Free Listing

BUSINESS

Profile

Mumbai > Fine Dining Restaurants (Rs 1000 To Rs 2000) in Mumbai > Fine Dining Restaurants (Rs 1000 To Rs 2000) in Khar West > Poco Loco Tapas & Bar



Poco Loco Tapas & Bar

4.2 ★ 6,843 Rating **Verified**

Your friend Pankaj rated 5/5

Khar West, Mumbai • Open until 1:00 am • 7 Years In Business • Price for two ₹ 1900

Show Number

Order Online

WhatsApp

Ask Anything

Share

Edit

Click to Rate



Overview

Menu

Quick Info

Services

Photos

Reviews

News

Menu

View all



Fresa Platano Smoothie

₹ 250

View Details



Tinto Verano Mocktail

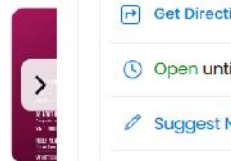
₹ 320

View Details



Sandia Y Menta Juice

₹ 340



Contact

Show Number

Address

Plot 99, Navish House, Building 87,
S.V Road, Khar, Khar West, Mumbai-
400052, Maharashtra

Get Directions

Copy

Open until 1:00 am

Suggest New Timings

Send Enquiry by Email

Get info via SMS/Email

Ask anything about this place

JD Website

< JW Marriott Hotel in Juhu, Mumbai - Gallery

Show Number

Book Now

All (69) Room (13) Video (2) Exterior (10) Interior (6) Swimming Pool (4) Dining (9) By Owner (14) By User (3) View 360° (14)

Add Photos



Enhanced Ratings & Reviews System

←

Mainland China

🔍

🔗

⋮

Menu

Locations

Reviews

Services

Profile

Reviews & Ratings

4.3

15659 Ratings

Jd rating index based on 15.6k ratings across the web

You have rated 4.0

✎

✎

Write a review

Recent rating trend

4.0

3.0

5.0

3.0

5.0

5.0

User Reviews

Relevant

Latest

High to Low

Review Highlights

Authentic cuisine (6)

Good seating (5)

Quick service (5)

Great ambience (5)

Tasty food (5)

Worth the money (5)



Yogesh Foka Design

95 reviews

3.0

★

⋮

Call Now

Order Online

Book a Table



Mainland China

Andheri West

×

★

★

★

★

★

Excellent

😊

🍴

✓

Dine in

📦

✕

Delivery

What did you love?

🔍

Group-friendly

Authentic cuisine

Friendly staff

Quick service

+6

Tell us about your experience

💡 Tips

Please say a little something about the food, ambience, service and price

✎

Let AI write

🎤

Upload Photos

+

Submit Review



Mainland China

Andheri West

×

★

★

★

★

★

Excellent

😊

🍴

✓

Dine in

📦

✕

Delivery

What did you love?

🔍

Group-friendly ✕

Authentic cuisine ✕

Friendly staff ✕

Quick service

+6

Tell us about your experience

💡 Tips

Please say a little something about the food, ambience, service and price

✎

Let AI write

🎤

Upload Photos

+

Submit Review

Review Insights

Justdial



EN

We are Hiring

Investor Relations

Advertise

Free Listing



Login / Sign Up

Key Insights



What users liked

- The cafe has a great and pleasant ambiance
- The staff is friendly and attentive
- The food is delicious and flavorful, with a variety of options

[More](#)



What can be improved

- Some customers mentioned that the customer service was disappointing, with arrogant and careless staff members
- Another review mentioned that the prices were high, although portion sizes were good

*BETA VERSION - Likes and suggested improvements are based on the reviews across the web

Reviews & Ratings

4.3

49,730 Rating

Jd rating index based on 49730 ratings across the web

Start your Review



KRUNAL rated 4/5 & 2 other friends rated this

Recent rating trend

5.0 ★ 5.0 ★ 5.0 ★ 5.0 ★ 5.0 ★ 5.0 ★ 5.0 ★ 3.0 ★ 3.0 ★

Reviews with Images



Leopold Cafe & Bar



Overview

Menu

Reviews

Services

F

Reviews & Ratings

4.3

49.7k Ratings

Jd rating index based on 49.7k ratings across the web

Start your review



Recent rating trend

5.0 ★ 5.0 ★ 5.0 ★ 5.0 ★ 5.0 ★ 5.0 ★

Key Insights



What users liked

- ✓ The cafe has a great and pleasant ambiance
- ✓ The staff is friendly and attentive
- ✓ The food is delicious and flavorful, with a variety of options

[More](#)

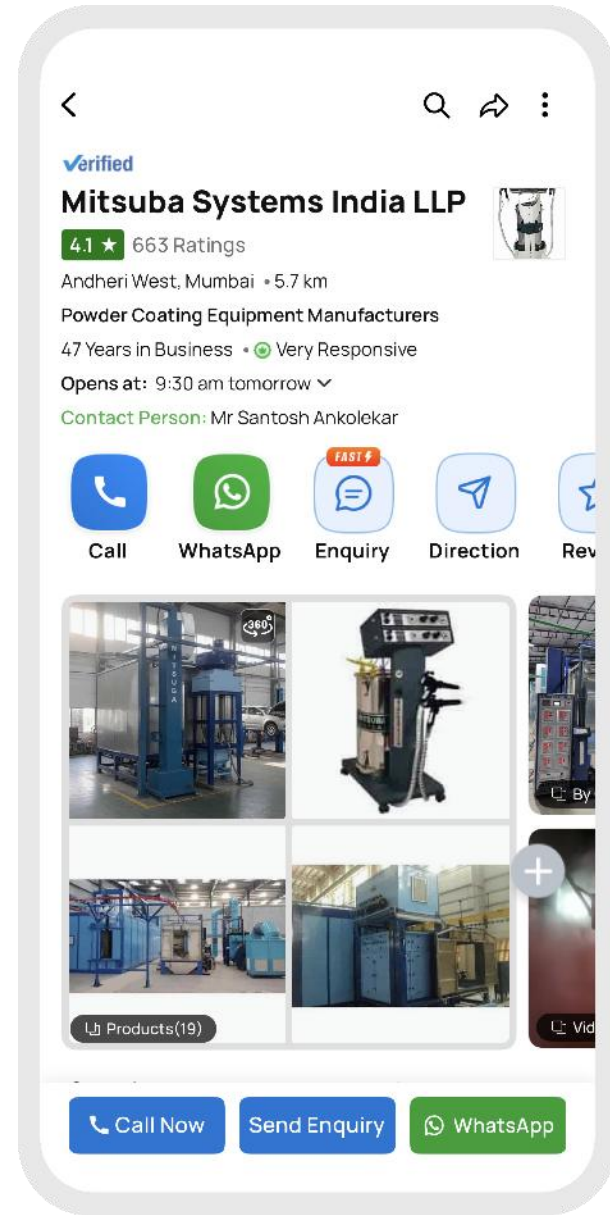
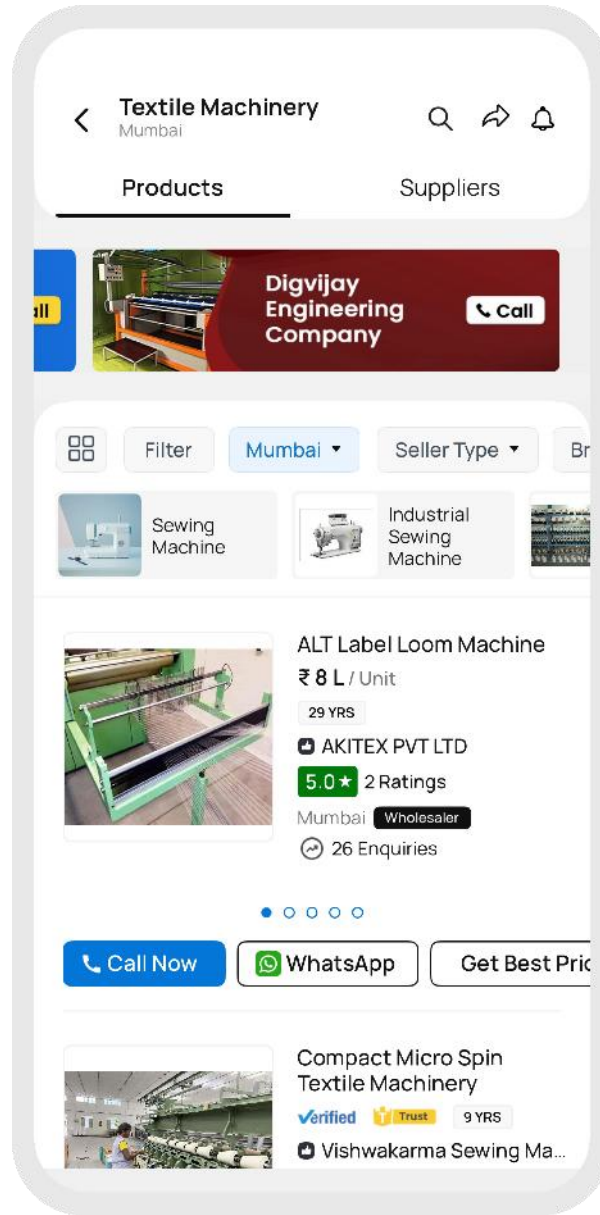
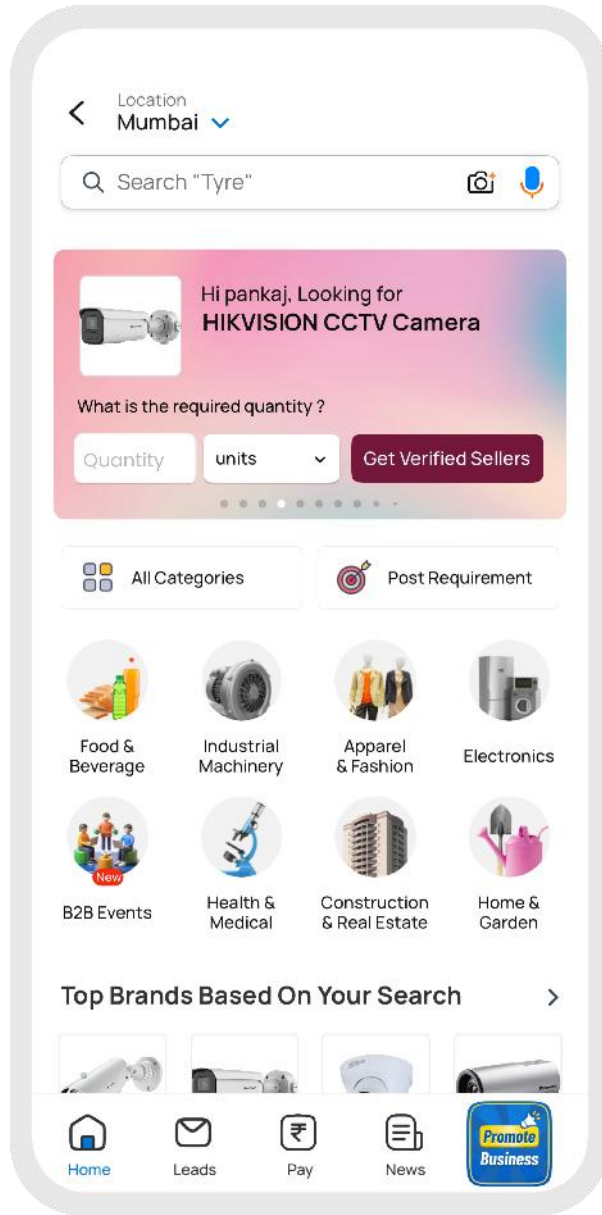
Likes and suggested improvements are based on the reviews across the web

Call Now

Order Online

Book a Table

JD Mart – Exclusive B2B Platform



JD Mart – Exclusive B2B Platform



industrial success.

Photos (7)

360°

Videos

All Geared Auto Feed Radial Drilling Machine (Green And Silver)

Eden Enterprises

Athipattu - Chennai [more](#)

Wholesaler

₹ 3 L - ₹ 3.30 L / Unit

Quantity

Unit

[Get Quote >>](#)

Specifications

Chuck Size	20 mm
Spindle Speed Range	500-1000 RPM
Spindle Travel	100 mm
Taper Spindle Speeds	500 RPM
Color	Green And Silver

[Call Now](#)

[Get Best Price](#)

[WhatsApp](#)



Photos (7)

360°

Videos

All Geared Auto Feed Radial Drilling Machine (Green And Silver)

Eden Enterprises

Athipattu - Chennai [more](#)

Wholesaler

₹ 3 L - ₹ 3.30 L / Unit

Quantity

Unit

[Get Quote >](#)

Specifications

Chuck Size	20 mm
Spindle Speed Range	500-1000 RPM
Spindle Travel	100 mm
Taper Spindle Speeds	500 RPM
Color	Green And Silver

[Call Now](#)

[Get Best Price](#)

[WhatsApp](#)

< Green Chilli Pounding Ma...  

Catalogue 1

8 Photo

Catalogue 2

7 Photo

More from this seller



Red Chilli Pounding Machine

₹ 25.02 K - ₹ 27.48 K / Pc

[Get Best Price](#)



Expert's Best Flour Mill - Commercial Use, Warrant...

₹ 2 L / Pc

[Get Best Price](#)



 Katkar Udyog

Send requirement on WhatsApp



Type your message



Connect with Seller Instantly

[Call Now](#)



Call Seller now to get more details instantly!



[Call Now](#)

[Get Best Price](#)

[WhatsApp](#)

JD Mart – Exclusive B2B Platform



Mumbai

Search "Fencing Wire"

EN

Advertise

Leads

My Business

D

All Categories

Food & Beverage

Industrial Machinery

Apparel & Fashion

Electronics

B2B Events

Alert Jd Company!
No products to show
Add products to boost leads by 25%
[Go To My Listing](#)



Hi darshana, Have a long bucket list?
Let us help you get verified sellers

Pixel Camera

CCTV Camera

Fencing

[Get Verified Sellers](#)

Top Brands Based On Your Search

[View all](#)


CP PLUS


HIKVISION


dahua
TECHNOLOGY


Panasonic


Honeywell


Goody

Top-Ranked Categories For You

[View all](#)


CCTV Camera Connector


CCTV Bracket

Versatile Across Devices
Connects to all devices including IP cameras, analog CCTV cameras, and more.


CCTV Switch


CCTV Camera Mount


CCTV Recorder


CCTV Power Supply

Get Customers Enquiries & Increase Sale Growth
Upto 50% Off + Extra Benefits
[View All Plans](#)



JD Mart – Exclusive B2B Platform

Justdial

Mumbai

Mitsuba Systems India LLP

X

EN

Leads

Advertise

BUSINESS

Free Listing

Login / Sign Up

Mumbai > Powder Coating Equipment Manufacturers in Mumbai > Powder Coating Equipment Manufacturers in Andheri West > Mitsuba Systems India LLP

MITSUBA

SYSTEMS (INDIA) LLP

4.1 ★

663 Ratings

Verified

Manufacturer

Claimed

Andheri West, Mumbai

Opens at 9:30 am tomorrow

47 Years in Business

"Good quality" 17 Suggestions

Show Number

Send Enquiry

WhatsApp

Click to Rate

☆

☆

☆

☆

☆

Overview

Products

Catalogue

Business Details

Photos

Reviews

Connect with

19.3 Crore+ Buyers

on Justdial

View all

List your business for

FREE

Popular Products

View all



Booth With Rotary Cyclone Recovery - Cat Series

₹ 1.5 L - ₹ 1.95 L /Pc

(MOQ) : 1 Pc

Get Best Price



Mitsuba Continuous Type Conveyorised Powder...

₹ 40 K - ₹ 8 L /Pc

(MOQ) : 1 Pc

Get Best Price

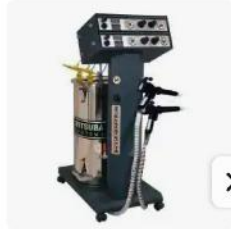


Series 3 High Efficiency Electric After Filter, 5000 M...

₹ 15 K - ₹ 19.5 K /Pc

(MOQ) : 1 Pc

Get Best Price



Dual Series 700 Supreme Large Electrostatic Powder...

₹ 15 L - ₹ 19.5 L /Pc

(MOQ) : 1 Pc

Get Best Price

Company Catalogue

Share

MITSUBA

SYSTEMS (INDIA) LLP

Andheri West, Mumbai

47 Years in Business

Powder Coating

Stainless Steel Powder

Other Products

Contact

Show Number

Whatsapp

Address

34/H, Laxmi Industrial Estate,
Opposite Shabri Hotel, New Link
Road, Andheri West, Mumbai-
400053, Maharashtra

Get Directions

Copy

Opens at 9:30 am tomorrow

Suggest New Timings

Send Enquiry by Email

Get info via SMS/Email

Share

Tap to rate

Edit this Listing

Visit our Website

Follow us

Advertise

Free Listing

JD Mart – Exclusive B2B Platform

Justdial

Chennai

All Geared Auto Feed Radial Drilling Machine Gra... X

EN

Advertise

LIST FOR FREE

Become a Seller

Login / Sign Up

All Categories

Food & Beverage

Industrial Machinery

Apparel & Fashion

Electronics

B2B Events

Chennai > Industrial Plants & Machine... > Industrial Machinery & Equi... > Advanced Manufacturing ... > Machine Tool Equipment in... > Industrial Drilling Machiner... > Geared Drilling Machine in ... > All Geared Auto Feed Radi...



All Geared Auto Feed Radial Drilling Machine (Green And Silver)

₹ 3 L - ₹ 3.30 L / Unit

Quantity

Unit

Get Quote

Specification

Chuck Size	20 mm
Spindle Speed Range	500-1000 RPM
Spindle Travel	100 mm
Taper Spindle Speeds	500 RPM
Color	Green And Silver
Material	mild steel
Availability	In Stock

Description

[View Details](#)

A powerful industrial machine designed for precision drilling operations, this auto-feed radial drilling apparatus is engineered to handle demanding tasks. Constructed from durable **mild steel**, it offers exceptional stability and longevity in rigorous working environments. The machine features a distinctive **Green And Silver** color scheme. For optimal performance, the spindle speed can be...

Product Showcase

All Geared Auto Feed Radial Drilling Machine (Green And Silver)
with Robust Corrosion Protection

Material:
mild steel

Color:
Green And Silver



Seller Information



Eden Enterprises

IND | Chennai

Wholesaler

5.0 ★ 7 Ratings • GST

12 Years in Business

Show Number

Get Best Price

WhatsApp

Connect with

19.3 Crore+ Buyers

on Justdial



List your business for

FREE

Advertise

Free Listing

Self-Sign-up for SMEs to start paid campaign

<

Justdial

Talk to Us

GROW Your Business

Advertise on India's No.1 Local Search Engine

Enter Mobile No

+91 8879626064

Get Started →

✓ Rank Ahead of Your Competition

✓ Find Ready to Buy Customers Instantly

✓ Track Leads & Competition Trends

By continuing, you agree to our Terms of Use, Privacy & Infringement Policy

18.2 Crore+ Buyers

6.3 Lakh+ Happy Customers

JD Your Business Category

6.5K Results for your search

Your Business Will Get Ranked Higher Than Your Competitors

Evergreen Solutions 4.7★ 14 Ratings

Vantage Point 4.7★ 14 Ratings

JD Your Business 4.9★ 777 Ratings

Success Stories

6.3 Lakh+ Advertisers

Home

Leads

Stocks

Pay

News

More

<

Select Your Plan

Compare & View More Plans ▶

1 Year Plan

Standard

₹72/-Day

25% OFF

₹54/-Day

Save 20% More

VIEW DETAILS

Buy Now

3 Year Plan

Standard

₹72/-Day

50% OFF

₹36/-Day

Save 33% More

VIEW DETAILS

Buy Now

Recommended

Growth

Get Max Exposure List in

Top 5

Save 25% More

VIEW DETAILS

Explore

Search Visibility	1x	1x	Guaranteed Top Visibility
Guaranteed Leads	✓	✓	✓
Online Catalogue	✓	✓	✓
Payment Solutions	✓	✓	✓
Smart Lead System	✓	✓	✓
Competitor Analysis	✓	✓	✓
Premium Customer Support	✓	✓	✓
Trust Stamp #	✓	✓	✗
Verified Seal #	✓	✓	✗
Jd Rating Certificate	✓	✓	✓

To activate the JD Trust/Verified badge, the business must have its KYC verified and be rated at an average of 3.8+ stars.

Features

Premium Listing

Home

Leads

Stocks

Pay

News

More

<

Payment Summary

Recommended For You

New Launch

Universal Business Listing

₹38/day

25% OFF

₹28/day

Know more

+ Add

Most Popular

JD Your Business

Payment Summary

1 Year - Standard Plan

Purchased by 20K Customers in Last 30 Days

Monthly Fee

₹1,600

₹72 ₹54 per day

₹2134 25% OFF

Visibility In Search + Verified Seal + Trust Stamp + Online Catalogue ...view more

Jd Trust and Verified Seal

FREE

Mobile Banner on Justdial

₹625

GST @ 18%

₹402

+ Add GST Details for Input Credit

+ Add TDS

Total Monthly Fee

₹2,627

Jd Rating Certificate

FREE

Your certificate will be delivered immediately after purchase.

Home

Leads

Stocks

Pay

News

More

JD Business – Dashboard for SMEs to manage campaigns

**Justdial**
Business

**PCA Packers & Movers**
Malad West, Mumbai

Today's Enquiries
13

Today's Enquiries
12,375

Responded
8,044
65% Good

Response Time
1h : 02m
Good

Analytics


View More 

**Sync your business with Google & Instagram**
Connect Now >

**72%**
Profile Score

Build a strong presence on Justdial
Complete your profile to grow your business

Add Building name > + 4 more >

Complete Your Business Profile →

**Edit Profile**

**Biz Boosters**

**Reviews**

**Add Photos**

**Add Contact**

**Upload Catalogue**

**Add Offer**

**Add Website**

Home

Leads

My Listing

Photos



PCA Packers & Movers ▾
Malad West, Mumbai

**Help** ⋮

Overall Performance

Total Enquiries
12,375

Responded
8,044
65% Good

Response Time
1h : 02m
Good

Reviews
4 New
Respond Now

Profile Score
72% **Poor**
Dashboard


View More

Today's Performance

13
Enquiries

1h : 06m
Response Time

4
Hot Enquiries

**WhatsApp Business** **NEW FEATURE** >
Link your business account

Please specify the brands associated with your business? **Add Now** ×

Recent Enquiries [View all](#)

NEW

Today 11:54 am

Home

Leads

My Listing

Photos



PCA Packers & Movers ▾
Malad West, Mumbai

**Help** ⋮

Overall Performance

Total Enquiries
12,375

Responded
8,044
65% Good

Response Time
1h : 02m
Good

Reviews
4 New
Respond Now

Profile Score
72% **Poor**
Dashboard


View More

Today's Performance

13
Enquiries

1h : 06m
Response Time

4
Hot Enquiries

**WhatsApp Business** **NEW FEATURE** >
Link your business account

Please specify the brands associated with your business? **Add Now** ×

Recent Enquiries [View all](#)

NEW

Today 11:54 am

Home

Leads

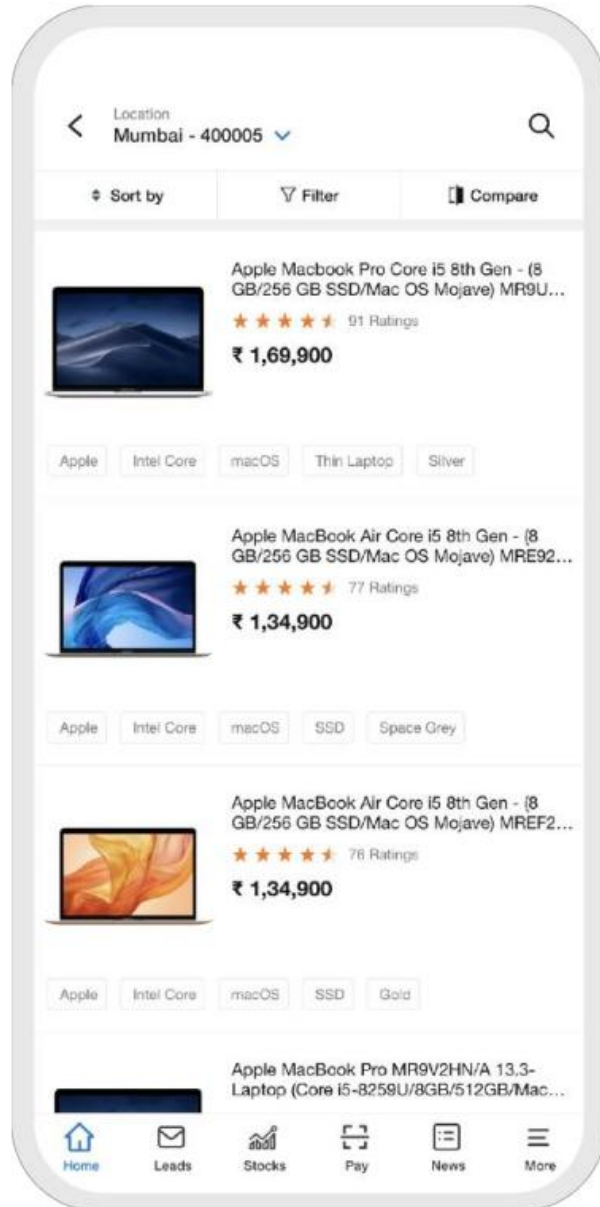
My Listing

Photos

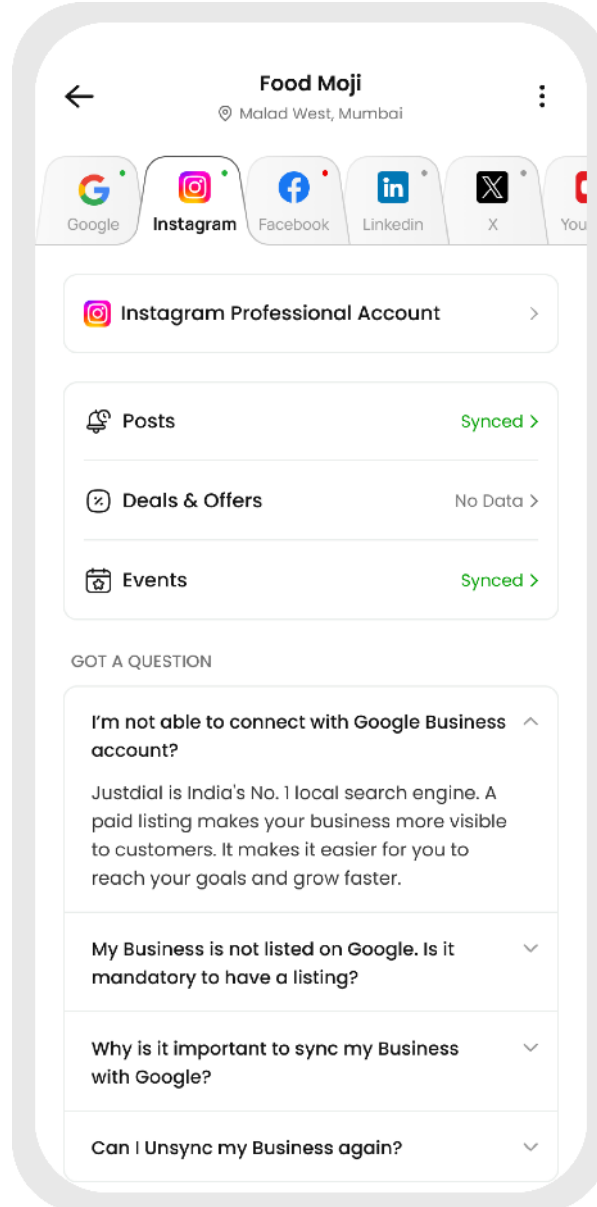


Beyond Search

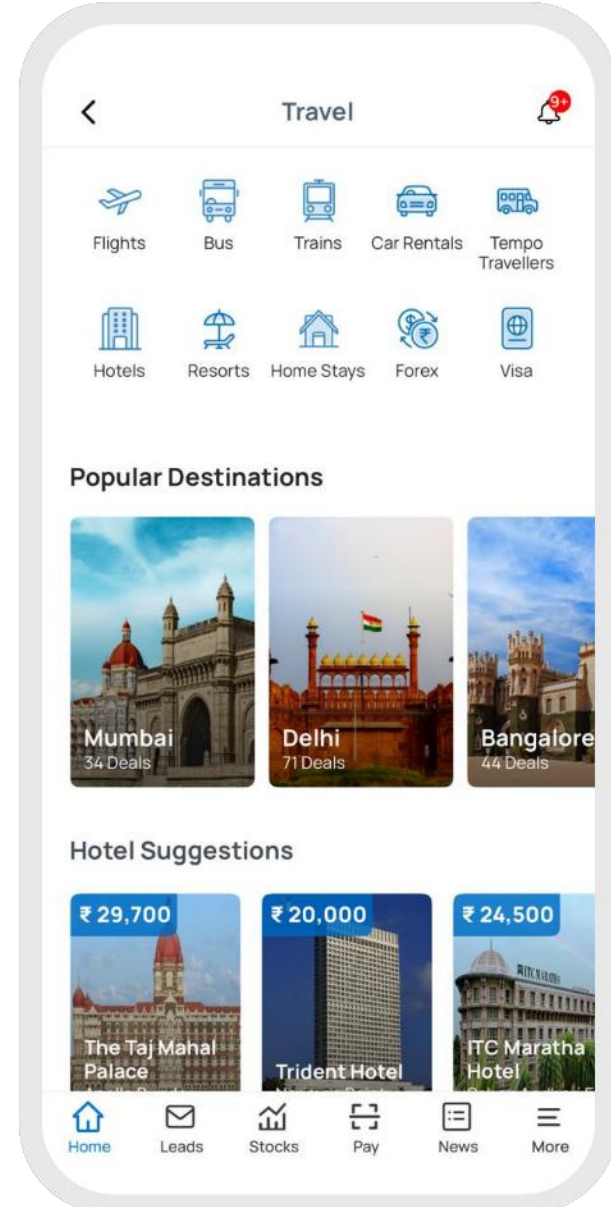
JD Shopping



Universal Biz Listing



Travel



Beyond Search

Flights

<

Flights

1

One Way

Round Trip

Flight Status

From

Mumbai BOM

↑↓

To

New Delhi DEL

Departure

24 Jul, Fri

Travellers

1

Class

Economy

Search

GET UPTO

₹1000 OFF

On Flight Bookings

PROMO CODE JDINSTANT



Powered by

EaseMyTrip.com

Home

Leads

Stocks

Pay

News

More

Bills & Recharge

<

Bills & Recharge

My Bills

Mobile

Electricity

DTH

Pending Bills

History

Auto Payment



Vodafone Postpaid

₹ 550

:

9594858380

13 July 2026



Adani Electricity

₹ 2330

:

2210105410

15 July 2026



Mahanagar Gas

₹ 550

:

9594858380

19 July 2026

Apply discount coupon

₹ 2,880

2 Bills Selected

Pay Now

Home

Leads

Stocks

Pay

News

More

Jd Pay

≡

JD Pay



Send Money



Receive Money



Scan JD QR



Account Passbook



Settings

Travel, Bills & Recharge



Credit Card



Gift Card



Loan Repayment



Fastag



Flight



Bus



Recharge



Postpaid



DTH



Electricity



Landline



Gas



Broadband



Insurance



Water

Businesses



Style Lit.



Chaska.

Account Passbook

Home

Leads

Stocks

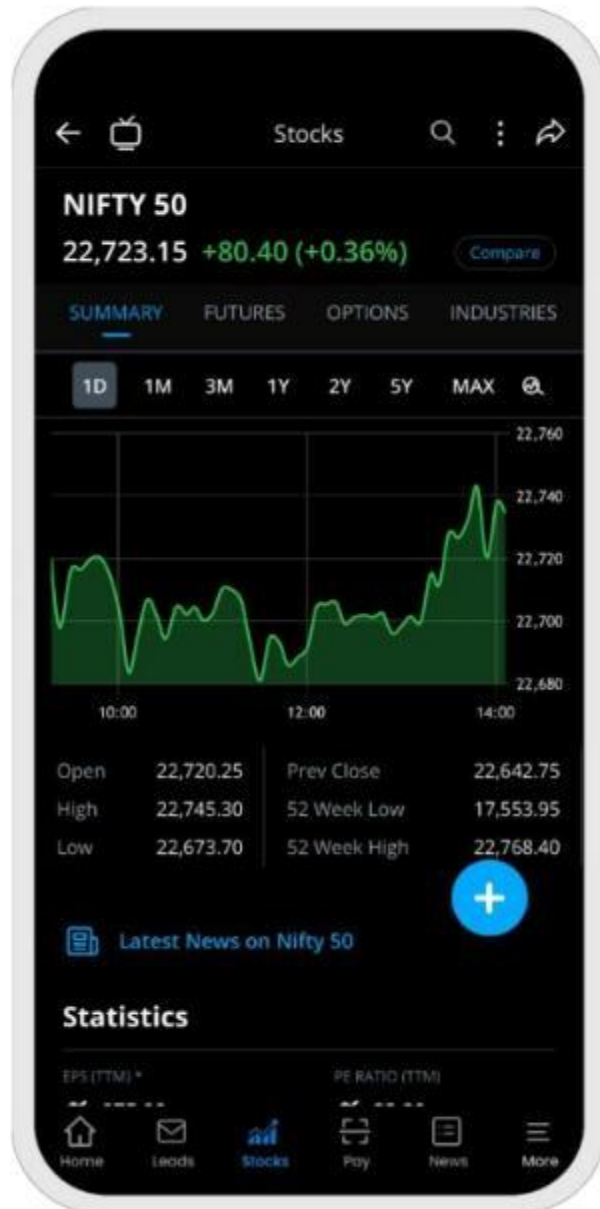
Pay

News

More

Beyond Search

Stocks



Logistics

The screenshot displays the Logistics section of a mobile app. The header has a back arrow, the word "LOGISTICS", and an "ORDERS" link. Below the header is an illustration of a delivery truck and boxes. The main form area has two input fields: "Pickup Pincode" (400064) and "Delivery Pincode" (201309). A green message states "We are providing service between these areas." Below this is a blue button labeled "Instant Lowest Quotes". Underneath, the text "LOGISTICS SIMPLIFIED" is followed by three circular icons: "Explore" (globe), "Compare" (10+ SHIPPERS), and "Ship" (truck). The bottom navigation bar includes Home, Leads, Stocks, Pay, News, and More.

LOGISTICS ORDERS

Pickup Pincode
400064

Delivery Pincode
201309

We are providing service between these areas.

[Instant Lowest Quotes](#)

LOGISTICS SIMPLIFIED

Explore Compare Ship

Home Leads Stocks Pay News More

Get quotes

The screenshot displays the "Get quotes" section of a mobile app. The header has a back arrow and the "JdMart Logistics" logo. The main section is titled "Choose Your Preferred Logistic Partner". Below this is a table with columns for "Logistics Company" and "Cost (Est.)". The table lists several options: XpressBee (₹ 1126 - ₹ 5974), Economy (₹ 1126), Standard (₹ 5267), Economy 0.5kg (₹ 5974), DOTZOT (₹ 3138 - ₹ 8108), DELHIVERY (₹ 3138 - ₹ 8108), shadowfax (₹ 5518), and BLUE DART (₹ 7398 - ₹ 8392). A blue "Proceed" button is at the bottom.

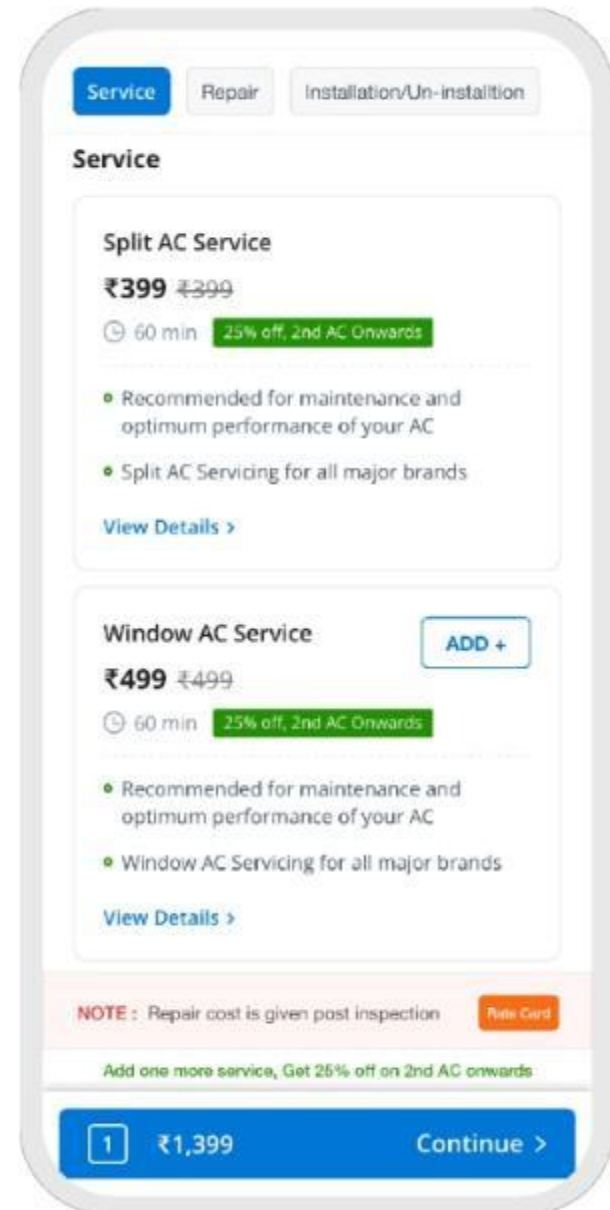
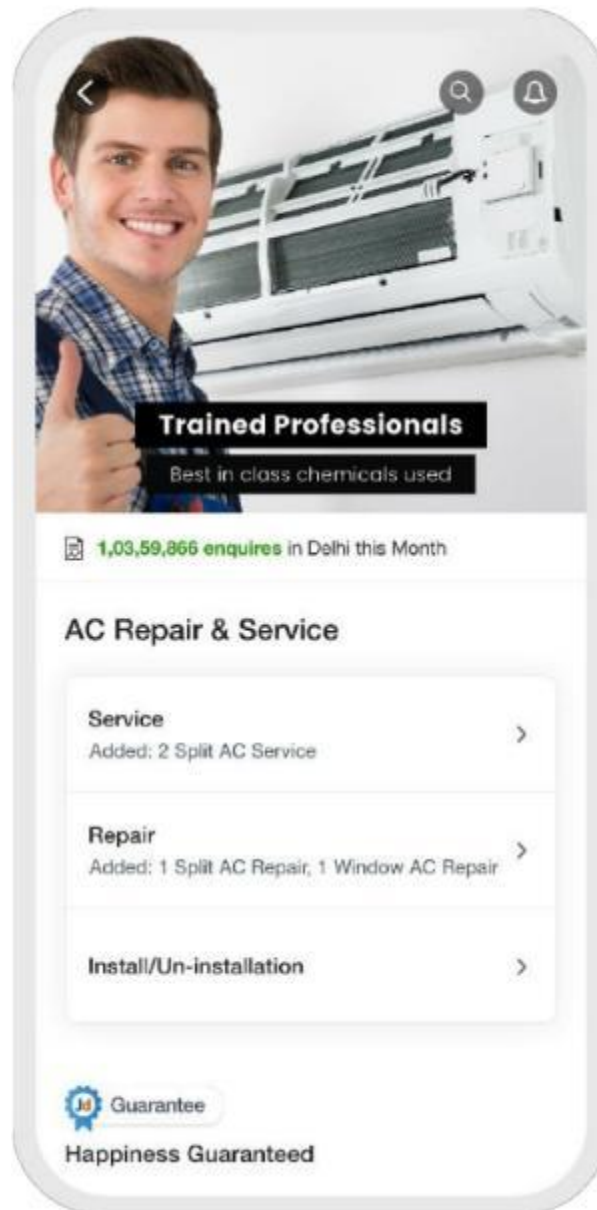
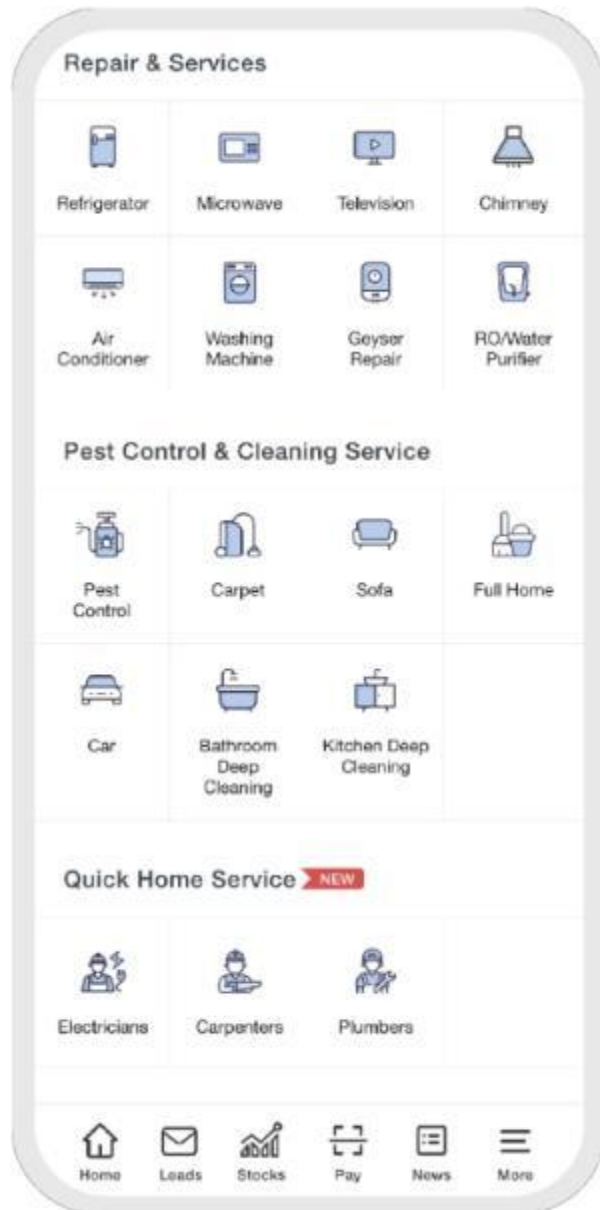
JdMart Logistics

Choose Your Preferred Logistic Partner

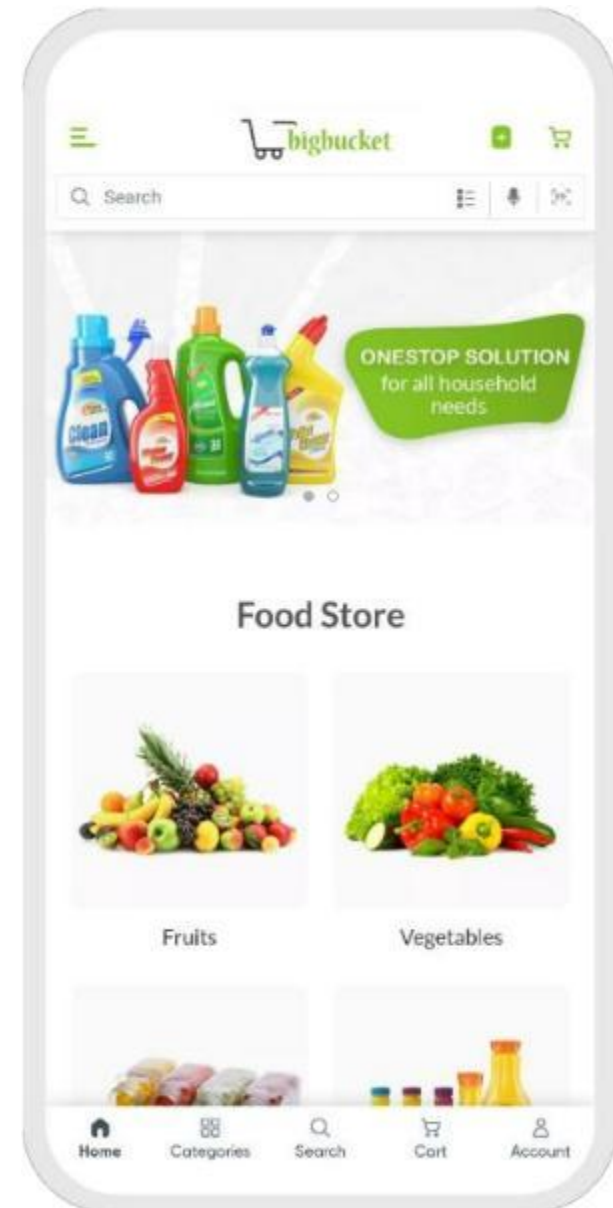
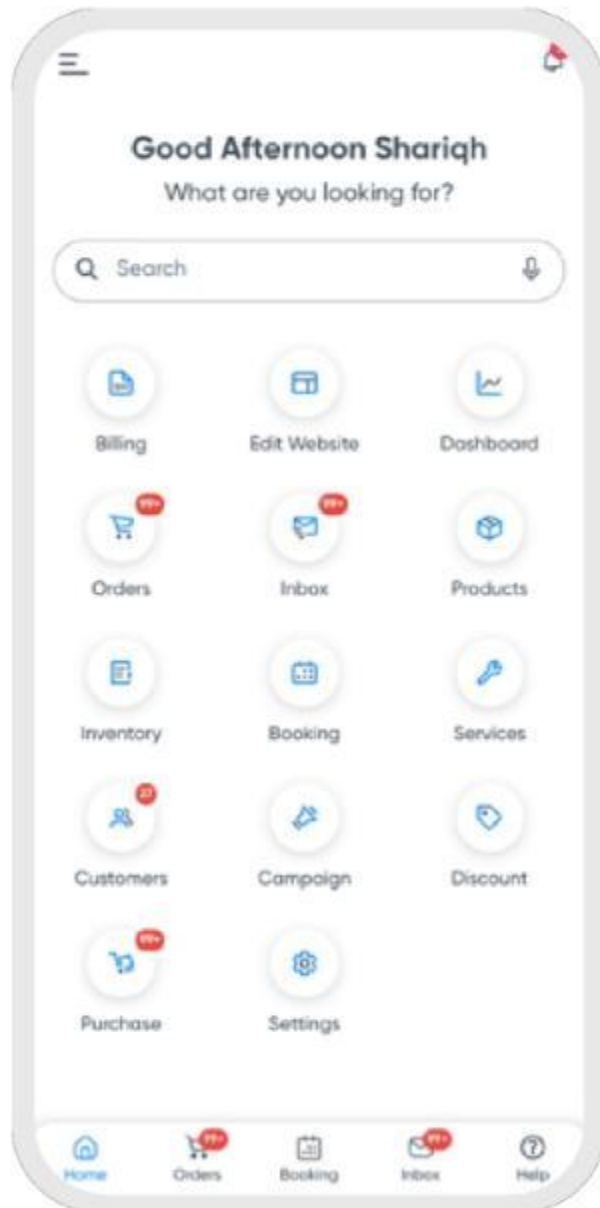
Logistics Company	Cost (Est.)
☒ XpressBee	₹ 1126 - ₹ 5974
☒ Economy	₹ 1126
☐ Standard	₹ 5267
☐ Economy 0.5kg	₹ 5974
☐ DOTZOT	₹ 3138 - ₹ 8108
☐ DELHIVERY	₹ 3138 - ₹ 8108
☐ shadowfax	₹ 5518
☐ BLUE DART	₹ 7398 - ₹ 8392

[Proceed](#)

JD Xperts – One Stop Solution for On-Demand Services



JD Omni – Cloud-Hosted Solution for Digitalizing Businesses





OPERATIONAL & FINANCIAL OVERVIEW

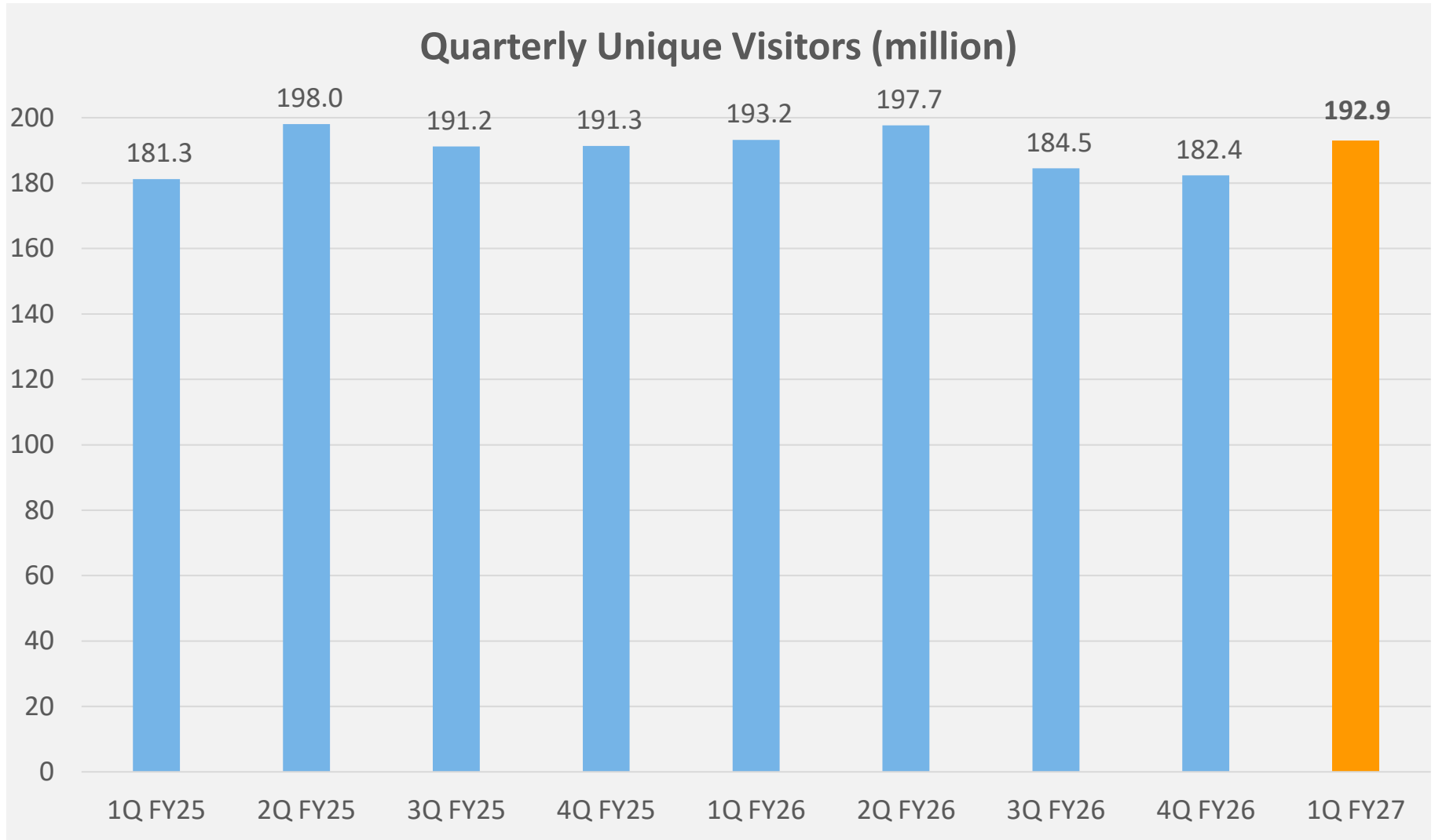
EFFICIENT & PROFITABLE BUSINESS MODEL

- Paid Advertisers pay a fixed fee to run search-led advertising campaigns for their businesses on Justdial's platforms
- Various premium & non-premium listing packages available which determine placements in search results
- Multiple factors determine pricing, such as business categories of advertiser, geographies targeted, type of package
- Add-on products such as banners, own website, JD Pay, JD Ratings, etc. available
- Advertisers can pay amounts either upfront or through monthly payment plans, with ability to manage campaigns online
- Justdial also runs multi-city/ national campaigns for pan-India advertisers
- Sales team comprises of 5,796 employees in tele-sales, 1,539 feet-on-street (marketing), and 3,630 feet-on-street (Cold Calling & Others) as on Q1 FY27



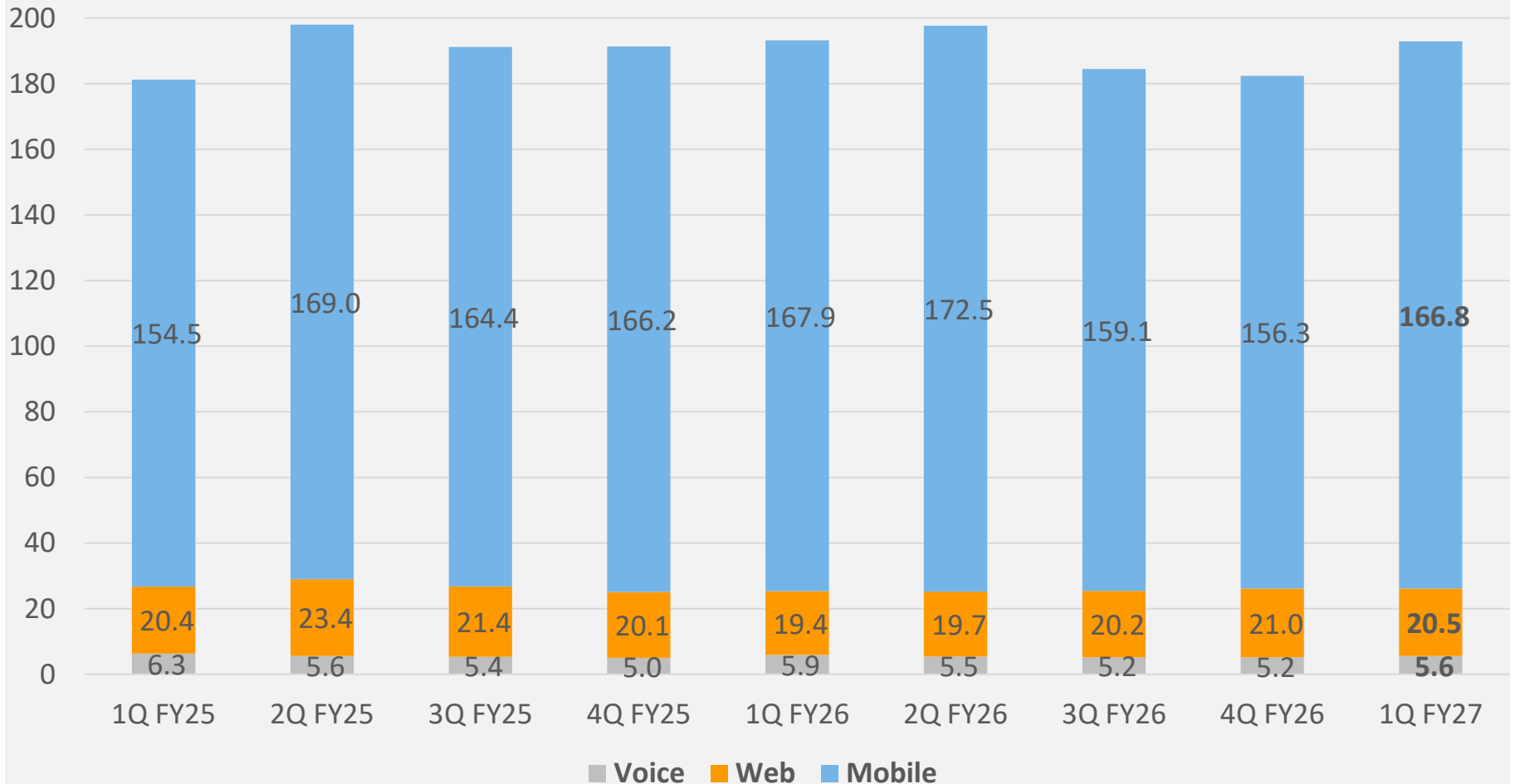
KEY
BUSINESS
ATTRIBUTES

TRAFFIC/ VISITORS



TRAFFIC/ VISITORS

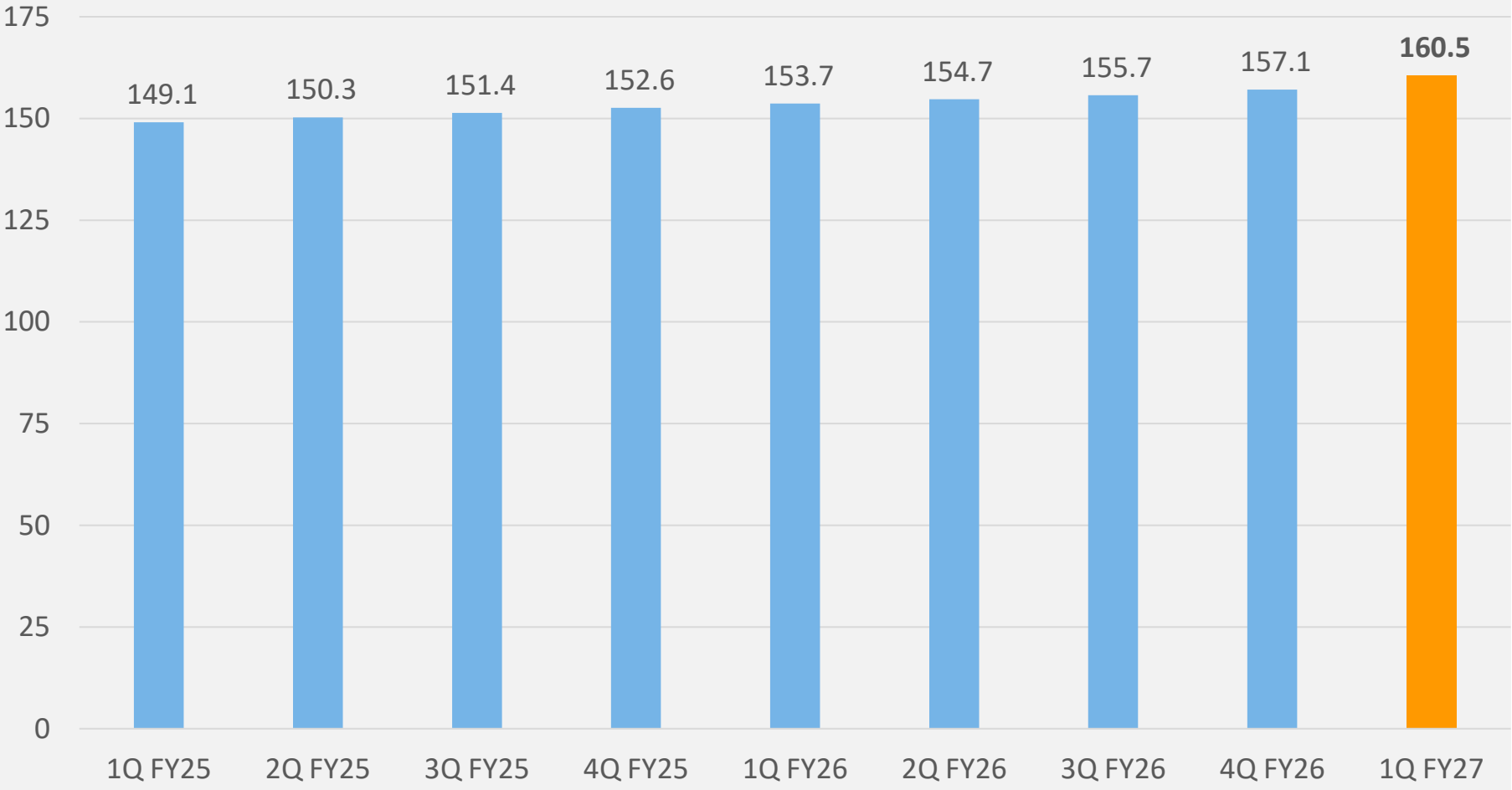
Quarterly Unique Visitors split (million)



Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive

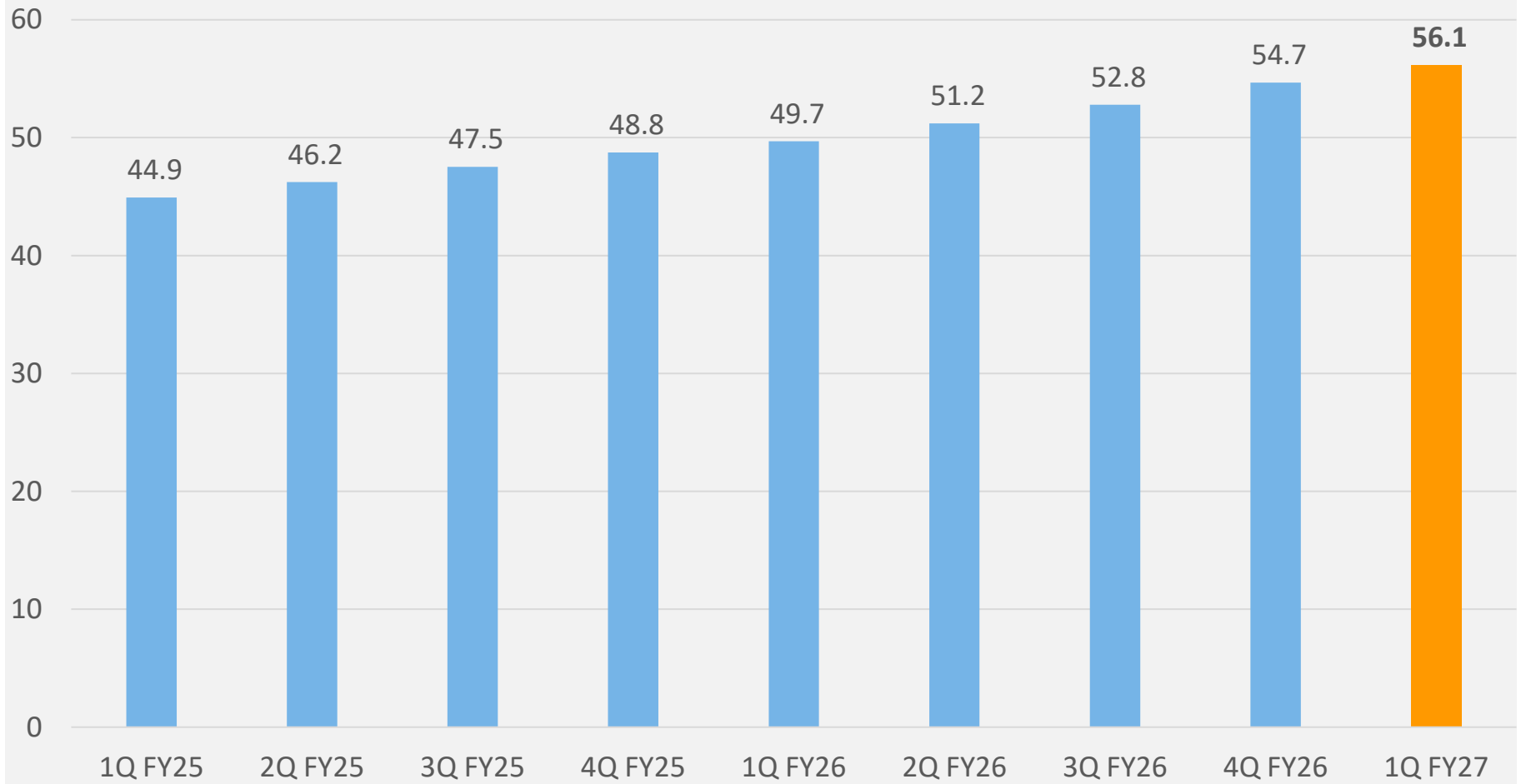
USER ENGAGEMENT

Ratings & Reviews (million)



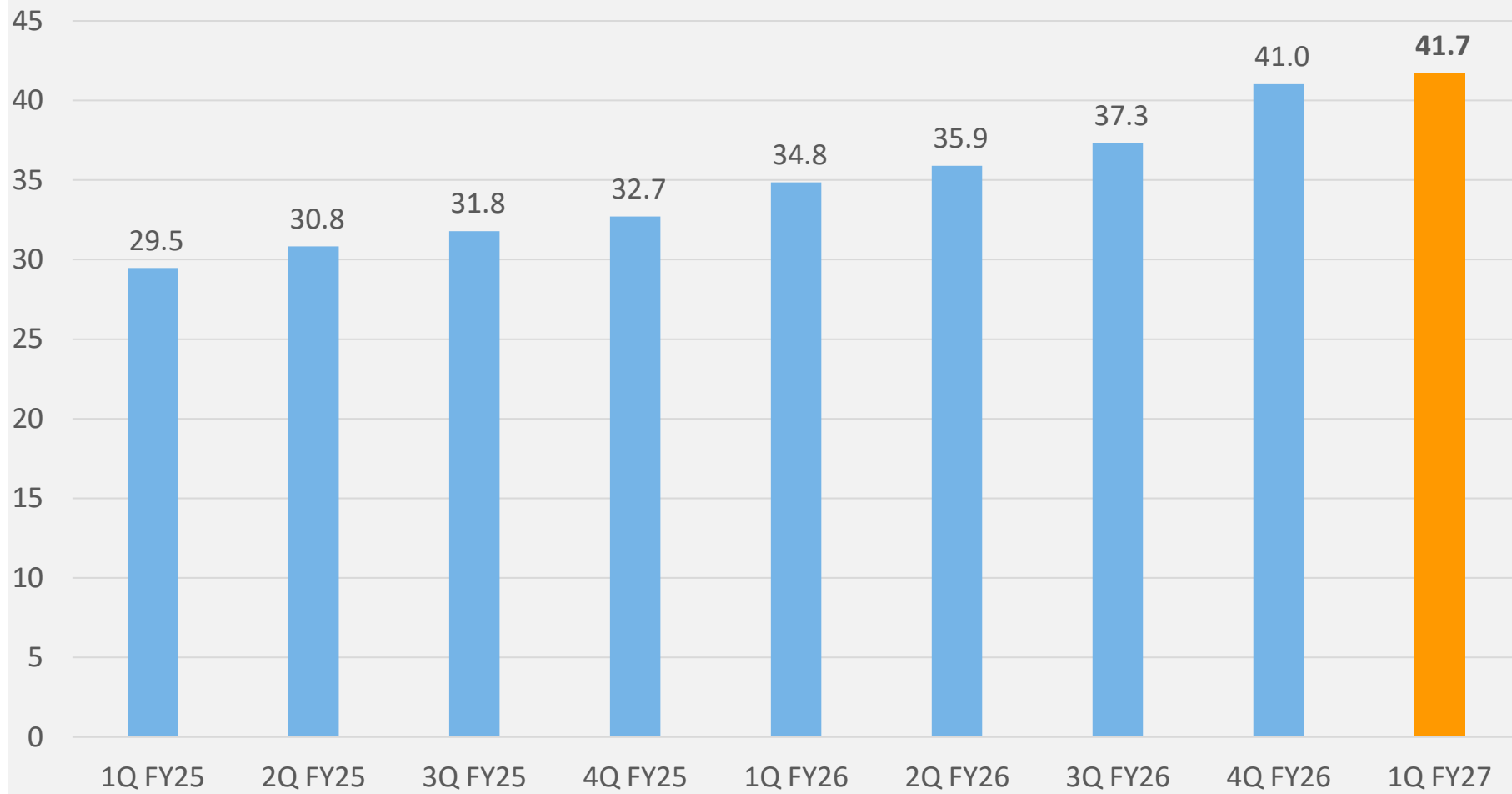
DATA ENRICHMENT

Active Listings - period end (million)



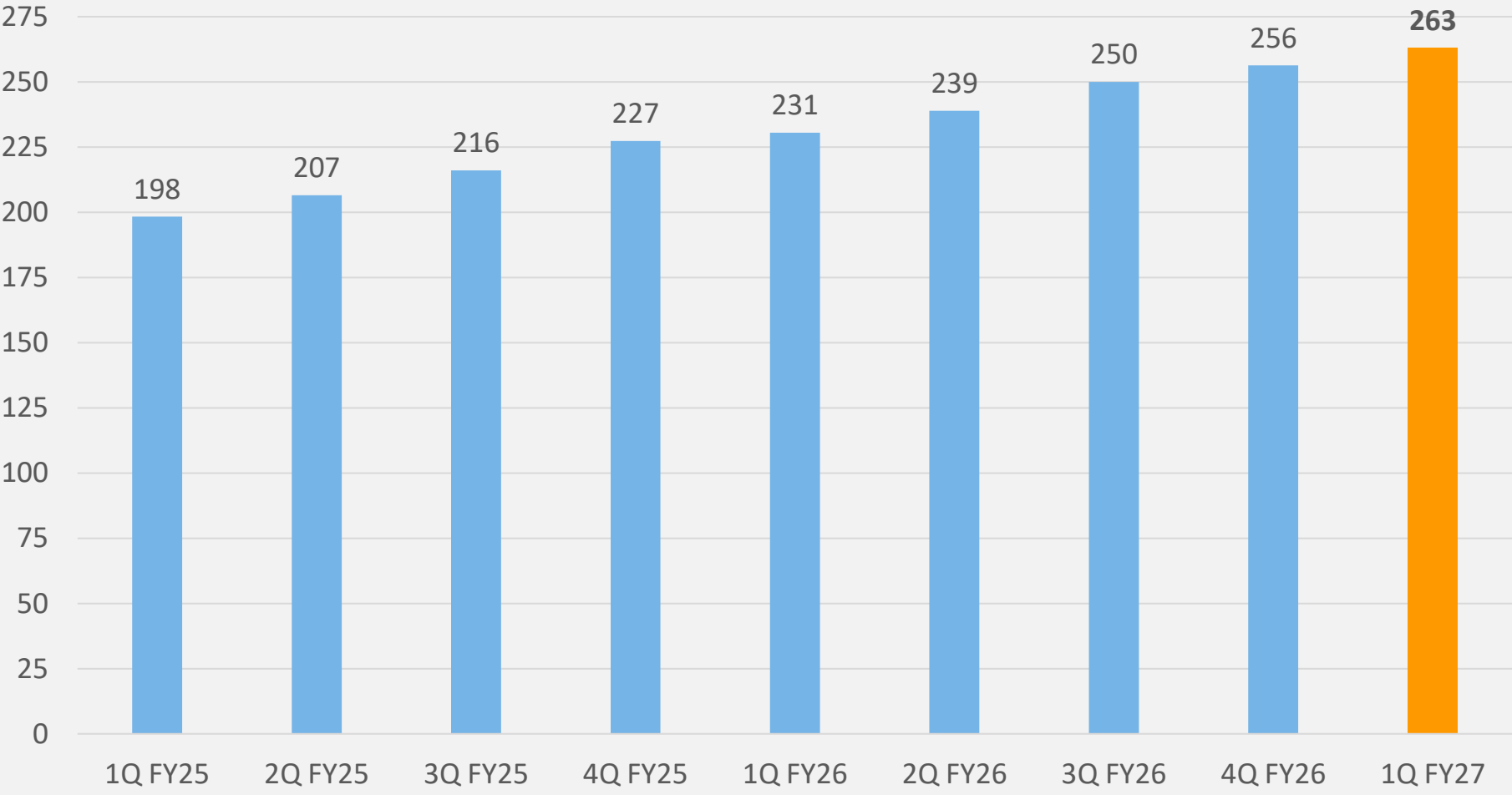
DATA ENRICHMENT

Listings with Geocodes (million)



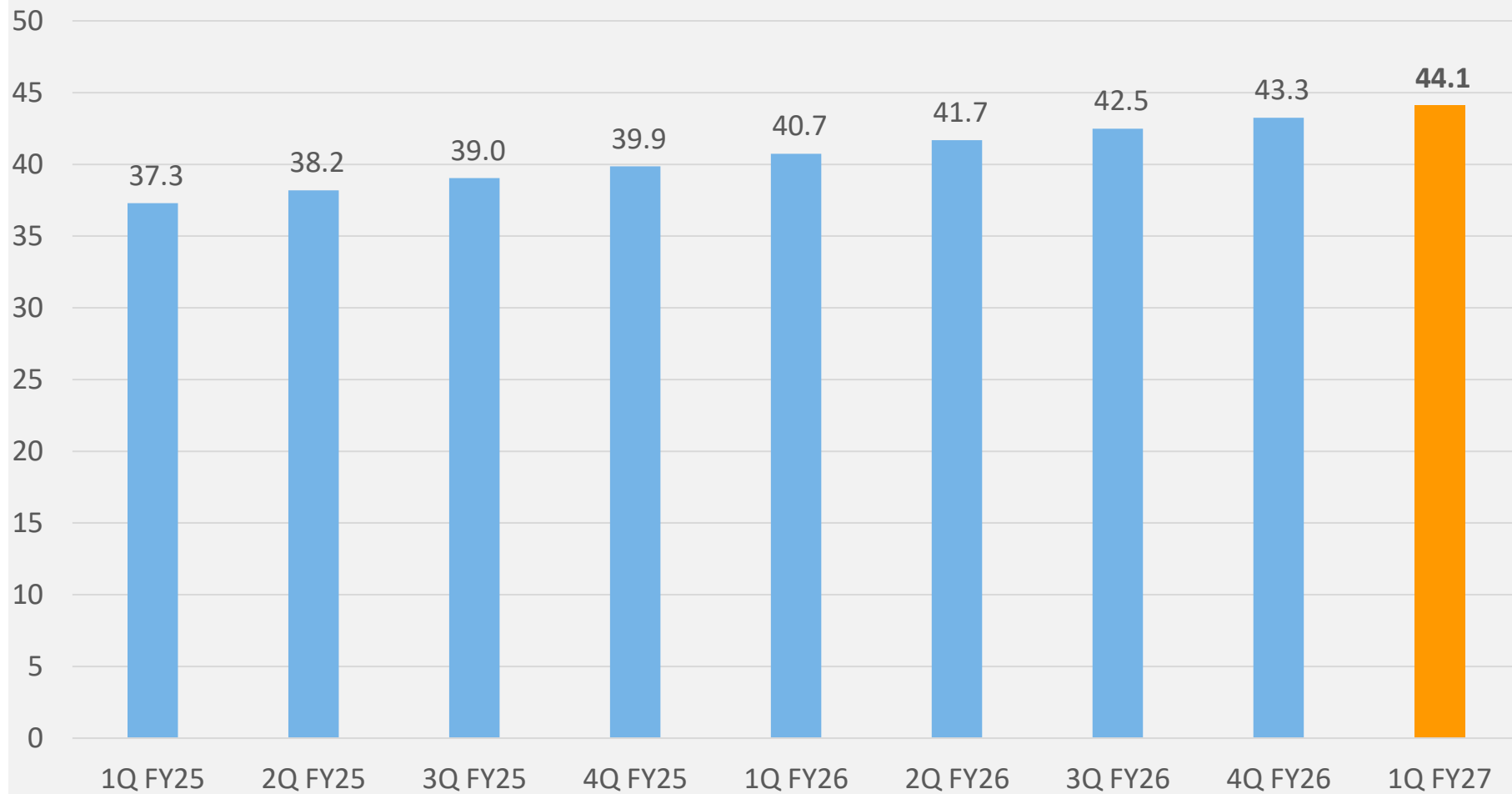
DATA ENRICHMENT

Images in Active Listings (million)



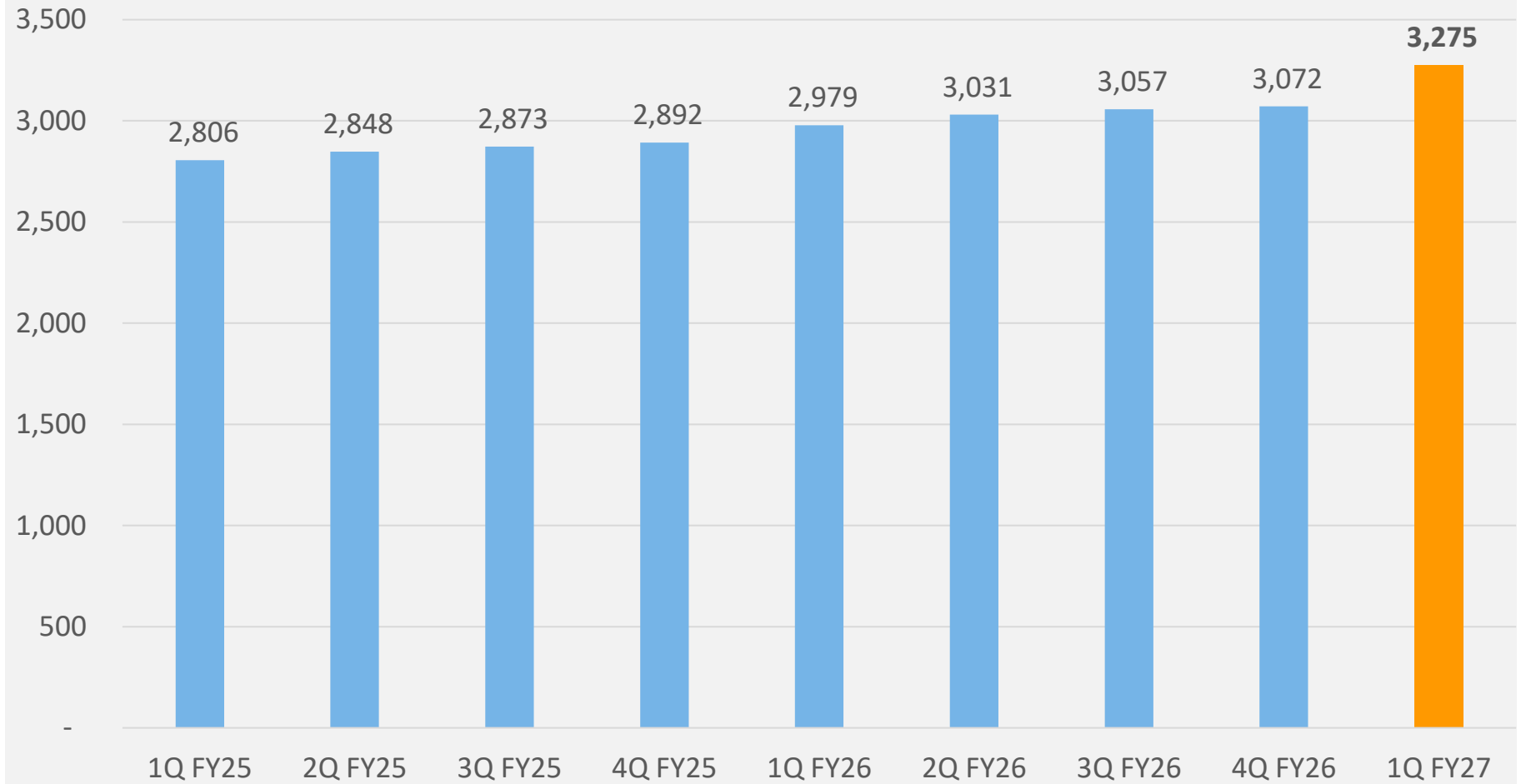
MOBILE APPS

Cumulative JD App Downloads (million)

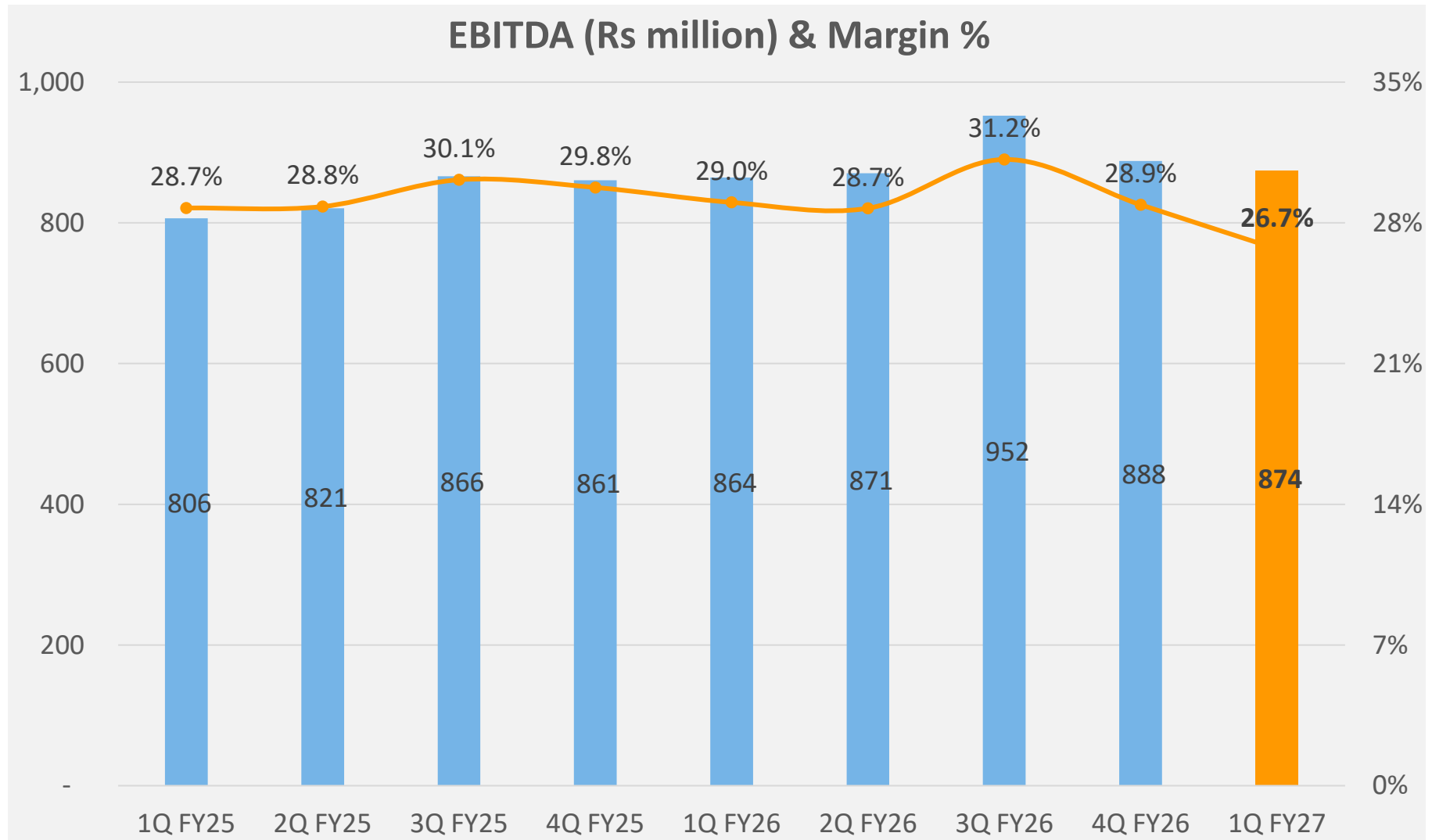


REVENUE

Operating Revenue (Rs million)

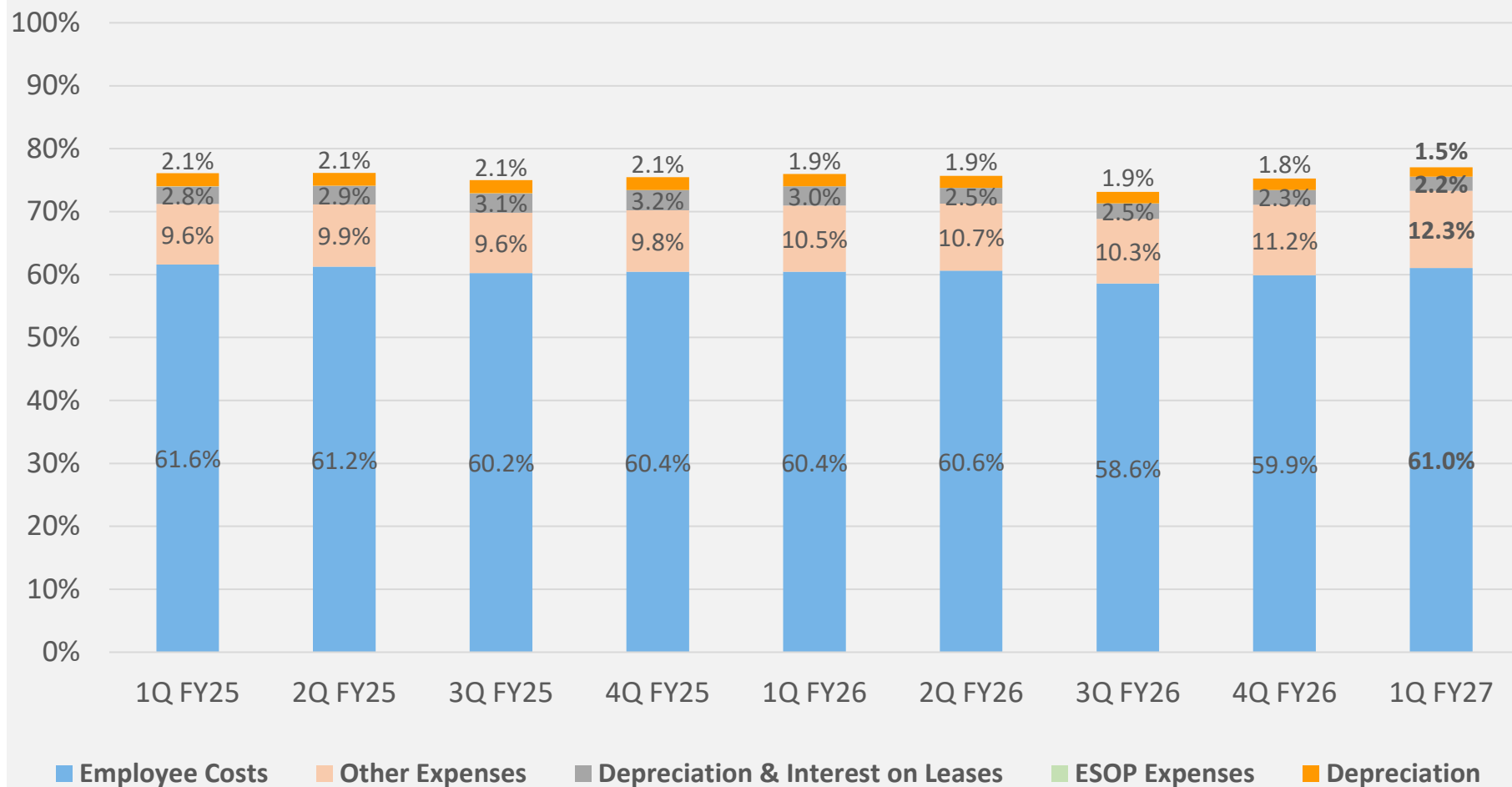


OPERATING MARGIN

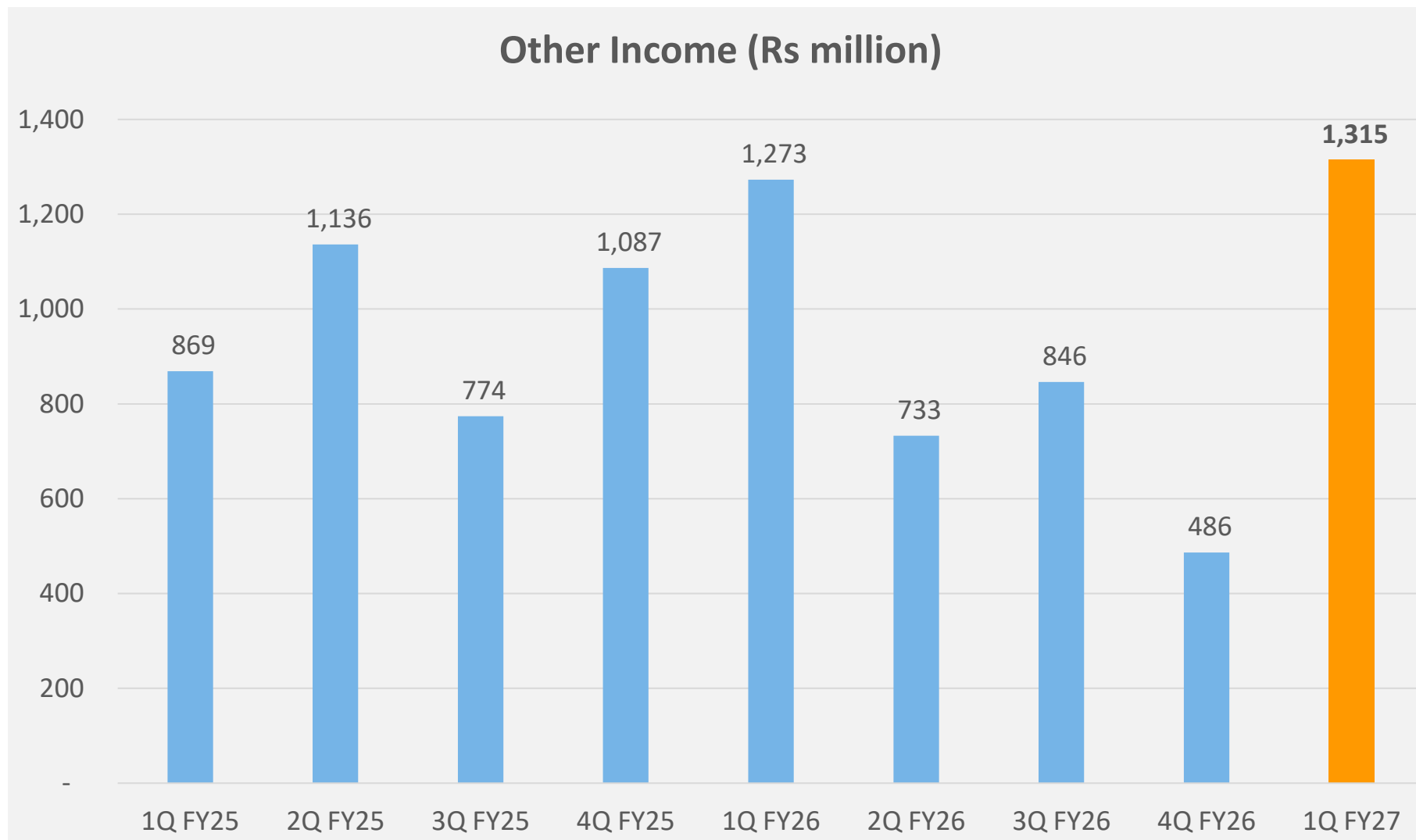


COST STRUCTURE

Expenses as % of Operating Revenue



OTHER INCOME

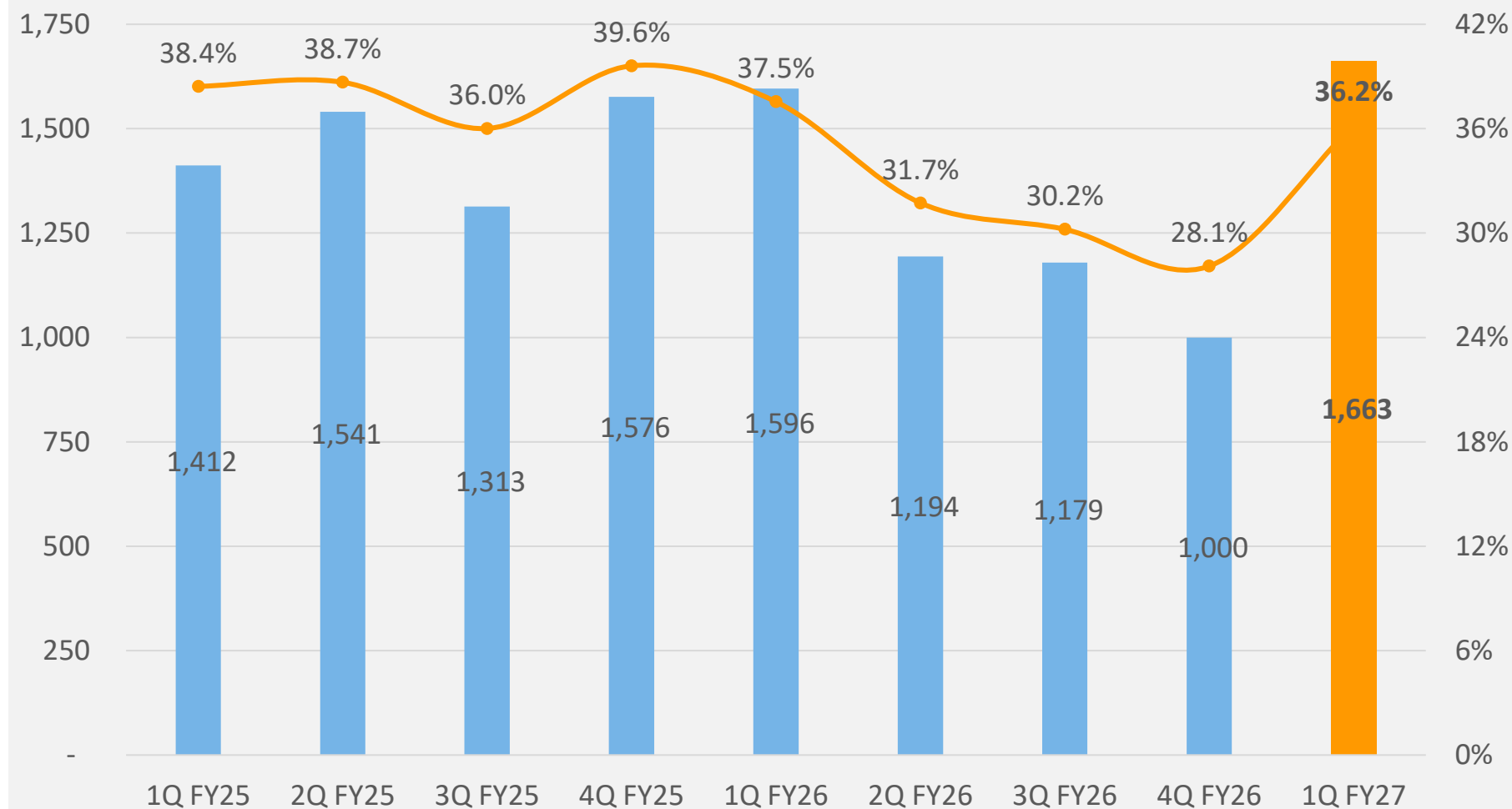


Note:

1. Other Income primarily constitutes mark-to-market (MTM) gains on treasury portfolio, which can have high quarterly fluctuations depending on movement of bond yields during that quarter.

NET PROFIT MARGIN

Net Profit (Rs million) & PAT Margin %

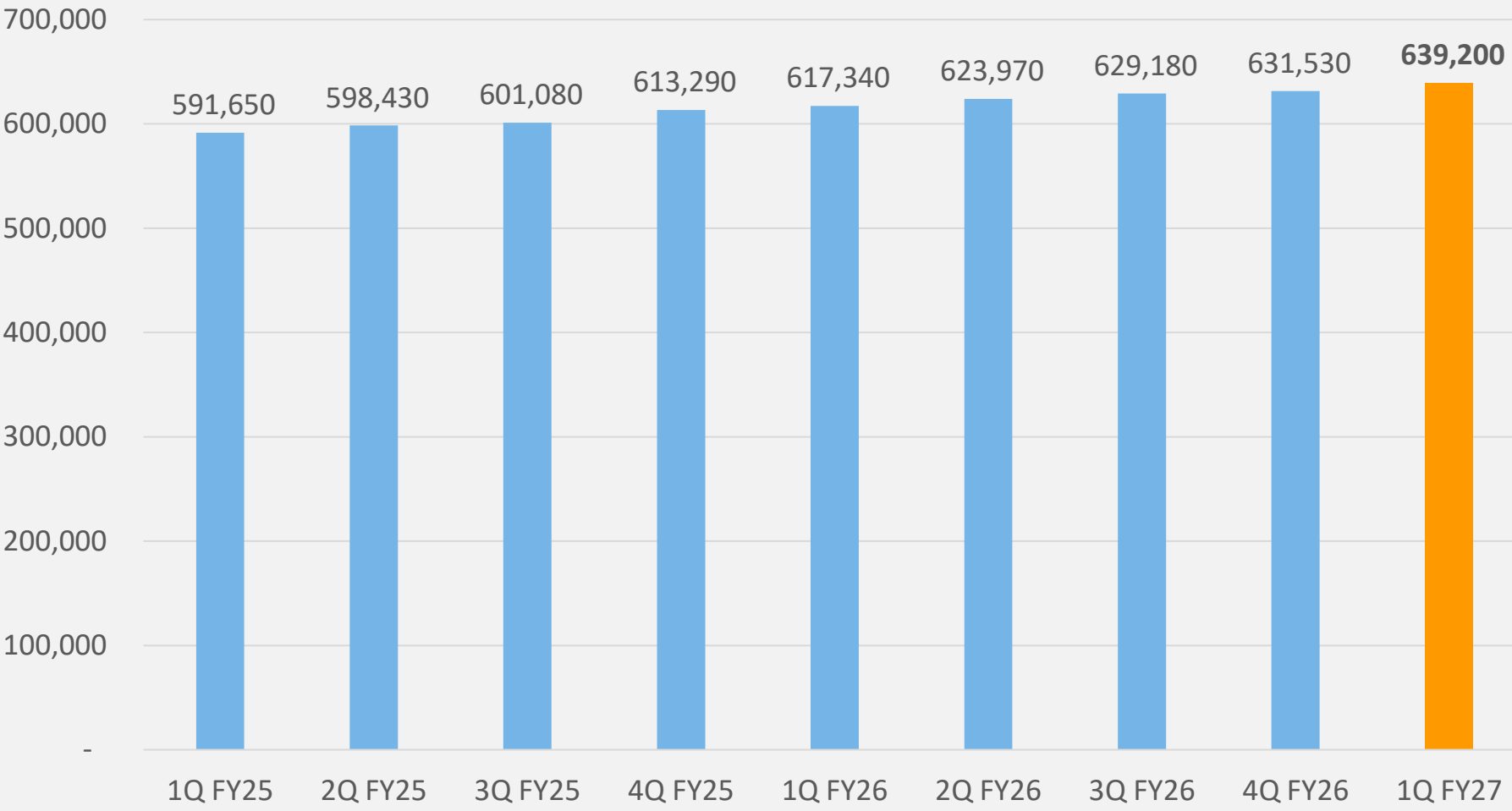


Note:

1. Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.
2. Effective November 21, 2025, the new labour code on Social Security, 2020, amended the definition of "wages" for gratuity calculations and expanded coverage to fixed-term employees. Under Ind AS 19, the revision to gratuity benefit resulting from new labour codes are considered as plan amendments and are treated as past service costs. Consequently, the Company has recognized a one-time, past service cost of Rs 210.8 million on account of aforesaid revision as Exceptional item in the Statement of Profit and Loss for the quarter ended December 31, 2025 and year ended March 31, 2026.

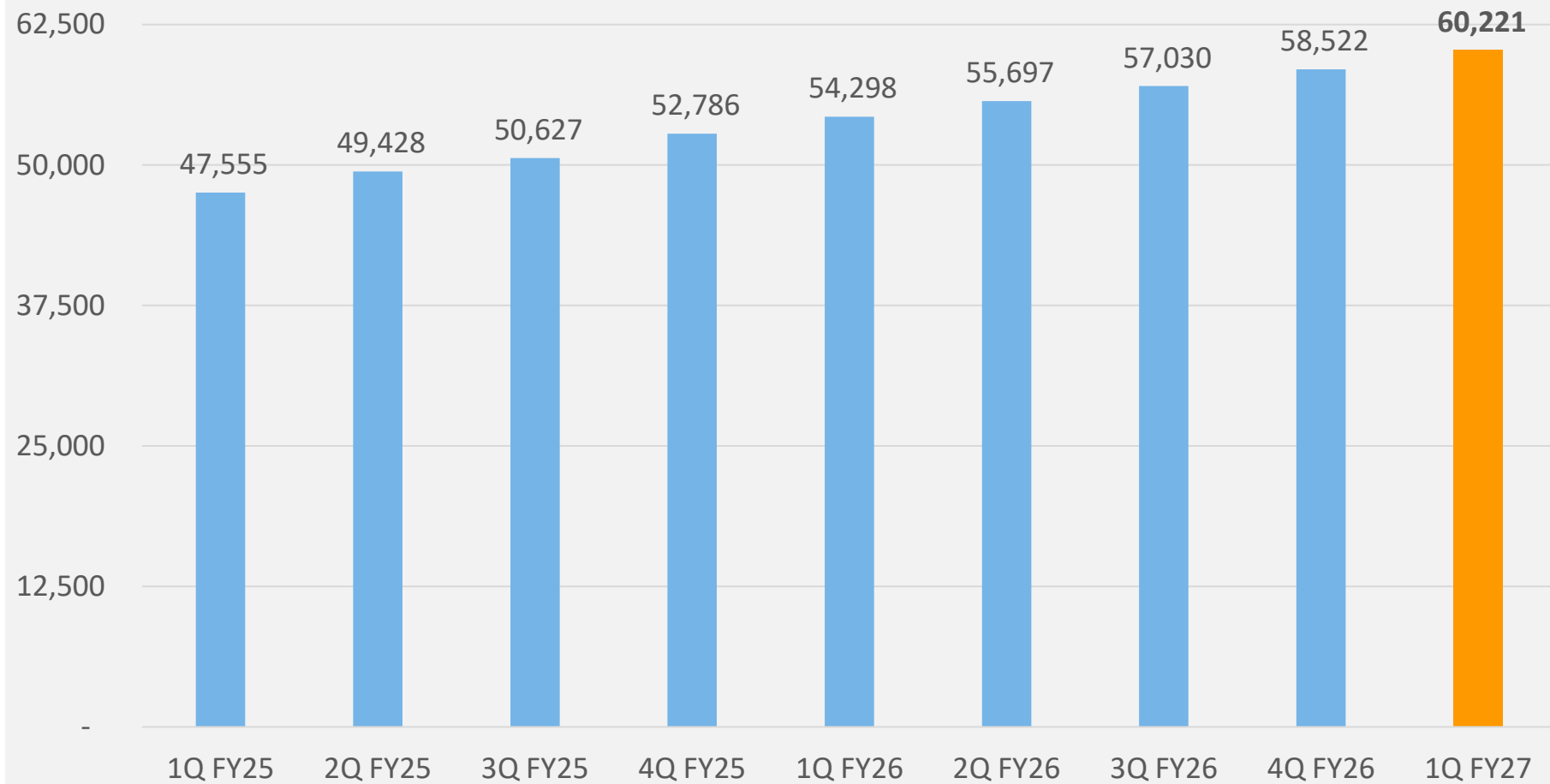
PAID CAMPAIGNS

Active Paid Campaigns - period end



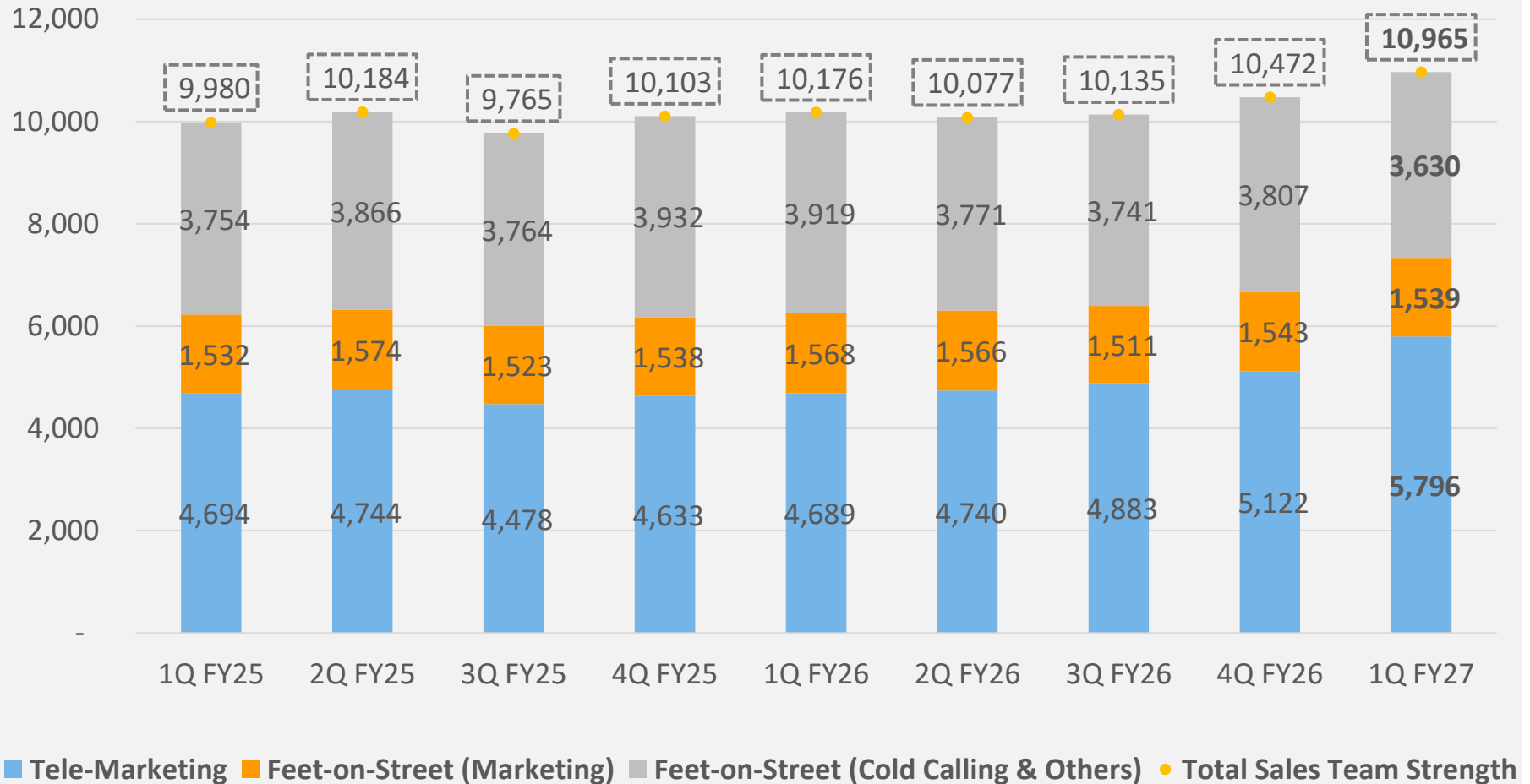
CASH AND INVESTMENTS

Cash & Investments - period end (Rs million)



SALES FORCE

Sales Strength - Period End



JUST DIAL LTD - 1Q FY27 (Quarter ended June 30, 2026) PERFORMANCE SUMMARY

Metric	Unit	1Q FY27	1Q FY26	YoY change	4Q FY26	QoQ change
Operating Revenue	(₹ million)	3,275	2,979	9.9%	3,072	6.6%
Operating EBITDA	(₹ million)	874	864	1.2%	888	-1.5%
Operating EBITDA Margin	%	26.7%	29.0%	-232 bps	28.9%	-220 bps
Operating PBT	(₹ million)	752	716	5.0%	761	-1.2%
Other Income	(₹ million)	1,315	1,273	3.3%	486	170.3%
Profit Before Taxes	(₹ million)	2,066	1,989	3.9%	1,247	65.7%
Net Profit	(₹ million)	1,663	1,596	4.1%	1,000	66.2%
Net Profit Margin	%	36.2%	37.5%	-132 bps	28.1%	813 bps
Unearned Revenue (period end)	(₹ million)	5,401	5,346	1.0%	5,554	-2.8%
Cash & Investments (period end)	(₹ million)	60,221	54,298	10.9%	58,522	2.9%

Note:

Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.

JUST DIAL LTD - 1Q FY27 (Quarter ended June 30, 2026) PERFORMANCE SUMMARY						
Metric	Unit	1Q FY27	1Q FY26	YoY change	4Q FY26	QoQ change
Unique Visitors	(million)	192.9	193.2	-0.2%	182.4	5.8%
- Mobile	(million)	166.8	167.9	-0.7%	156.3	6.8%
- Desktop/ PC	(million)	20.5	19.4	5.6%	21.0	-2.3%
- Voice	(million)	5.6	5.9	-4.6%	5.2	8.6%
- Mobile	% share	86.5%	86.9%	-44 bps	85.7%	80 bps
- Desktop/ PC	% share	10.6%	10.1%	57 bps	11.5%	-87 bps
- Voice	% share	2.9%	3.0%	-13 bps	2.8%	5 bps
Total Listings (period end)	(million)	56.1	49.7	13.0%	54.7	2.7%
Net Listings Addition		1,467,180	938,625	56.3%	1,877,351	-21.8%
Total Images in Listings (period end)	(million)	262.9	230.5	14.1%	256.3	2.6%
Listings with Geocodes (period end)	(million)	41.7	34.8	19.7%	41.0	1.7%
Ratings & Reviews (period end)	(million)	160.5	153.7	4.4%	157.1	2.2%
Paid campaigns (period end)		639,200	617,340	3.5%	631,530	1.2%
Total App Downloads (period end)	(million)	44.1	40.7	8.2%	43.3	1.9%
App Downloads per day		6,994	7,613	-8.1%	6,627	5.5%
Total Employees (period end)		13,337	13,068	2.1%	13,070	2.0%
- Sales Employees (period end)		10,965	10,176	7.8%	10,472	4.7%

BOARD OF DIRECTORS

EXECUTIVE DIRECTOR

V S S Mani

V S S Mani is the Founder, Managing Director and Chief Executive Officer of Just Dial. With over 37 years of experience in the field of media and local search services, he has successfully steered and kept our business on the growth track, driven by technological innovation.

INDEPENDENT DIRECTORS

Krishnan Sudarshan (Chairman)

Krishnan Sudarshan is an Engineering graduate from National Institute of Technology, Kurukshetra and has completed the Owner / President Management Program (OPM) at the Harvard Business School. He is the Managing Director of EMA Partners India Limited and is part of the global firm's executive committee as the Regional Chairman for Asia Pacific. He has over 25 years of experience in Executive search and has led successful engagements for both Indian and multinational corporations across industry sectors and functional disciplines. He also leads the Board and CEO practice for the firm in India.

Ranjit Pandit

Ranjit Pandit served as the Managing Director at General Atlantic, LLC, between 2007 and 2012 where he was the head of the firm's growth investment activities across India. He has served as an Advisory Director of General Atlantic LLC in 2013. Prior to General Atlantic, he served as the Managing Director and Chairman of McKinsey & Company in India. He has an MBA from the Wharton School at the University of Pennsylvania (USA) and holds a BE Degree in Electrical Engineering from VJTI, University of Bombay.

Bhama Krishnamurthy

Bhama Krishnamurthy was Country Head and Chief General Manager, SIDBI. She has a career spanning over 35 years in IDBI (now IDBI Bank) and SIDBI, an Apex Development Bank for micro, small and medium enterprises in India covering all areas of development in banking operations both from policy perspectives and relating to implementation aspects. Her areas of specialisation include resource raising and management, integrated treasury operations, credit dispensation & management and risk management. She has done her Masters in Science (M.Sc.) from Mumbai University.

Prof. Dipak C. Jain

Professor Dipak C. Jain earned his M.Sc in Mathematical Statistics from Guwahati University and his Ph.D. in Marketing from the University of Texas at Dallas, USA. He holds a distinguished reputation as both an educator and a scholar. He assumed the role of Dean at the Kellogg School of Management, Northwestern University USA, from 2001 to 2009, and later served as Dean at INSEAD, a prominent business school located in Fontainebleau (Paris), France. Following this, he served as Director at the SASIN Graduate Institute of Business Administration, Chulalongkorn University in Bangkok, Thailand. Presently, Professor Jain holds the title of Professor of Marketing at the China Europe International Business School (CEIBS), bringing with him over 40 years of expertise in management education. He has published several articles in esteemed international journals focusing on marketing and related disciplines. Additionally, he served as the President (European) of China Europe International Business School from 2017 to 2022.

BOARD OF DIRECTORS

NON-EXECUTIVE DIRECTORS

V. Subramaniam

V. Subramaniam is a Chartered Accountant and Cost Accountant. He has over 25 years of experience in the fields of finance, accounts, taxation and business management. He has over the years served at various leadership positions in industries ranging from consumer products, petrochemicals, refining to automobiles and retail during his corporate tenure. He is currently serving as the Managing Director of Reliance Retail Ventures Limited (RRVL) as well as Whole-time Director of Reliance Retail Limited, subsidiary of RRVL.

Ashwin Khasgiwala

Ashwin Khasgiwala presently serves as the Chief Business Operations Controller for Retail Business and has been associated with Reliance Group for more than 18 years. He is a Chartered Accountant and has over two decades of experience in the fields of finance, compliance and accounting.

Geeta Fulwadaya

Geeta Fulwadaya is a commerce graduate from Mumbai University, Company Secretary from the Institute of Company Secretaries of India (ICSI) and law graduate from Government Law College. She has been associated with Reliance group for over 20 years and has extensive experience in the fields of corporate laws, strategy & planning and allied matters. She is also on the Board of several companies including Reliance Retail Limited, Den Networks Limited and Hathway Cable and Datacom Limited.

Anshuman Thakur

Anshuman Thakur has completed his graduation in Economics and MBA from IIM Ahmedabad. He has 25 years of experience in corporate strategy and investment banking and has worked across diverse industries. He is currently Senior Vice President at Jio Platforms Limited and responsible for strategy and planning functions. He joined the Reliance Group in 2014 and has ever since been closely involved with the Jio and retail businesses. Prior to joining Reliance, he worked with Morgan Stanley as Head of Mergers & Acquisitions in India. He was a TMT coverage banker at Rothschild prior to his stint at Morgan Stanley. He has also worked with Arthur Andersen and Ernst & Young in the areas of corporate finance and strategy.

Dinesh Taluja*

Dinesh Taluja has completed his B. Tech. from IIT Delhi and MBA from IIM Ahmedabad. He has over 20 years of experience across Investment Banking, Management Consulting, Private Equity & Corporate roles. He has previously worked across Credit Suisse, Standard Chartered Bank, McKinsey & Company and Peepul Capital. He is currently serving as the Chief Financial Officer of Reliance Retail Limited and Deputy Chief Financial Officer of Reliance Retail Ventures Limited.

Note: Mr. Dinesh Taluja has resigned as Non-Executive Director of the Company with effect from close of business hours on July 10, 2026 and he is appointed as Chief Financial Officer and Key Managerial Personnel of the Company w.e.f. July 11, 2026.

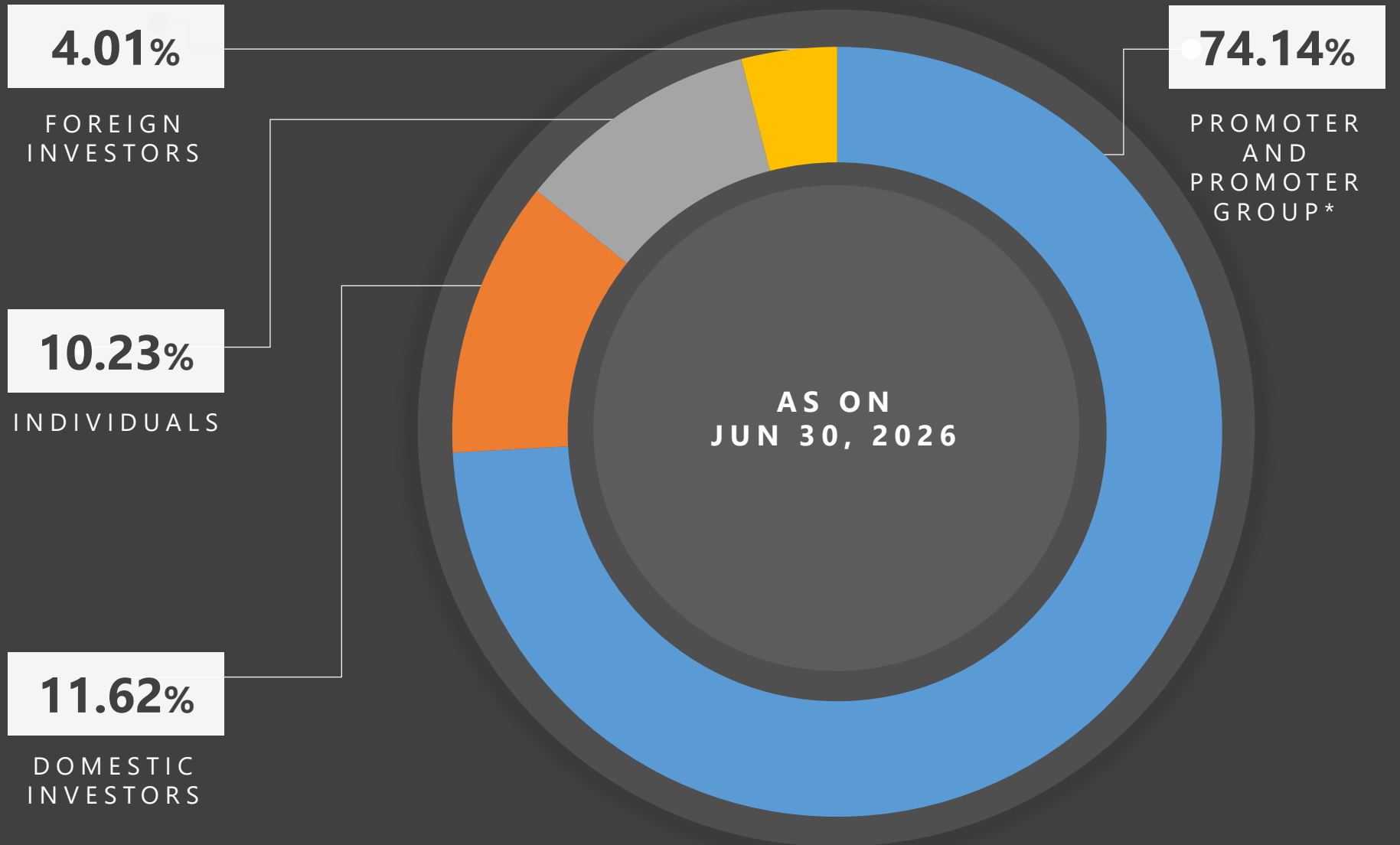
LEADERSHIP TEAM

Name	Designation	Experience	Functional Areas
V S S Mani	Managing Director & CEO	37 Years	Overall growth strategy, planning, execution & management
V Krishnan	Group President	32 Years	Growth Strategy and Business Development
Vishal Parikh	Chief Product Officer	26 Years	Leads Product, Design & Technology teams, IT Infra and Voice Operations
Shwetank Dixit	Chief Growth Officer	15 Years	Strategy, Marketing, Business Analytics, Traffic and Revenue Growth, Content Augmentation & SEO
Prashant Nagar	Chief Revenue Officer	27 Years	Pan-India Sales and Business Development
Ajay Mohan	Chief Business Officer	30 Years	Sales Platform Management, Customer Support and User Experience
Rajesh Madhavan	Chief People Officer	32 Years	Human Resource Functions
Bandan Karkidholi	Senior Vice President & General Counsel	21 Years	Legal, Regulatory Compliances, Intellectual Property
Manan Udani	Company Secretary & Compliance Officer	18 Years	Company Secretarial and Compliances

Note:

- 1) Mr. Dinkar Ayilavarapu has been appointed as Chief Executive Officer (designate) and Key Managerial Personnel of the Company w.e.f. July 10, 2026. He shall take over as Chief Executive Officer and Key Managerial Personnel of the Company effective August 1, 2026. Mr. V.S.S. Mani completes his term as the Managing Director and Chief Executive Officer of the Company on July 31, 2026.
- 2) Mr. Dinesh Taluja has resigned as Non-Executive Director of the Company with effect from close of business hours on July 10, 2026 and he is appointed as Chief Financial Officer and Key Managerial Personnel of the Company w.e.f. July 11, 2026.

SHAREHOLDING PATTERN



*Stake held by Promoter - Reliance Retail Ventures Limited (RRVL) = 63.83%

- End of Presentation -

Registered & Corporate Office:

Just Dial Limited, Palm Court Building M,
501/B, 5th Floor, New Link Road, Malad West,
Mumbai, Maharashtra – 400064

For any queries, please contact us at

investors@justdial.com