

CORPORATE PRESENTATION

April 2026

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Q4 FY26 means the period Jan 1, 2026 to Mar 31, 2026

FY26 or FY 25-26 or FY 2026 means the Financial Year starting Apr 1, 2025 and ending Mar 31, 2026



BUSINESS OVERVIEW

COMPANY OVERVIEW

Justdial's services connect sellers of products & services with potential buyers/ users



High user engagement, 157.1 million ratings & reviews



182.4 million quarterly unique visitors in Q4-FY26



Database of 54.7 million listings



Scalable and profitable business model



631,530 active paid campaigns



Figures as on Mar 31, 2026

KEY STRENGTHS

- ❑ First Mover Advantage in Indian Local Search Market
- ❑ Strong Brand Recognition with 182.4 million unique quarterly visitors^ in Q4 FY26 (184.5 million in Q3 FY26)
- ❑ Comprehensive database of 54.7 million listings
- ❑ Attractive Value Proposition For Local SMEs
- ❑ Experience and Expertise in Local Indian Market
- ❑ Advanced and Scalable Technology Platform
- ❑ Efficient & Profitable Business Model
- ❑ Strong & Experienced Management Team
- ❑ Strong Financial Profile, Prepaid Model

^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive



NATIONWIDE PRESENCE



Nationwide coverage, branches in 11 cities across India



Corporate Headquarters in Mumbai, Technology operations in Bengaluru



5,122 employees in tele-sales, 5,350 feet-on-street salesforce



On-the-ground presence in 250+ cities pan India, covering 11,000+ pin codes

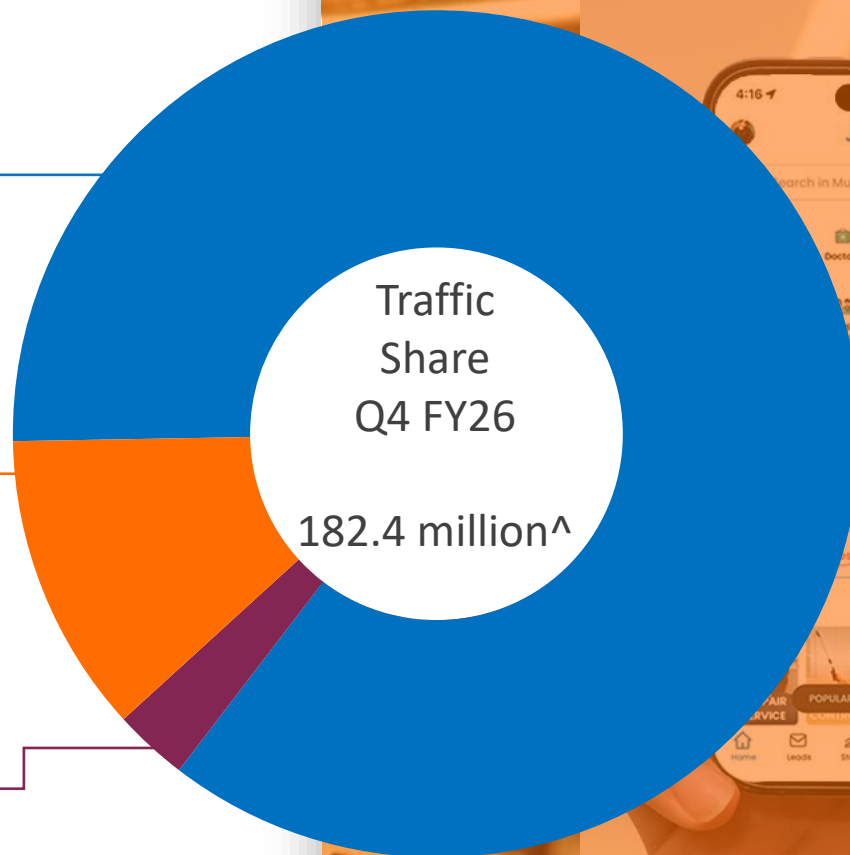


PLATFORMS

 **85.7%**
MOBILE
Mobile Site & Apps

 **11.5%**
DESKTOP/ PC
www.justdial.com

 **2.8%**
VOICE
88888-88888



^ Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive

MOBILE



Android & iOS Apps

Predictive Auto-Suggest

Company, Category, Product Search

Map View of Category Search

Location Detection

Voice Search

App Notifications

JD Pay

Maps & directions

Location-based search service

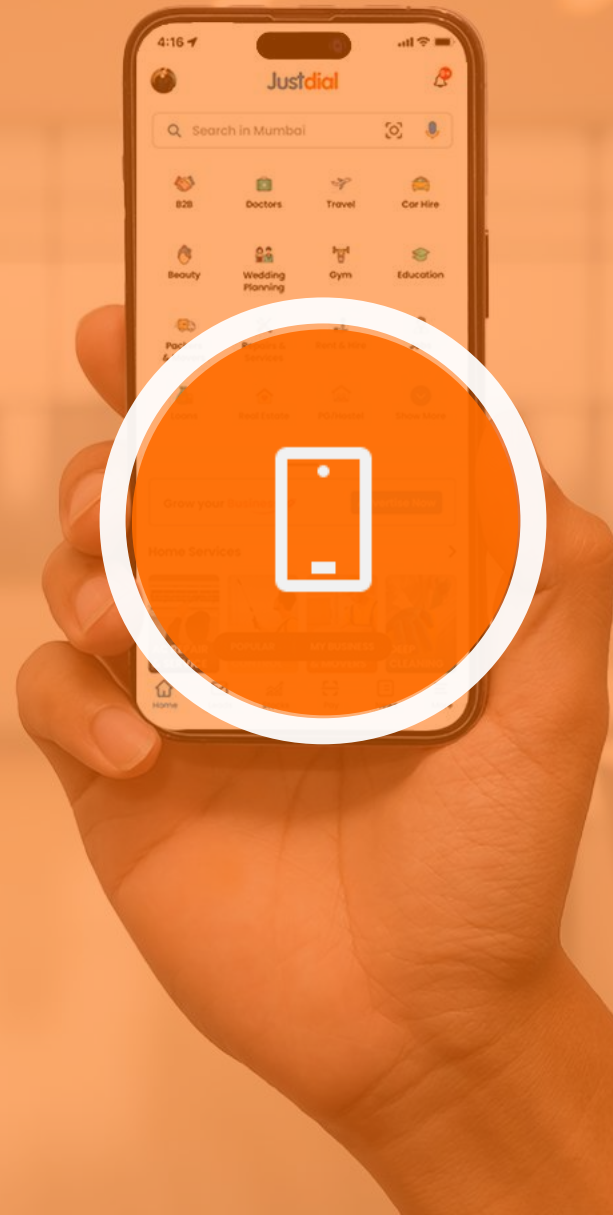
Ratings & Reviews

Friends' Ratings

Real-time Performance tags for listings

Catalogues

Search Plus



WEBSITE

Predictive Auto-Suggest

Company, Category, Product Search

Location Detection

Maps & directions

Operating hours

Business logos

Pictures & videos

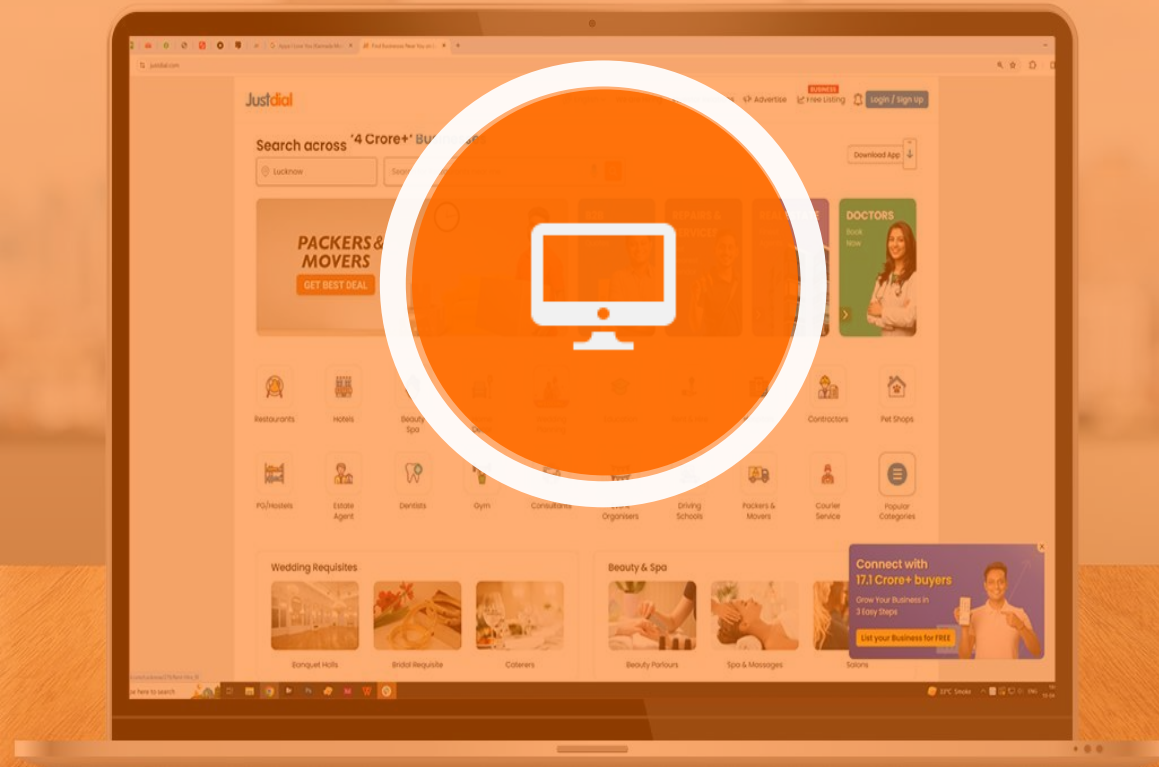
Ratings & reviews

Friends' Ratings

Catalogues

Search Plus

Popular Category Searches



VOICE

 888888-888888

Operator-assisted Hotline Number

One number across India

24 Hours a day x 7 Days a week

Multi-lingual support

Zero-ring Pickup

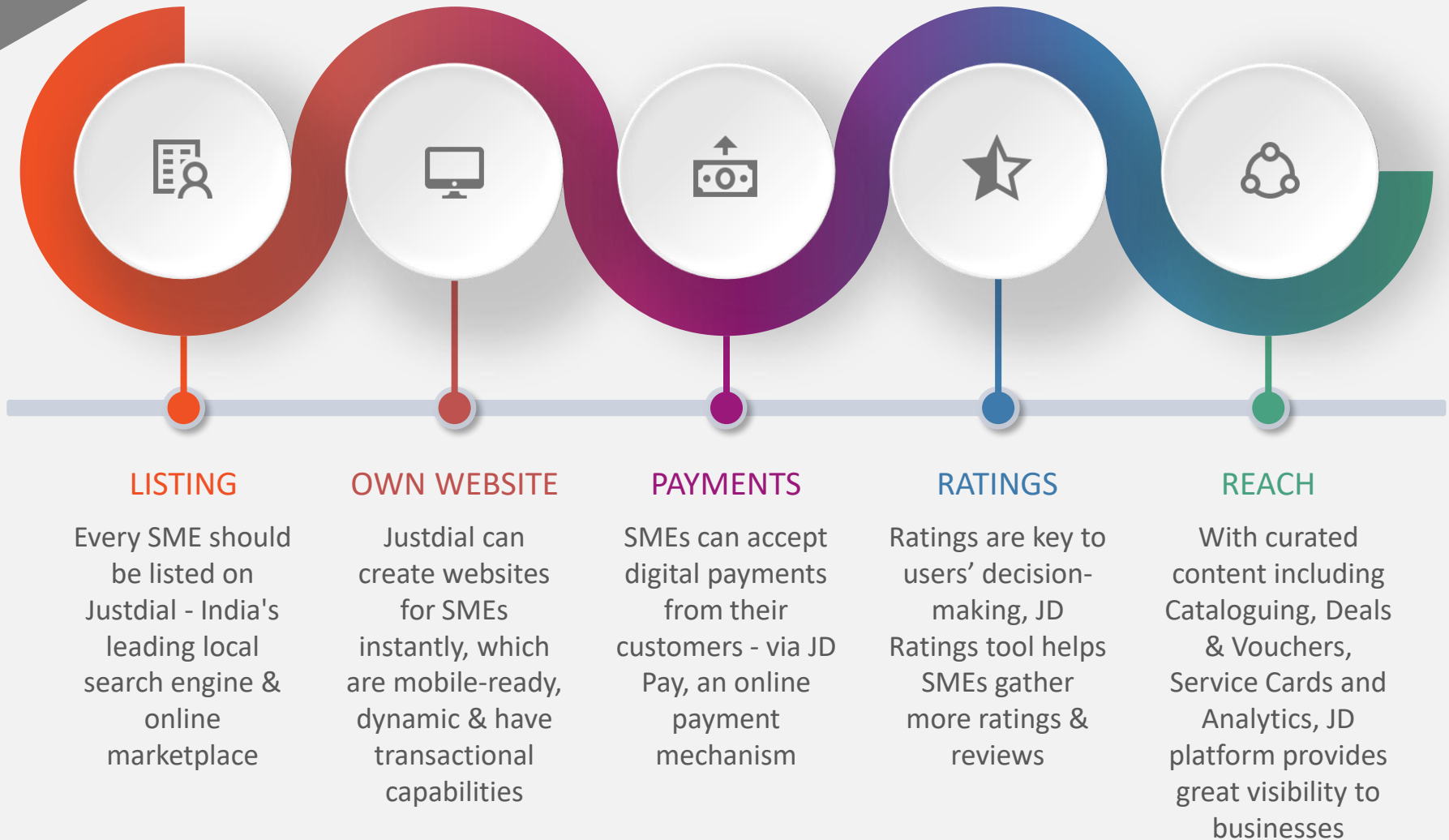
Personalized Greeting

Multiple queries in one call

Instant WhatsApp, SMS & Email



VALUE PROPOSITION FOR SMEs



USER ENGAGEMENT



157.1 million Ratings & Reviews

Mobile-verified, unbiased ratings

Intelligent tags to capture experiences

Friends' Ratings

5-Point Rating Scale

Photos Upload with Review

Robust Audit Mechanism



Mainland China
Andheri West

✕



Excellent 😊



Dine in



Delivery

What did you love?

🔍

Group-friendly ✕

Authentic cuisine ✕

Friendly staff ✕

Quick service

+6

Tell us about your experience

💡 Tips

Please say a little something about the food, ambience, service and price

✍️ Let AI write

🎤

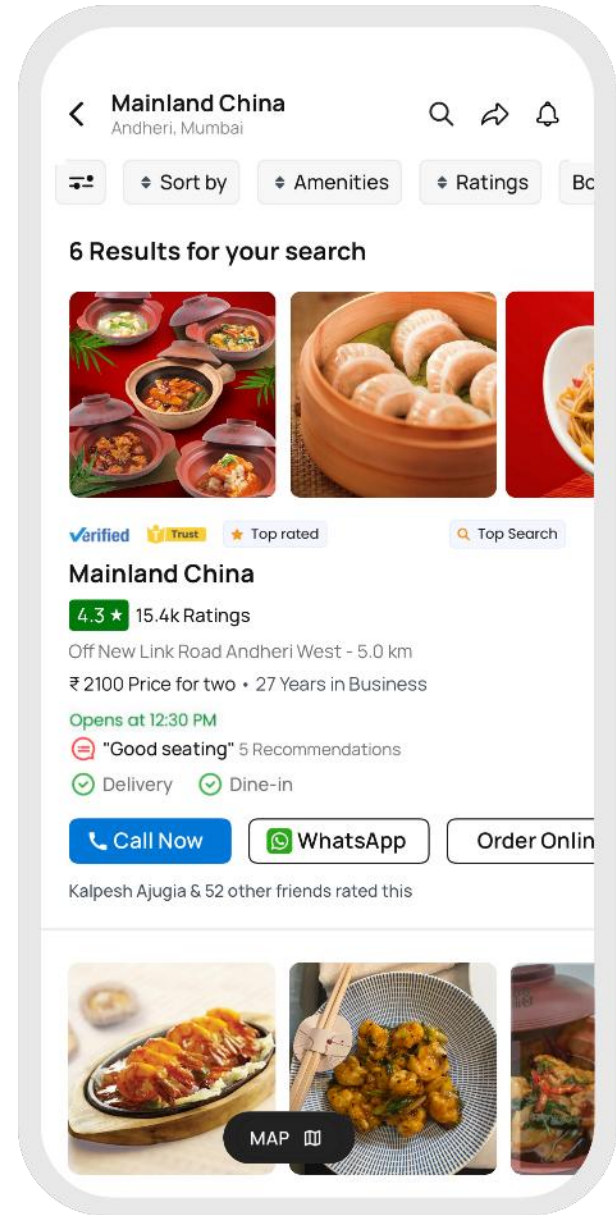
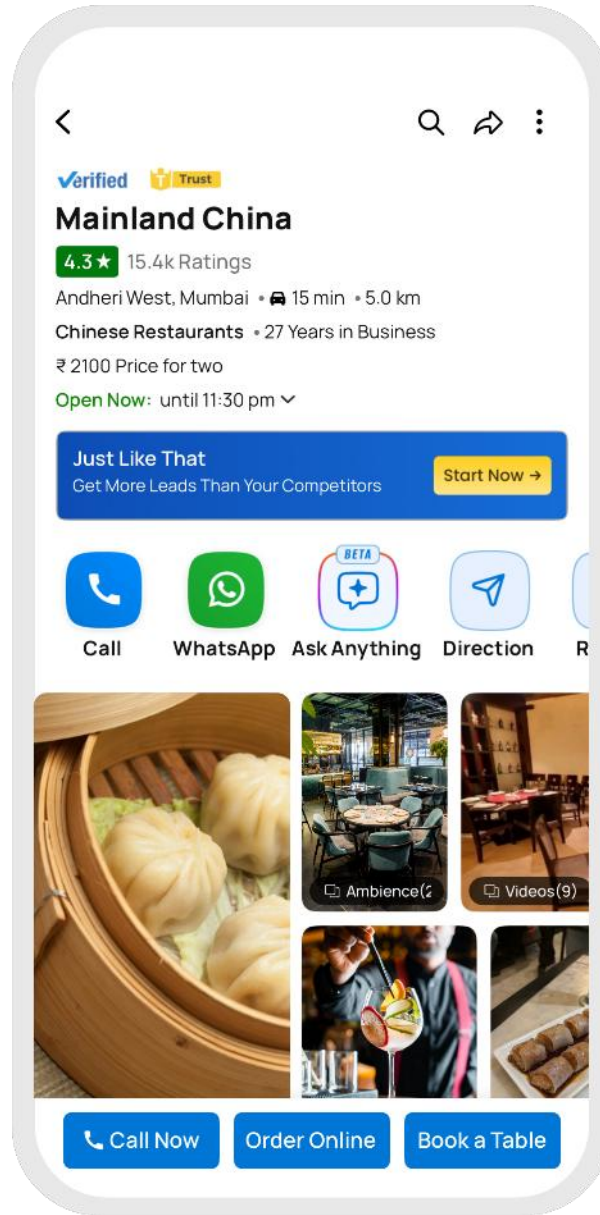
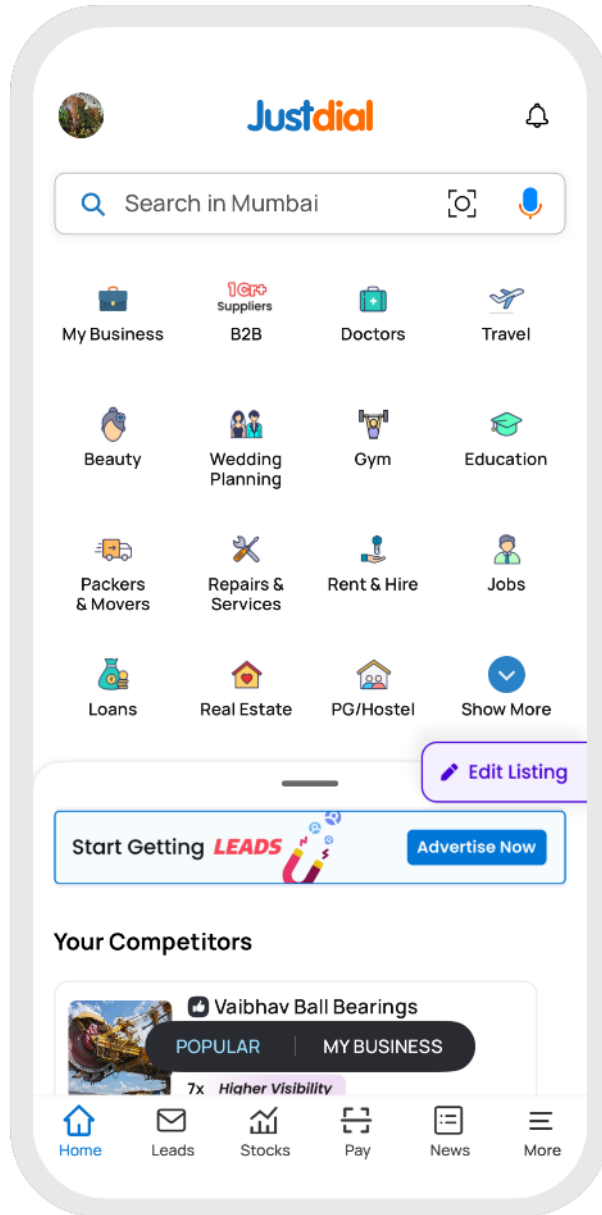
Upload Photos



Submit Review



PRODUCT OVERVIEW



JD Mobile

General Physician Doct...

Link Road Malad West, Mumbai

RMS MULTISPECIALITY HOSPITAL & ICU

4.4★ 224 Ratings

Call

Sort by

Book Appointment

Establish

30.5k Results for your search

Verified

Trust

Top rated

Nanavati Max Super Speci...

4.3★ 19k Ratings

SV Road Vile Parle West - 10.1 km

76 Years in Healthcare

6 General Physician Doctors Available

Care Health Insurance L... +1 More

Dr. Jayant Barve

General Physician Doctors

Available Thu 12:00 PM

Fees: ₹ 3000

Di

Ge

Fe

Call Now

WhatsApp

Send Enquiry

Reena & 10 other friends rated this

Verified

Dr. Arti Vyas Joshi

4.4★ 31 Ratings

MAP

West - 1.1 km

Fees: ₹ 200 • 23 Years in Healthcare

Verified

Dr. Ashish Agrawal The Heart Clinic

4.5★ 140 Ratings

Bhandup West, Mumbai • 35 min • 11.6 km

Clinics • 19 Years in Healthcare

Response time: 5 mins

Call

WhatsApp

BETA Ask Anything

FAST# Enquiry

Di

Heart and Vascular Clinic

Exterior(1)

Overview

Reviews

Services

Photos

Call Now

Enquire Now

WhatsApp

Verified

Trust

HCG Cancer Centre

4.4★ 1.9k Ratings

Borivali West, Mumbai • 23 min • 7.6 km

Cancer Centres • 9 Years in Healthcare

Call

WhatsApp

BETA Ask Anything

FAST# Enquiry

Di

Exterior(4)

Interior(21)

Overview

Doctors

Reviews

Services

Q

All

Oncology

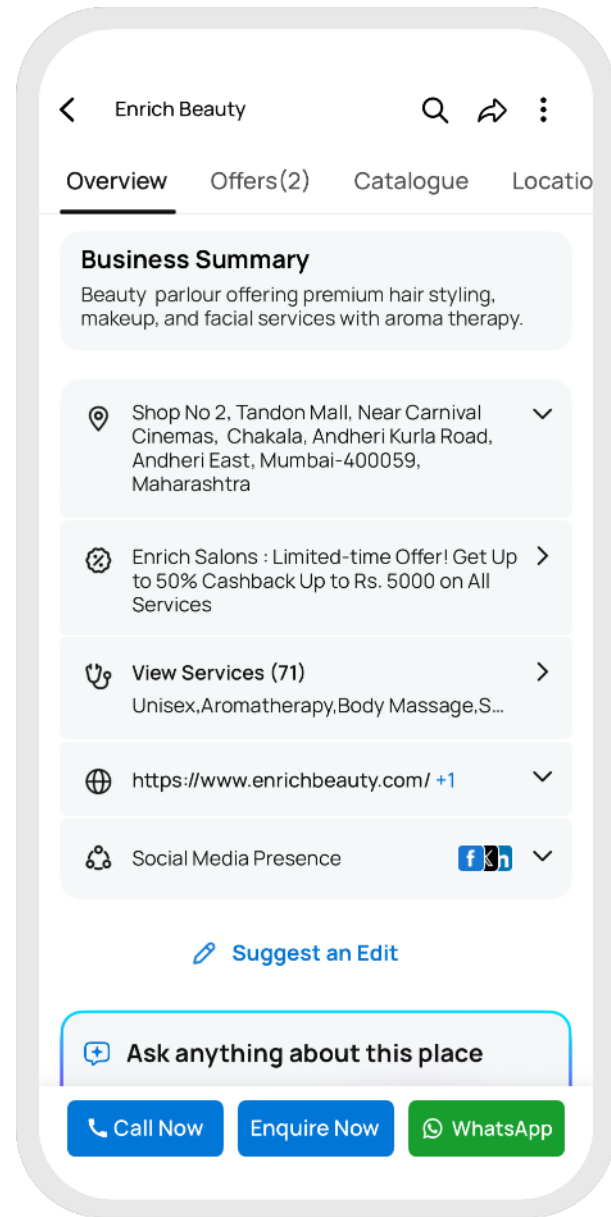
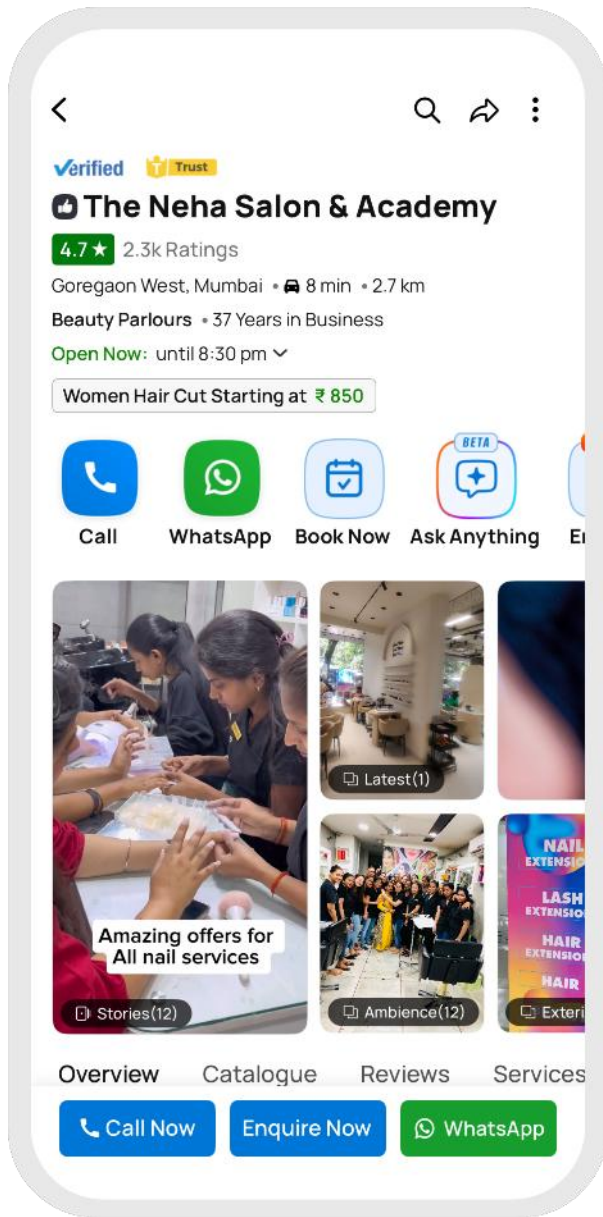
Gastroenterology

Card

Call Now

Enquire Now

WhatsApp

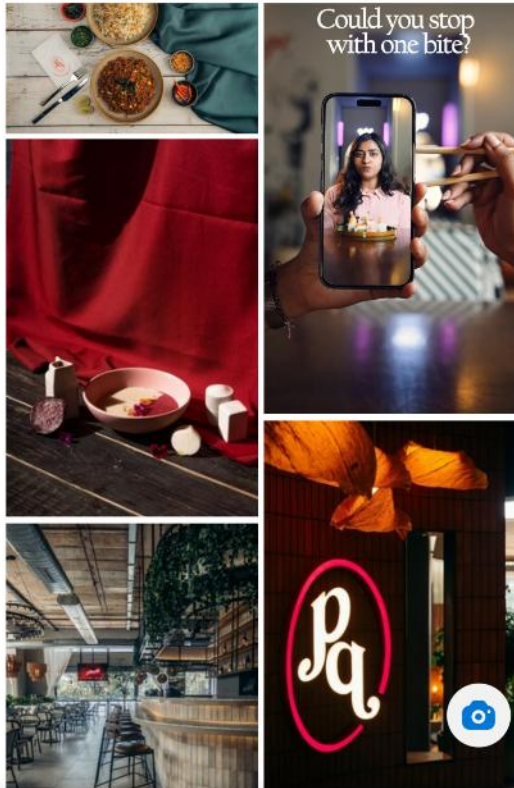
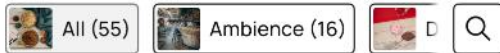


JD Mobile

< Prequel



Menu Reviews Services **Photos**



Call Now

Order Online

Book a Table

Uploaded By : Owner



< Mainland China



Locations Reviews Services **Photos**



Call Now

Order Online

Book a Table

Voice Search

Listening.....

Mainland China restaurant



Verified



Mainland China

4.3★ 15.4k Ratings

Andheri West, Mumbai • 🚗 15 min • 5.0 km

Chinese Restaurants • 27 Years in Business

₹ 2100 Price for two

Opens at: 07:30 PM

Just Like That

Get More Leads Than Your Competitors

Start Now →



Call



WhatsApp



Ask Anything



Direction

R



mbience(2)



Videos(9)



Call Now

Order Online

Book a Table

Search across '5.9 Crore+' Products & Services

Ranchi

Search for Packers and Movers



Download App



Restaurants



Hotels



Beauty
Spa



Home
Decor



Wedding
Planning



Education



Rent & Hire



Hospitals



Contractors



Pet Shops



PG/Hostels



Estate
Agent



Dentists



Gym



Loans



Event
Organisers



Driving
Schools



Packers &
Movers



Courier
Service



Popular
Categories

Wedding Requisites



Banquet Halls



Bridal Requisite



Caterers

Beauty & Spa



Beauty Parlours



Spa & Massages



Salons

Repairs & Services



Daily Needs



Justdial

Mumbai

Poco Loco Tapas Bar Khar West



EN

Advertise

BUSINESS Free Listing



Mumbai > Restaurants In Mumbai > Restaurants In Khar West > Poco Loco Tapas & Bar



Poco Loco Tapas & Bar

4.2★ 6,837 Rating **Verified** Claimed

Your friend Pankaj rated 5/5

Khar West, Mumbai - Open until 1:00 am - 7 Years in Business - Price for two ₹ 1900

Show Number

Order Online

WhatsApp



Restaurants

Home Delivery Restaurants



Click to Rate



Overview

Menu

Quick Info

Services

Photos

Reviews

Menu

View all



Fresa Platano Smoothie

₹ 250

View Details



Tinto Verano Mocktail

₹ 320

View Details



Sandia Y Menta Juice

₹ 340



Quick Information

Business summary

Contact

Show Number

Address

Plot 99, Navish House, Building 87,
S.V Road, Khar, Khar West, Mumbai-
400052, Maharashtra

Get Directions

Copy

Open until 1:00 am

Suggest New Timings

Send Enquiry by Email

Get info via SMS/Email

Share

JD Website

< J W Marriott Hotel in Juhu, Mumbai - Gallery

Show Number

Best Deal

All (69)

Dining (2)

Exterior (10)

Interior (5)

Room (9)

Swimming Pool (6)

By Owner (14)

By User (3)

View 360° (14)

Video (2)

Add Photos

Share

Search



Enhanced Ratings & Reviews System

←

Mainland China

🔍

🔗

⋮

Locations

Reviews

Services

Photos

Reviews & Ratings

4.3

15.4k Ratings

Jd rating index based on 15.4k ratings across the web

You have rated 5.0

✎

🔗

Write a Review with AI

Kalpesh & 52 other friends rated this

Recent rating trend

3.0

5.0

5.0

1.0

3.0

5.0

User Reviews

Relevant

Friends Ratings (53)

Latest

Review Highlights

Great ambience (5)

Good seating (5)

Authentic

Tasty food (5)

Quick service (4)

Great service

Call Now

Order Online

Book a Table

Mainland China

Andheri West

×

★

★

★

★

★

Excellent 😄

Dine in

Delivery

What did you love?

🔍

Group-friendly

Authentic cuisine

Friendly staff

Quick service

+6

Tell us about your experience

💡 Tips

Please say a little something about the food, ambience, service and price

✎ Let AI write

🎤

Upload Photos

+

Submit Review

Mainland China

Andheri West

×

★

★

★

★

★

Excellent 😄

Dine in

Delivery

What did you love?

🔍

Group-friendly ✕

Authentic cuisine ✕

Friendly staff ✕

Quick service

+6

Tell us about your experience

💡 Tips

Please say a little something about the food, ambience, service and price

✎ Let AI write

🎤

Upload Photos

+

Submit Review

Review Insights

Justdial



We are Hiring

Investor Relations

Advertise

Free Listing



Login / Sign Up

Key Insights

What users liked

- The cafe has a great and pleasant ambience
- The staff is friendly and attentive
- The food is delicious and flavorful, with a variety of options

[More](#)

What can be improved

- Some customers mentioned that the customer service was disappointing, with arrogant and careless staff members
- Another review mentioned that the prices were high, although portion sizes were good

*BETA VERSION - Likes and suggested improvements are based on the reviews across the web

Reviews & Ratings

4.3

48,874 Rating

Jd rating index based on 48874 ratings across the web

Start your Review

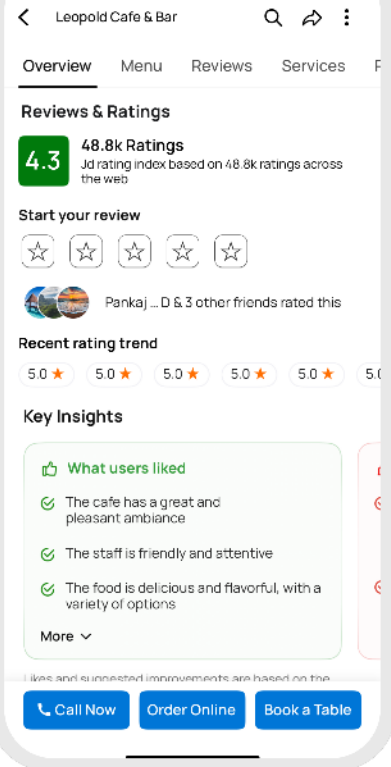


KRUNAL rated 4/5 & 2 other friends rated this

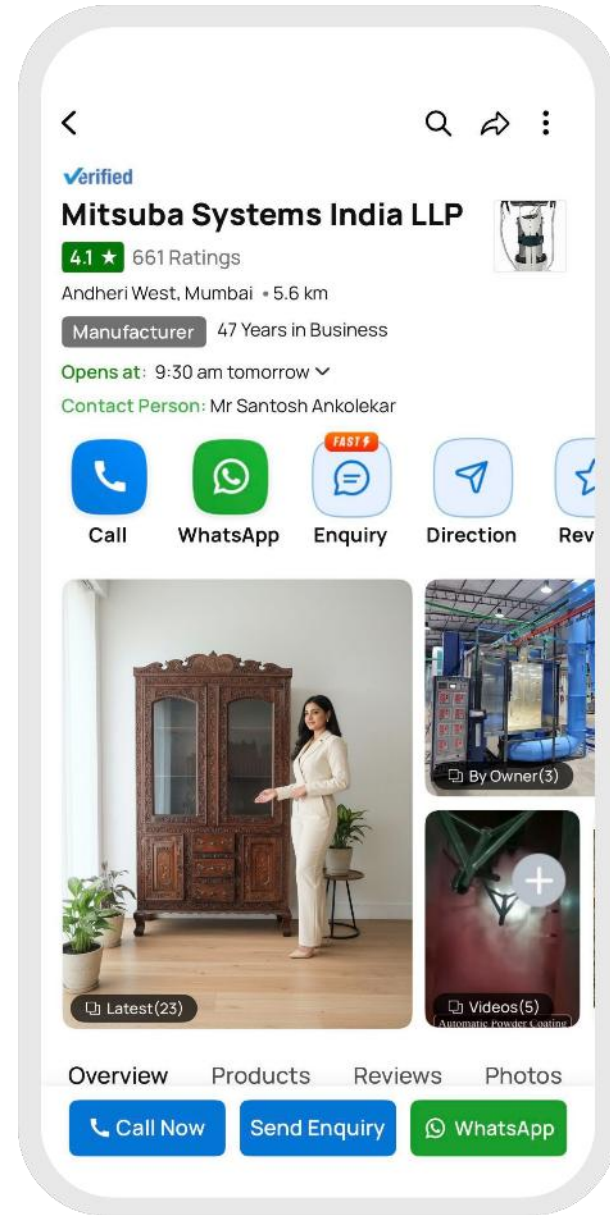
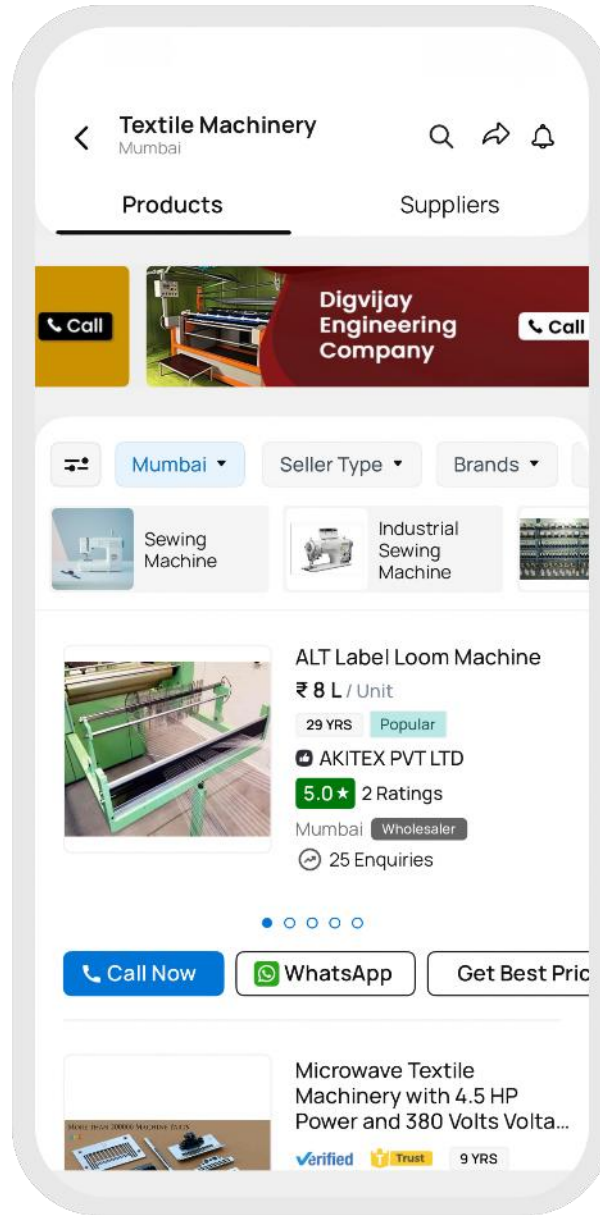
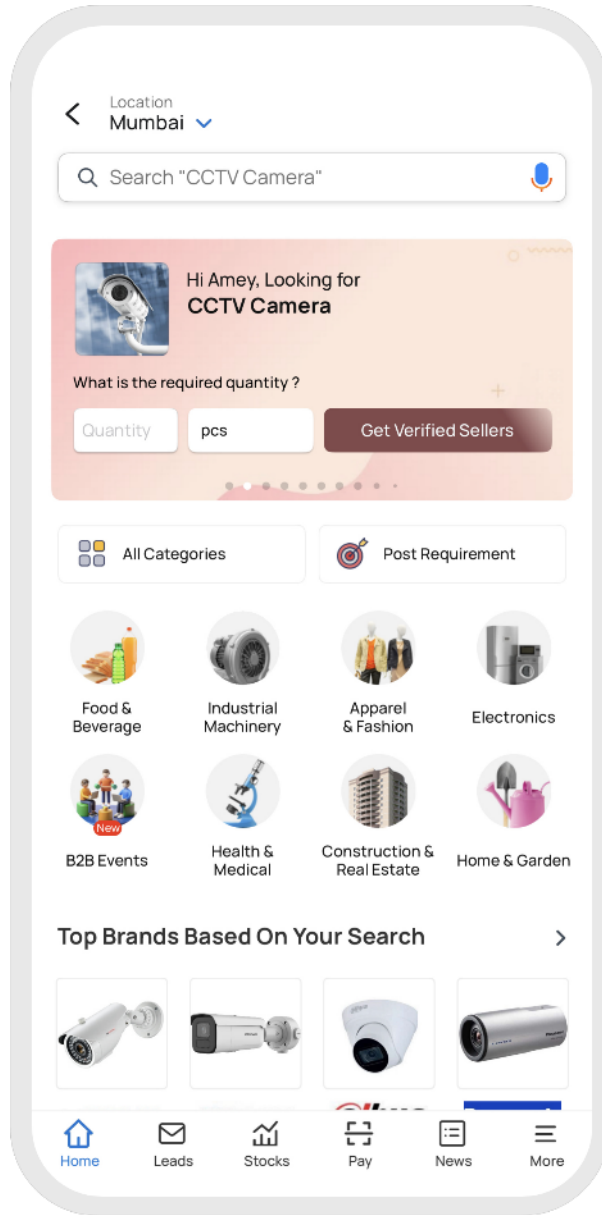
Recent rating trend

5.0 ★ 5.0 ★ 5.0 ★ 5.0 ★ 5.0 ★ 5.0 ★ 3.0 ★ 3.0 ★ 5.0 ★

Reviews with Images



JD Mart – Exclusive B2B Platform



JD Mart – Exclusive B2B Platform



Photos (1/4)

Videos

Cartridge Powder Coating Booth

Aastha Engineering

Mundka - Delhi [more](#)

Manufacturer

₹ 4.50 L - ₹ 15 L / Unit

Quantity

Unit

[Get Quote >](#)

Specifications

Availability

In Stock

Customers Also Viewed



[Call Now](#)

[Get Best Price](#)

[WhatsApp](#)



Photos (1/5)

Infratech Electrostatic Powder Coating Machine

Euro Shine Powder Coating Machine

Maujpur - Delhi [more](#)

Manufacturer

₹ 25,000 - ₹ 1.50 L / Pc

Quantity

Pc

[Get Quote >>](#)

Specifications

Automation Grade	Automatic
Coating Material	Hybrid
Heating Mode	Gas-fired
Output Current	100 Amp
Temperature Range	250 C

[Call Now](#)

[Get Best Price](#)

[WhatsApp](#)

< High-Capacity Chilli Powd... [Q](#) [R](#)

More from this seller



Automatic Chilli Pounding Machine
₹ 2 L / Pc

[Get Best Price](#) [WhatsApp](#)



Expert's Best Flour Mill - Commercial Use, Warrant...
₹ 2 L / Pc

[Get Best Price](#) [WhatsApp](#)

[Katkar Udyog](#)
Send requirement on WhatsApp

[WhatsApp](#) Type your message [➤](#)

Connect with Seller Instantly

[Call Now](#)

Call Seller now to get more details instantly! [X](#)

[Call Now](#)

[Get Best Price](#)

[WhatsApp](#)

JD Mart – Exclusive B2B Platform

Justdial

Mumbai

Search "Fencing Wire"



EN

Advertise

Uploads

My Business



All Categories

Food & Beverage

Industrial Machinery

Apparel & Fashion

Electronics

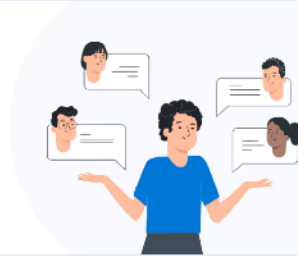
B2B Events

Alert Jd Company!

No products to show

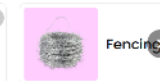
Add products to boost leads by 25%

Go To My Listing



Hi darshana, Have a long bucket list?

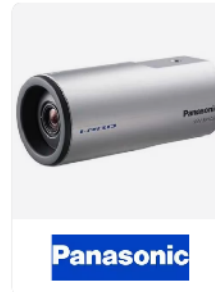
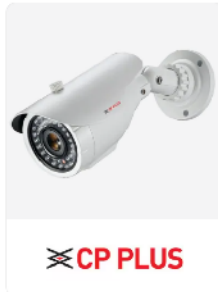
Let us help you get verified sellers



Get Verified Sellers

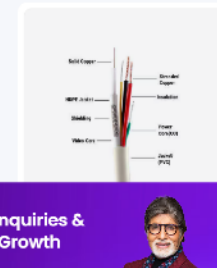
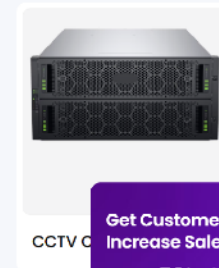
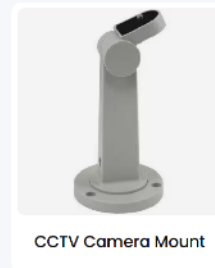
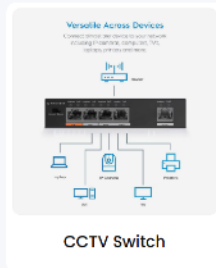
Top Brands Based On Your Search

View all



Top-Ranked Categories For You

View all



Get Customer Inquiries & Increase Sales Growth
Upto 50% Off + Extra Benefits



JD Mart – Exclusive B2B Platform

Justdial

Mumbai

CP PLUS CP ENC D2IPL3C Wireless CCTV Dome C... X  

EN  Advertise  Leads  My Business 

All Categories

Food & Beverage

Industrial Machinery

Apparel & Fashion

Electronics

B2B Events



0:00 / 0:30   



Ask More Photos

Camera 2 MP

₹ 8,000 – ₹ 25,000 / Pc
(MOQ : 5 Pc)

Quantity

Pc

Buy a Sample

Specification

Material	Plastic
Color	White
Connectivity	WiFi Enabled
Mount Type	Wall Mount
Type	Dome Camera
Angle Of View	90 degree
Availability	In Stock

Description

1) Seamless Surveillance Solution The CP PLUS Wireless CCTV Dome Camera offers a reliable and efficient way to monitor spaces with its advanced 2 MP resolution. Designed to deliver clear and sharp images, this camera ensures that every detail is captured, providing peace of mind for businesses looking to enhance their security measures. 2) Versatile Installation Options This dome camera features a wall mount design, making it easy to install in various settings, from retail stores to office...

View Details

Seller Information



Santech Digital Solutions

IND | Mumbai

Dealer

4.7 ★

23 Ratings

GST

6 Years In Business

97 enquiries

08792491214

Get Best Price

WhatsApp

Access Qualified Leads Now →

Grow Your Business Online

Save 25% on Premium Plan



Customers Also Viewed



JD Mart – Exclusive B2B Platform

Justdial

Mumbai

Mitsuba Systems India LLP Andheri West

EN

Leads

My Business

D

Mumbai > Powder Coating Equipment Manufacturers in Mumbai > Powder Coating Equipment Manufacturers in Andheri West > Mitsuba Systems India LLP

MITSUBA

SYSTEMS (INDIA) LLP

4.1

★

661 Ratings

Verified

Manufacturer

Claimed

manisha & 22 other friends have rated

Andheri West, Mumbai

5.47 km

Open until 6:00 pm

47 Years in Business

"Good quality" 16 Suggestions

Show Number

Send Enquiry

WhatsApp

Click to review

☆

☆

☆

☆

☆

Overview

Products

Catalogue

Business Details

Photos

Reviews

Connect with

18.4 Crore+ Buyers

on Justdial

List your business for **FREE**

Popular Products

View all



Booth With Rotary Cyclone Recovery - Cat Series

₹ 8 K - ₹ 3.2 L /Pc

(MOQ) : 1 Pc

Get Best Price



Mitsuba Continuous Type Conveyorised Powder...

₹ 40 K - ₹ 8 L /Pc

(MOQ) : 1 Pc

Get Best Price



Mitsuba Tribo Powder Spray Gun

Request for Price

Get Best Price



Mitsuba Systems After Filter Suitable For Cyclone &...

Request for Price

Get Best Price

Company Catalogue

Share

Mitsuba Systems India LLP

₹ 5,00,000

New Delhi, India

Powder Coating

1. Powder Coating Gun

2. Powder Coating Booth

3. Powder Coating Machine

4. Powder Coating System

5. Powder Coating Line

6. Powder Coating Plant

7. Powder Coating Unit

8. Powder Coating Equipment

9. Powder Coating Machinery

10. Powder Coating System

Stainless Steel Powder

1. Stainless Steel Powder

2. Stainless Steel Powder

3. Stainless Steel Powder

4. Stainless Steel Powder

5. Stainless Steel Powder

6. Stainless Steel Powder

7. Stainless Steel Powder

8. Stainless Steel Powder

9. Stainless Steel Powder

10. Stainless Steel Powder

Other Products

1. Other Products

2. Other Products

3. Other Products

4. Other Products

5. Other Products

6. Other Products

7. Other Products

8. Other Products

9. Other Products

10. Other Products

Contact

Show Number

Whatsapp

Address

34/H, Laxmi Industrial Estate,
Opposite Shabri Hotel, New Link
Road, Andheri West, Mumbai-
400053, Maharashtra

Get Directions

Copy

Open until 6:00 pm

Suggest New Timings

Send Enquiry by Email

Get info via SMS/Email

Share

Tap to rate

Edit this Listing

Visit our Website

Self-Sign-up for SMEs to start paid campaign

<

Justdial

Talk to Us

GROW Your Business

Advertise on India's No.1 Local Search Engine

Enter Mobile No

+91 8879626064

Get Started

Rank Ahead of Your Competition

Find Ready to Buy Customers Instantly

Track Leads & Competition Trends

By continuing, you agree to our Terms of Use, Privacy & Infringement Policy

18.4 Crore+ Buyers

6.2 Lakh+ Happy Customers

Success Stories

Home

Leads

Stocks

Pay

News

More

<

Select Your Plan

Compare & View More Plans

1 Year Plan

Standard

₹64/- Day

25% OFF

₹48/- Day

Save 10% More

VIEW DETAILS

Buy Now

3 Year Plan

Standard

₹64/- Day

50% OFF

₹32/- Day

Save 10% More

VIEW DETAILS

Buy Now

Recommended

Growth

Get Max Exposure List in

Top 5

Save 10% More

VIEW DETAILS

Explore

Search Visibility	1x	1x	Guaranteed Top Visibility
Guaranteed Leads	✓	✓	✓
Online Catalogue	✓	✓	✓
Payment Solutions	✓	✓	✓
Smart Lead System	✓	✓	✓
Competitor Analysis	✓	✓	✓
Premium Customer Support	✓	✓	✓
Trust Stamp #	✗	✓	✗
Verified Seal #	✗	✓	✓
Jd Rating Certificate	✓	✓	✗

To activate the JD Trust/Verified badge, the business must have its KYC verified and be rated at an average of 3.8+ stars.

Features

Premium Listing

Home

Leads

Stocks

Pay

News

More

<

Payment Summary

Recommended For You

New Launch

Universal Business Listing

₹38/day 25% OFF

₹28/day

Know more

+ Add

Most Popular

Payment Summary

1 Year - Standard Plan

Purchased by 20K Customers in Last 30 Days

Monthly Fee ₹1,417

₹64 ₹48 per day ₹1,000 25% OFF

Visibility In Search + Online Catalogue + Payment Solutions + Smart Lead Management + Competitor Analysis + Premium Customer Support + JD Rating Certificate

...view more

Jd Verified ₹1,000

GST @ 18% ₹436

+ Add GST Details for Input Credit

+ Add TDS

Total Monthly Fee ₹2,853

Jd Rating Certificate FREE

Home

Leads

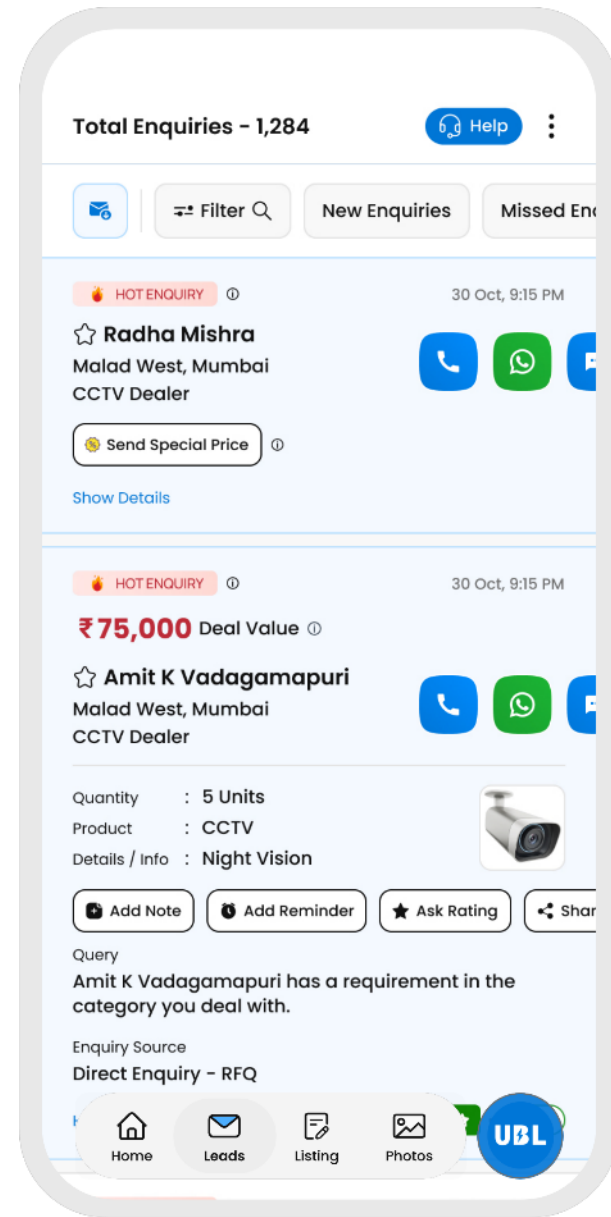
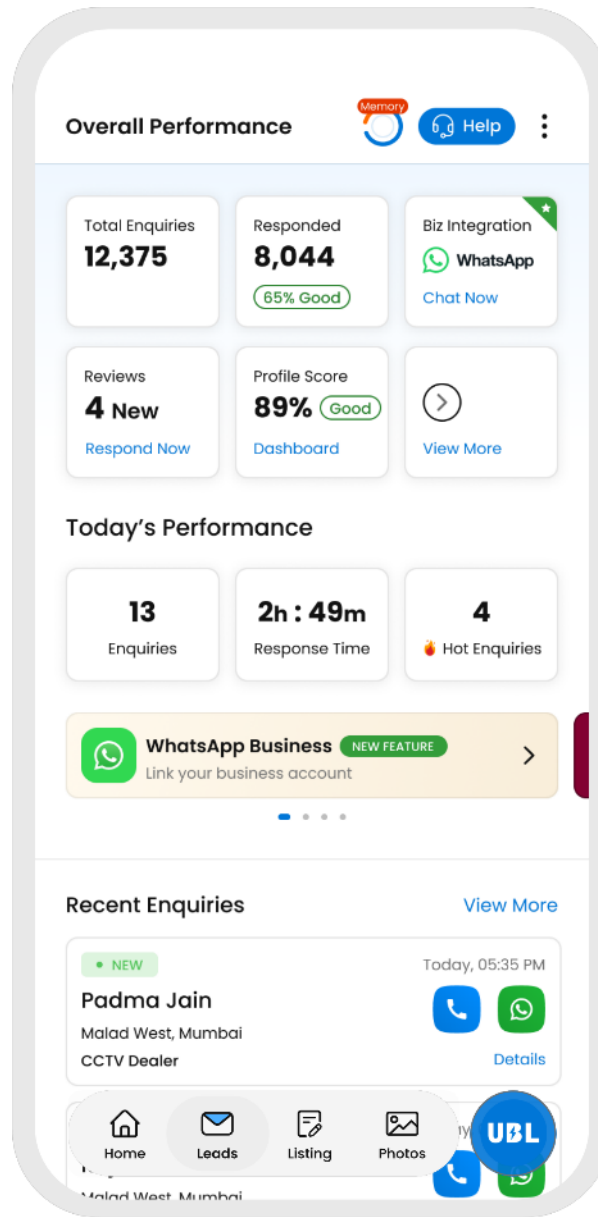
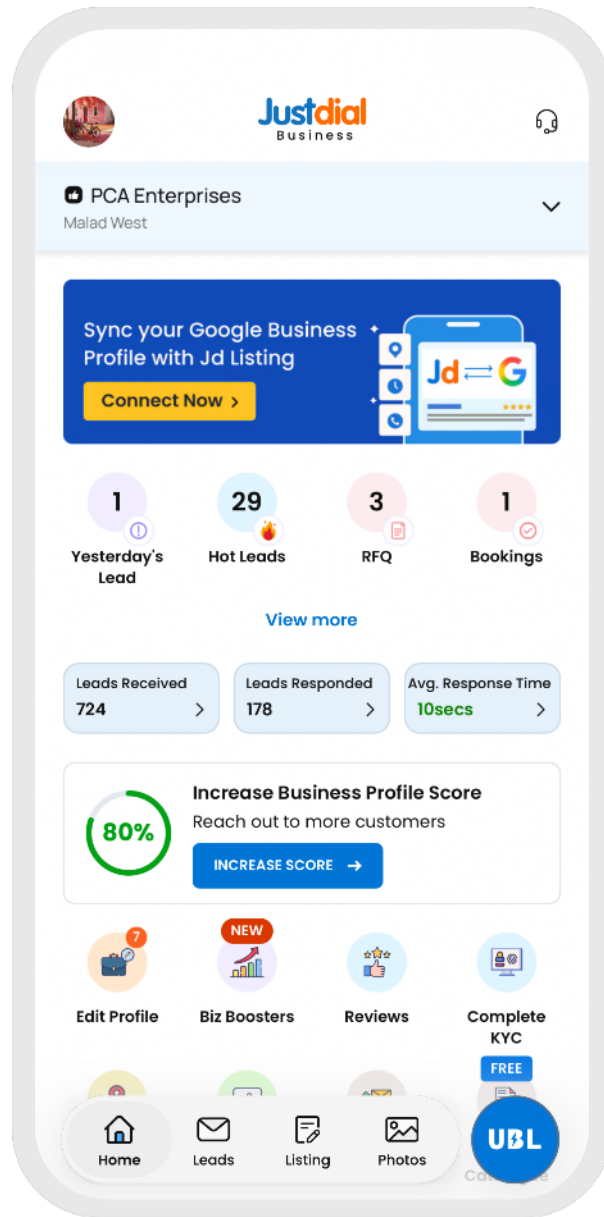
Stocks

Pay

News

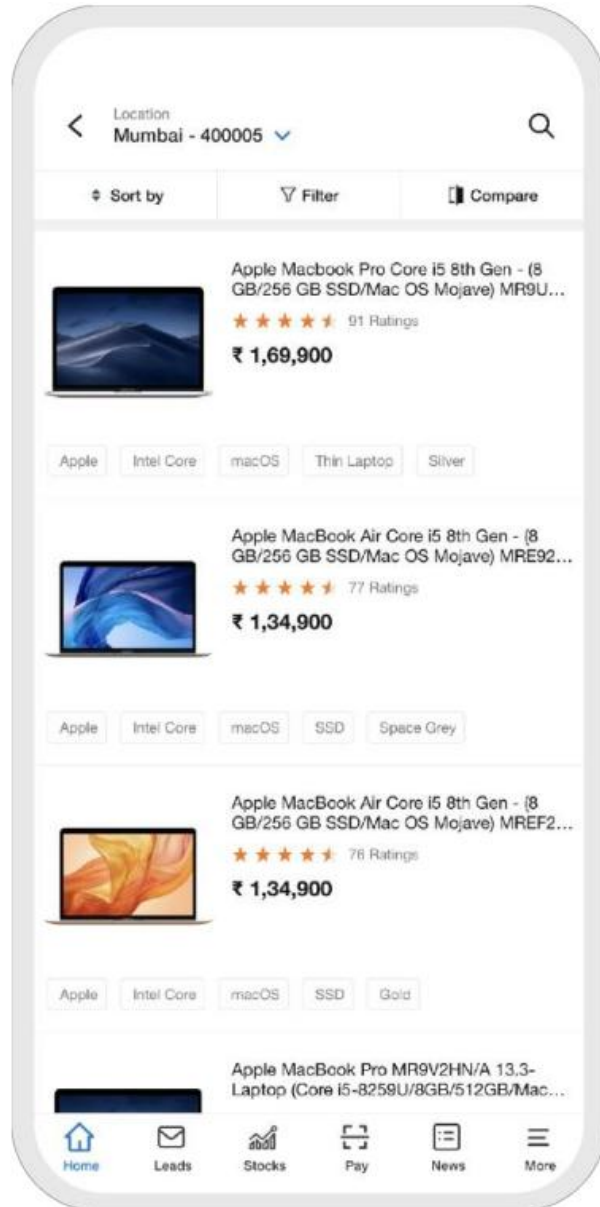
More

JD Business – Dashboard for SMEs to manage campaigns

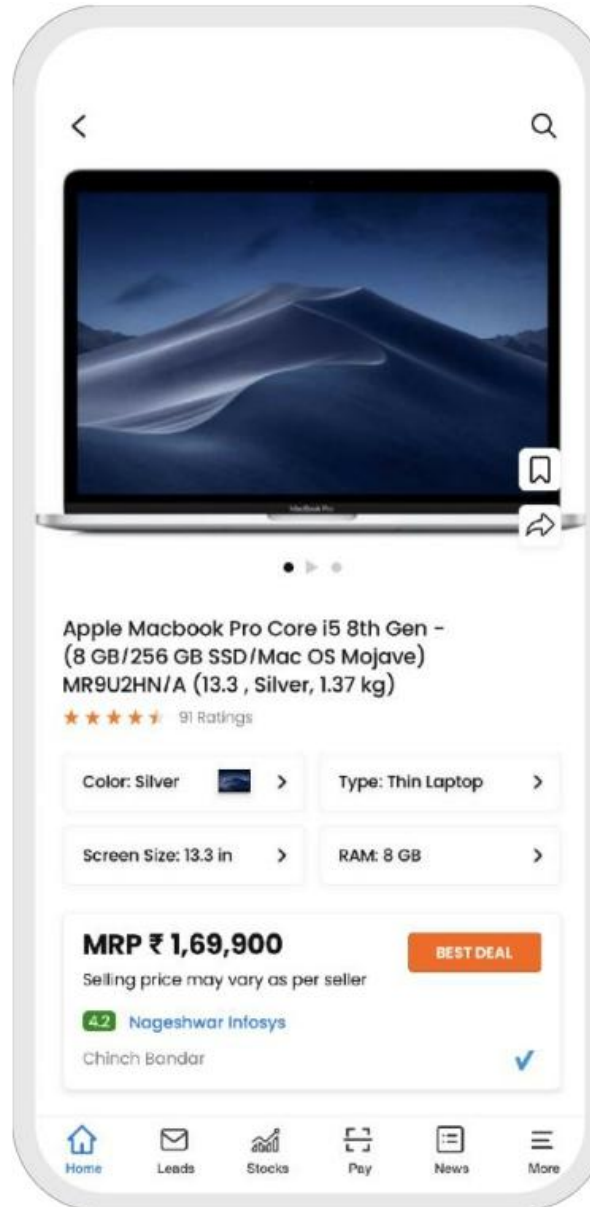


Beyond Search

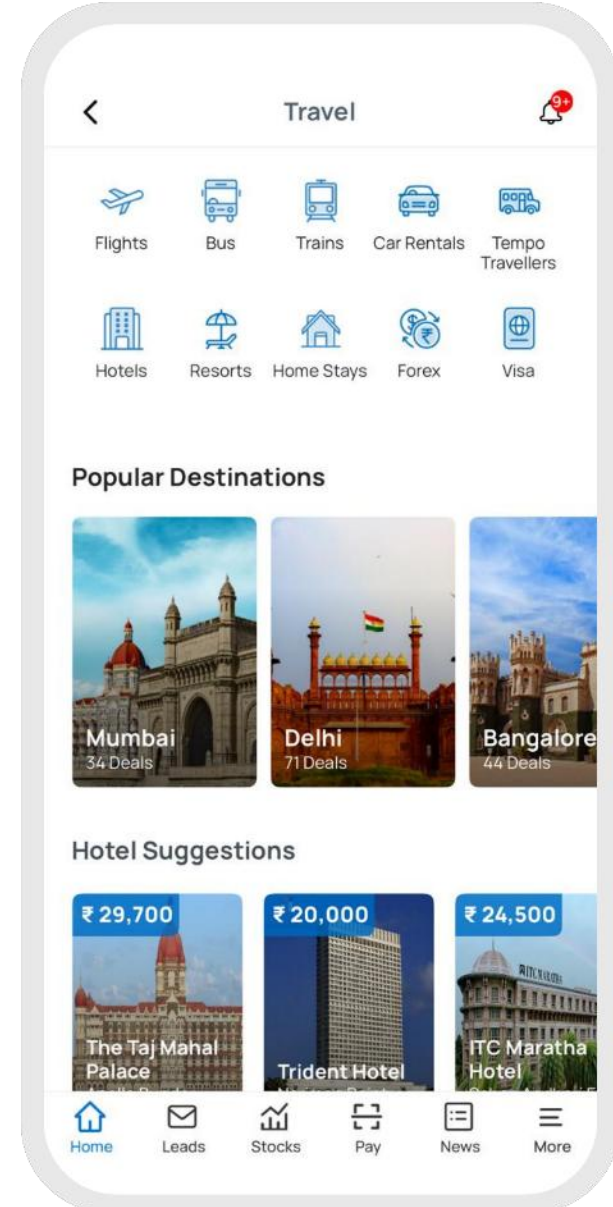
JD Shopping



Get quotes on Products



Travel



Beyond Search

Flights

<

Flights

3

One Way

Round Trip

Flight Status

From

Mumbai BOM

↑↓

To

New Delhi DEL

Departure

15 April, Wed

Travellers

1

Class

Economy

Search

GET UPTO

₹1000 OFF

On Flight Bookings

PROMO CODE JDINSTANT



Powered by EaseMyTrip.com

Home

Leads

Stocks

Pay

News

More

Bills & Recharge

<

Bills & Recharge

My Bills

Mobile

Electricity

DTH

Pending Bills

History

Auto Payment



Vodafone Postpaid

₹ 550

:

9594858380

13 April 2026



Adani Electricity

₹ 2330

:

2210105410

15 April 2026



Mahanagar Gas

₹ 550

:

9594858380

19 April 2026

Apply discount coupon

₹ 2,880

2 Bills Selected

Pay Now

Home

Leads

Stocks

Pay

News

More

Jd Pay

≡

JD Pay



Send Money



Receive Money



Scan JD QR



Account Passbook



Settings

Travel, Bills & Recharge



Credit Card



Gift Card



Loan Repayment



Fastag



Flight



Bus



Recharge



Postpaid



DTH



Electricity



Landline



Gas



Broadband



Insurance



Water

Businesses



Style Lit.



Chaska.

Account Passbook

Home

Leads

Stocks

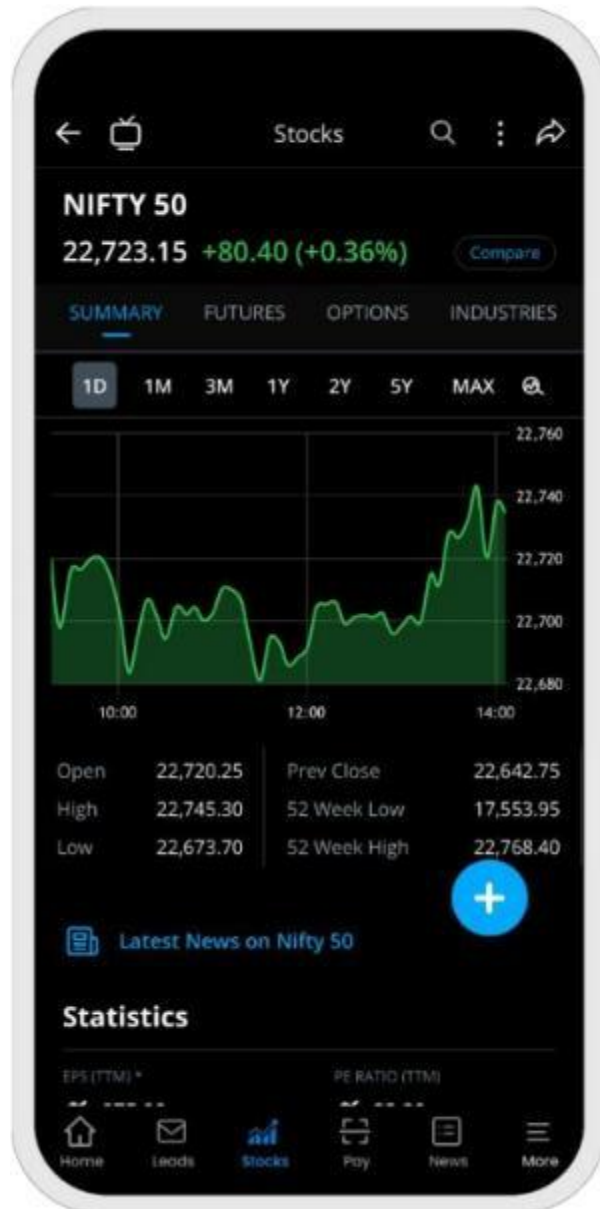
Pay

News

More

Beyond Search

Stocks



Logistics

The screenshot displays the Logistics section of a mobile app. The header has a back arrow, the word "LOGISTICS", and an "ORDERS" link. Below the header is an illustration of a delivery truck and boxes. The main form area has two input fields: "Pickup Pincode" (400064) and "Delivery Pincode" (201309). A green message states "We are providing service between these areas." Below this is a blue button labeled "Instant Lowest Quotes". Underneath, the text "LOGISTICS SIMPLIFIED" is followed by three circular icons: "Explore" (globe), "Compare" (10+ SHIPPERS), and "Ship" (truck). The bottom navigation bar includes Home, Leads, Stocks, Pay, News, and More.

LOGISTICS ORDERS

Pickup Pincode 400064

Delivery Pincode 201309

We are providing service between these areas.

Instant Lowest Quotes

LOGISTICS SIMPLIFIED

Explore Compare Ship

Home Leads Stocks Pay News More

Get quotes

The screenshot displays the "Get quotes" section of a mobile app. The header has a back arrow and the "JdMart Logistics" logo. The main section is titled "Choose Your Preferred Logistic Partner". Below this is a table with columns for "Logistics Company" and "Cost (Est.)". The table lists several options: XpressBee (₹ 1126 - ₹ 5974), Economy (₹ 1126), Standard (₹ 5267), Economy 0.5kg (₹ 5974), DOTZOT (₹ 3138 - ₹ 8108), DELHIVERY (₹ 3138 - ₹ 8108), shadowfax (₹ 5518), and BLUE DART (₹ 7398 - ₹ 8392). A blue "Proceed" button is at the bottom.

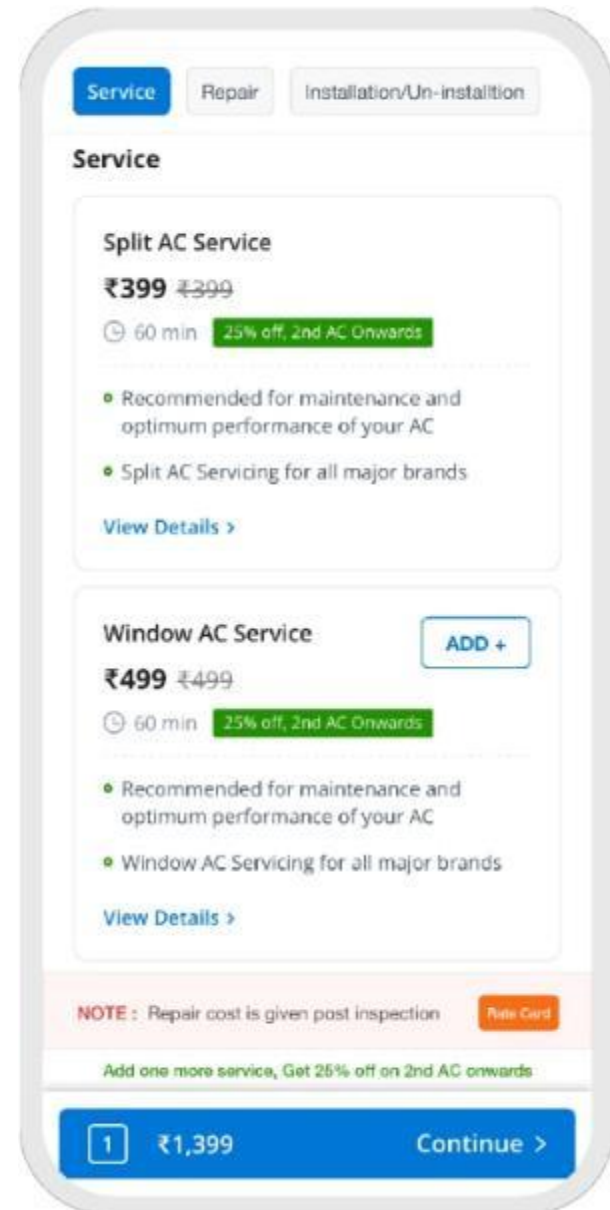
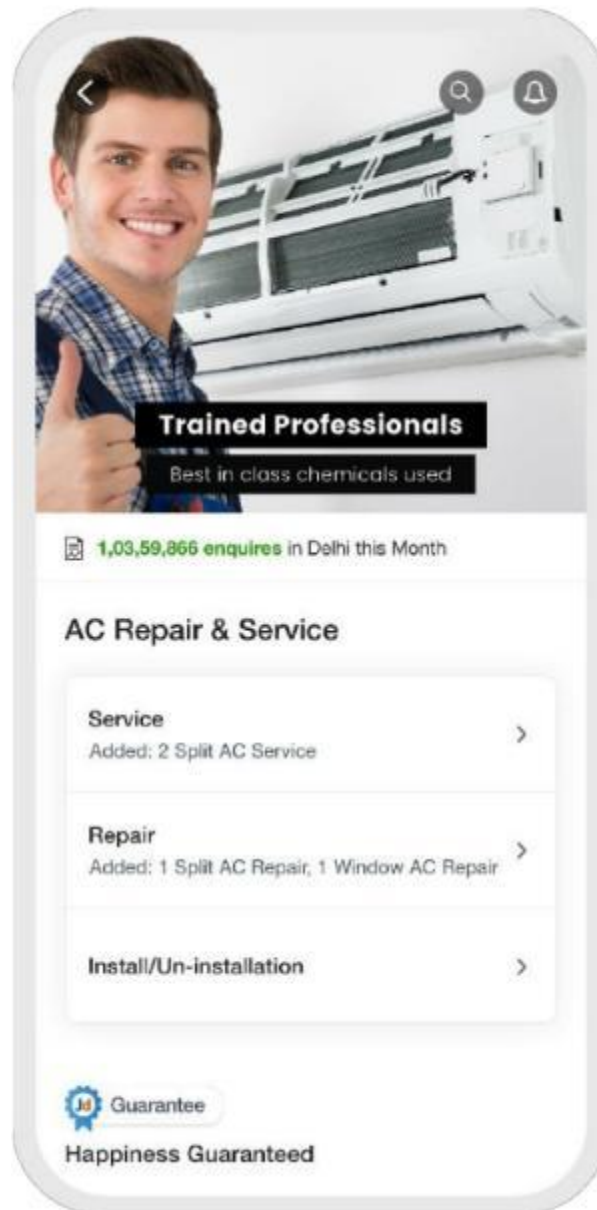
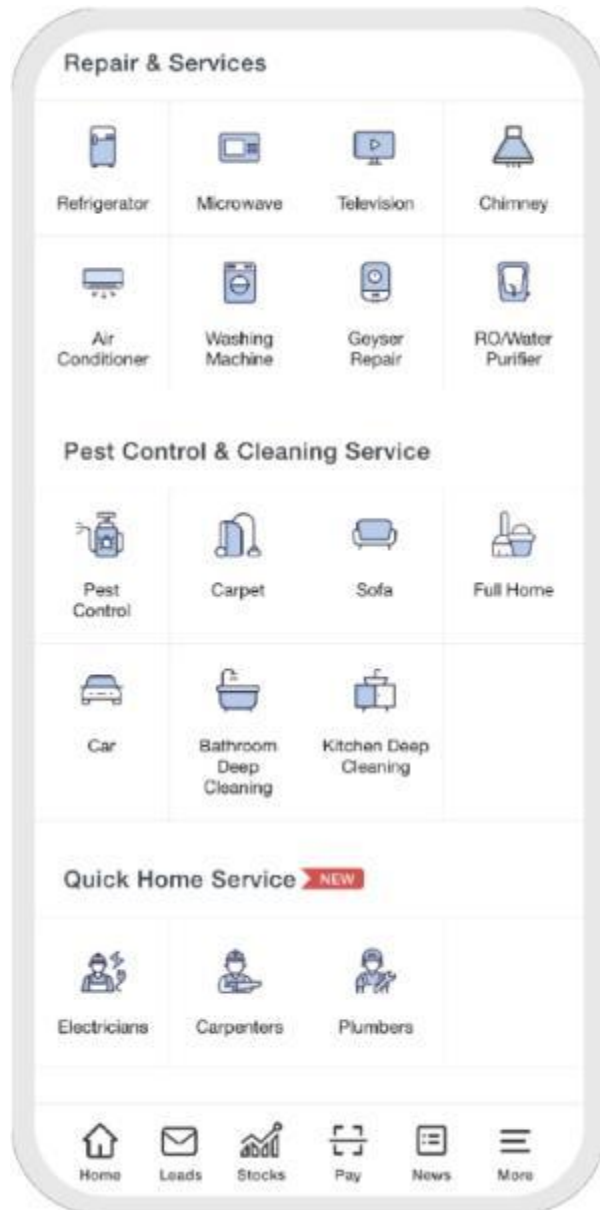
JdMart Logistics

Choose Your Preferred Logistic Partner

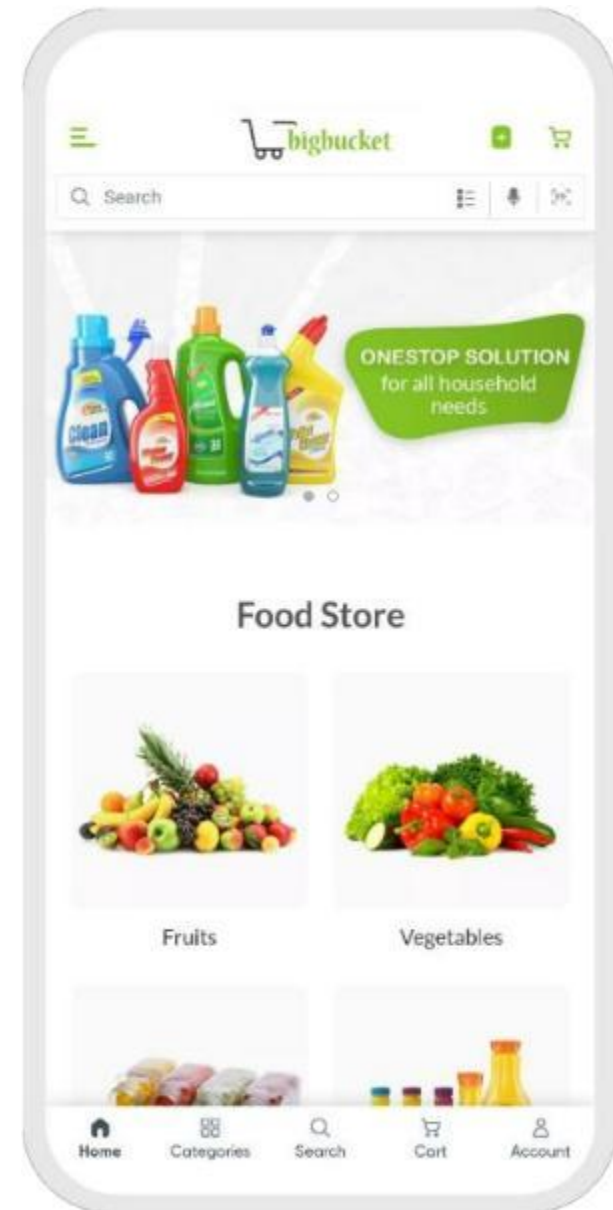
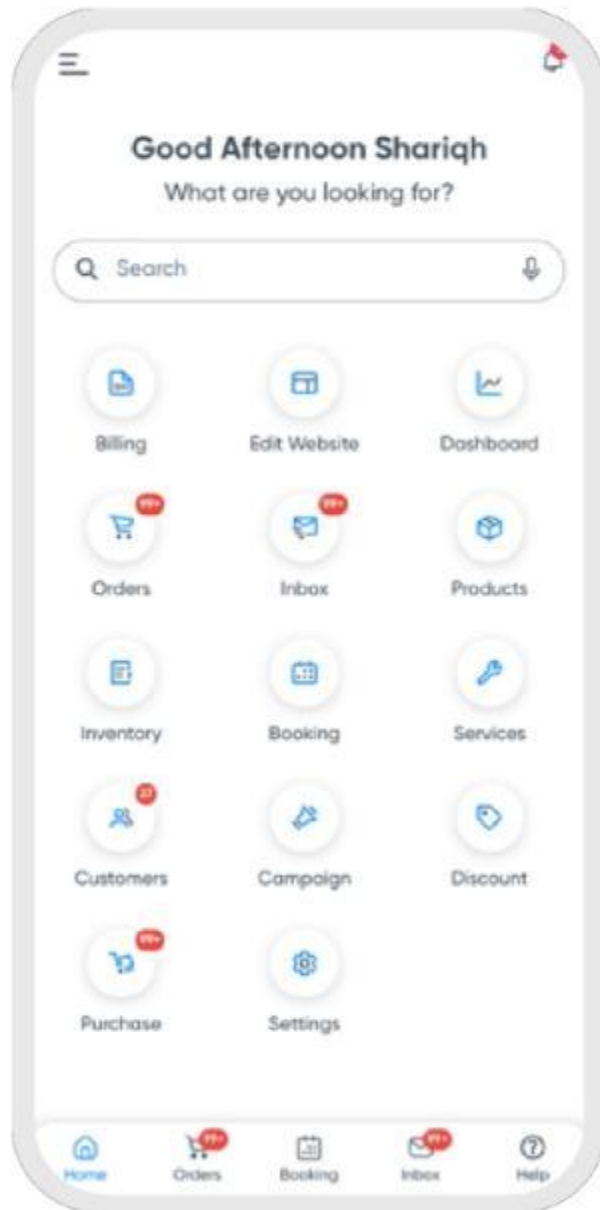
Logistics Company	Cost (Est.)
XpressBee	₹ 1126 - ₹ 5974
Economy	₹ 1126
Standard	₹ 5267
Economy 0.5kg	₹ 5974
DOTZOT	₹ 3138 - ₹ 8108
DELHIVERY	₹ 3138 - ₹ 8108
shadowfax	₹ 5518
BLUE DART	₹ 7398 - ₹ 8392

Proceed

JD Xperts – One Stop Solution for On-Demand Services



JD Omni – Cloud-Hosted Solution for Digitalizing Businesses





Prime Property Consultant

4.3 ★ 78 Ratings

Sanpada Sector 1, Mumbai • 🚗 68 min • 22.4 km

Real Estate Agents • 31 Years in Business

Response time: 1 hrs

Open Now: until 8:00 pm



Call



WhatsApp



Enquiry



Direction



Overview Properties Reviews Service

Call Now

Enquire Now

WhatsApp



₹ 35,000

2 BHK Flat in Moraj Residency

Semi-Furnished • Sanpada Sector 16

750 sq.ft Built Up Area



Prime Property Consultant

4.3 ★★★★★ 74 Ratings

Overview

Project Name	Property Type
Moraj Residency	Apartments
Furnishing	Available From
Semi-Furnished	19th August 2022
Tenant Type	
Bachelor	

Rent Details

Call

Chat

Best Deal

4:38



Prime Property Consultant

Overview Properties Reviews Services

Rent

Sale

Price

BHK Type



Unfurnished

₹ 16,000

Herem

1 BHK Flats • 500 sq.ft
Sanpada Sector 1

Get Details



Semi-Furnished

₹ 35,000

Moraj Residency

2 BHK Flats • 750 sq.ft
Sanpada Sector 16

Get Details

50,000+

Owners & Agents have already posted their properties

Post Property FREE



Popular Properties



Call Now

Enquire Now

WhatsApp



OPERATIONAL & FINANCIAL OVERVIEW

EFFICIENT & PROFITABLE BUSINESS MODEL

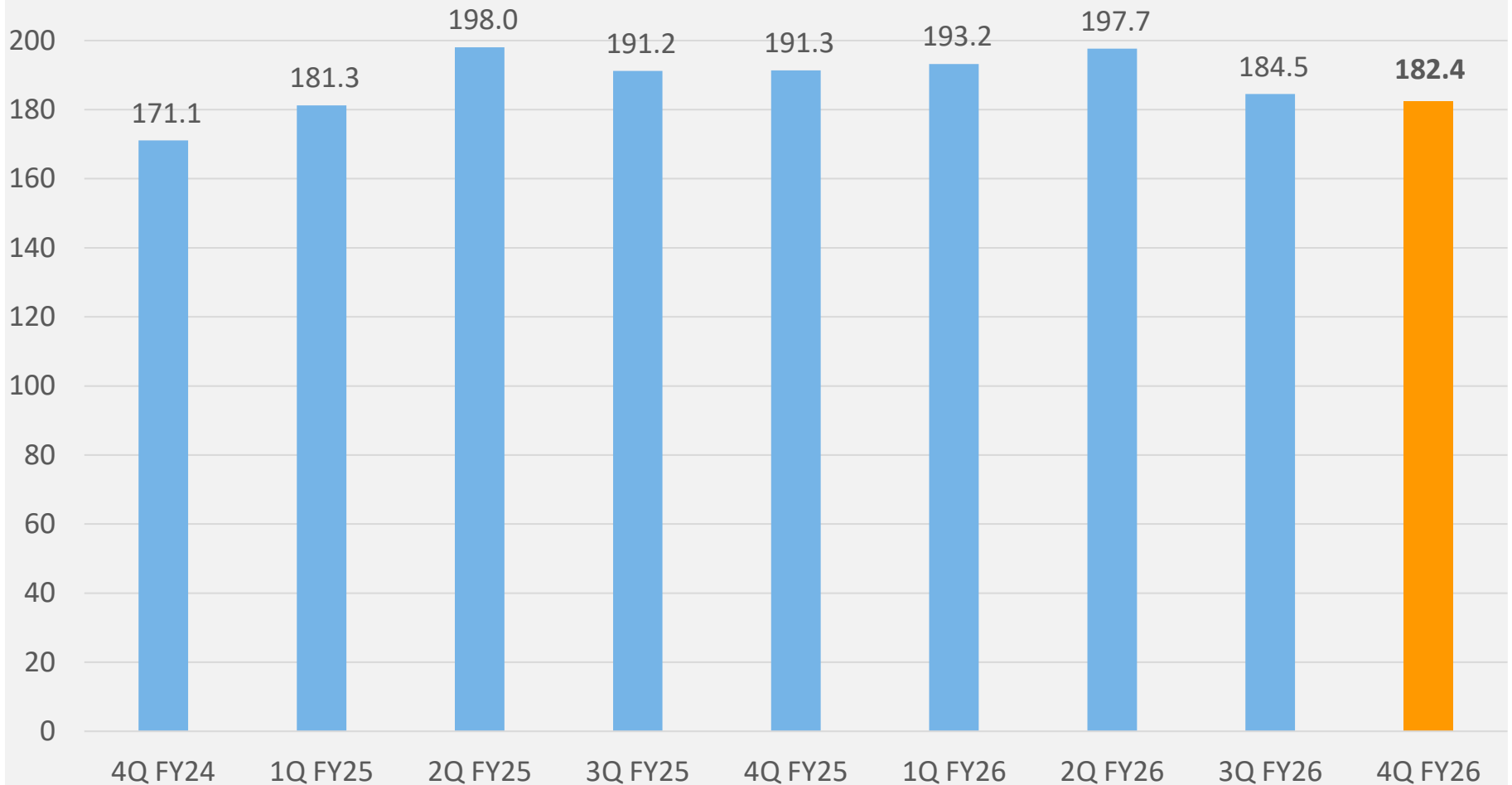
- Paid Advertisers pay a fixed fee to run search-led advertising campaigns for their businesses on Justdial's platforms
- Various premium & non-premium listing packages available which determine placements in search results
- Multiple factors determine pricing, such as business categories of advertiser, geographies targeted, type of package
- Add-on products such as banners, own website, JD Pay, JD Ratings, etc. available
- Advertisers can pay amounts either upfront or through monthly payment plans, with ability to manage campaigns online
- Justdial also runs multi-city/ national campaigns for pan-India advertisers
- Sales team comprises of 5,122 employees in tele-sales, 1,543 feet-on-street (marketing), and 3,807 feet-on-street (Cold Calling & Others) as on Q4 FY26



KEY
BUSINESS
ATTRIBUTES

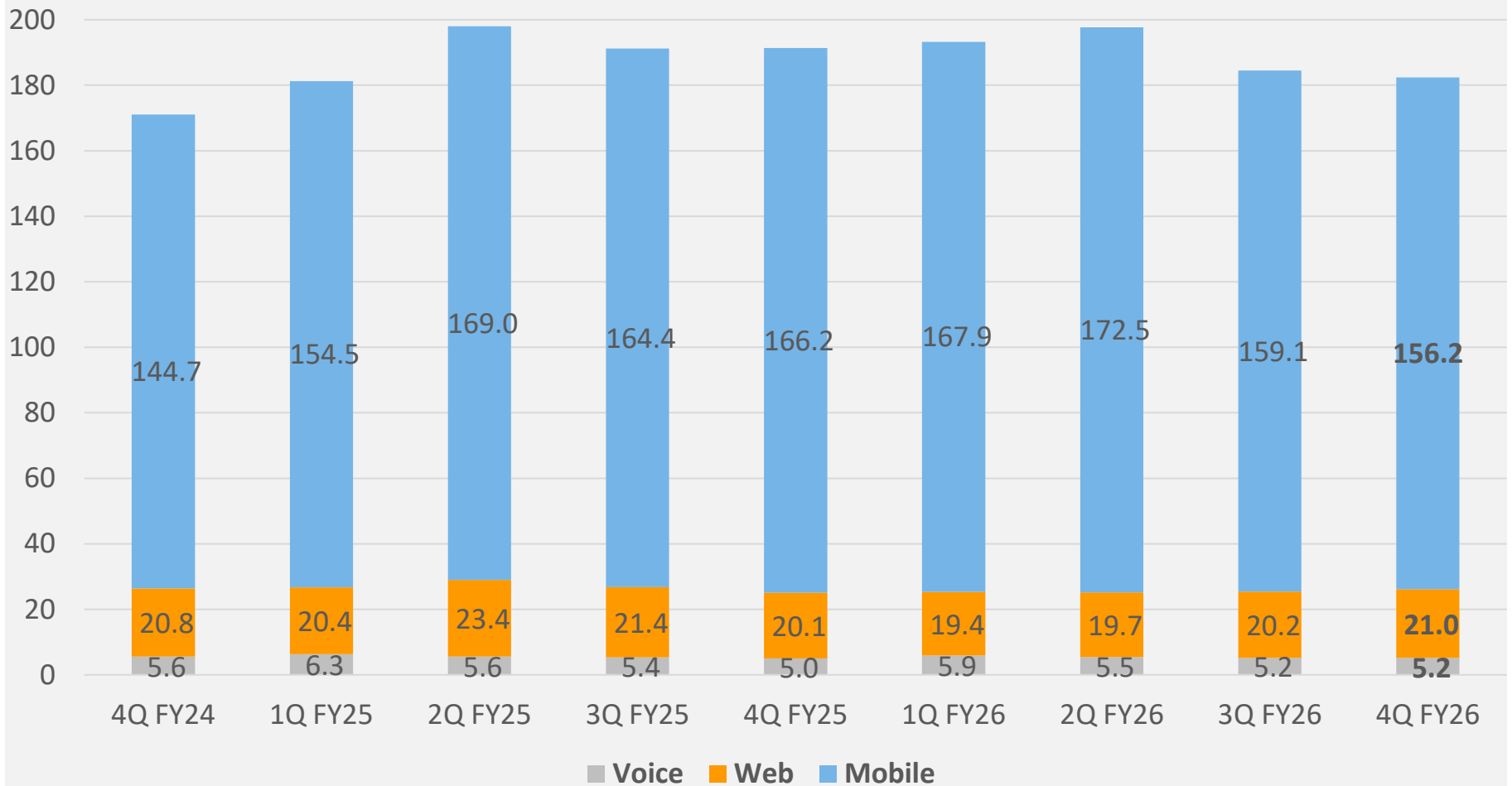
TRAFFIC/ VISITORS

Quarterly Unique Visitors (million)



TRAFFIC/ VISITORS

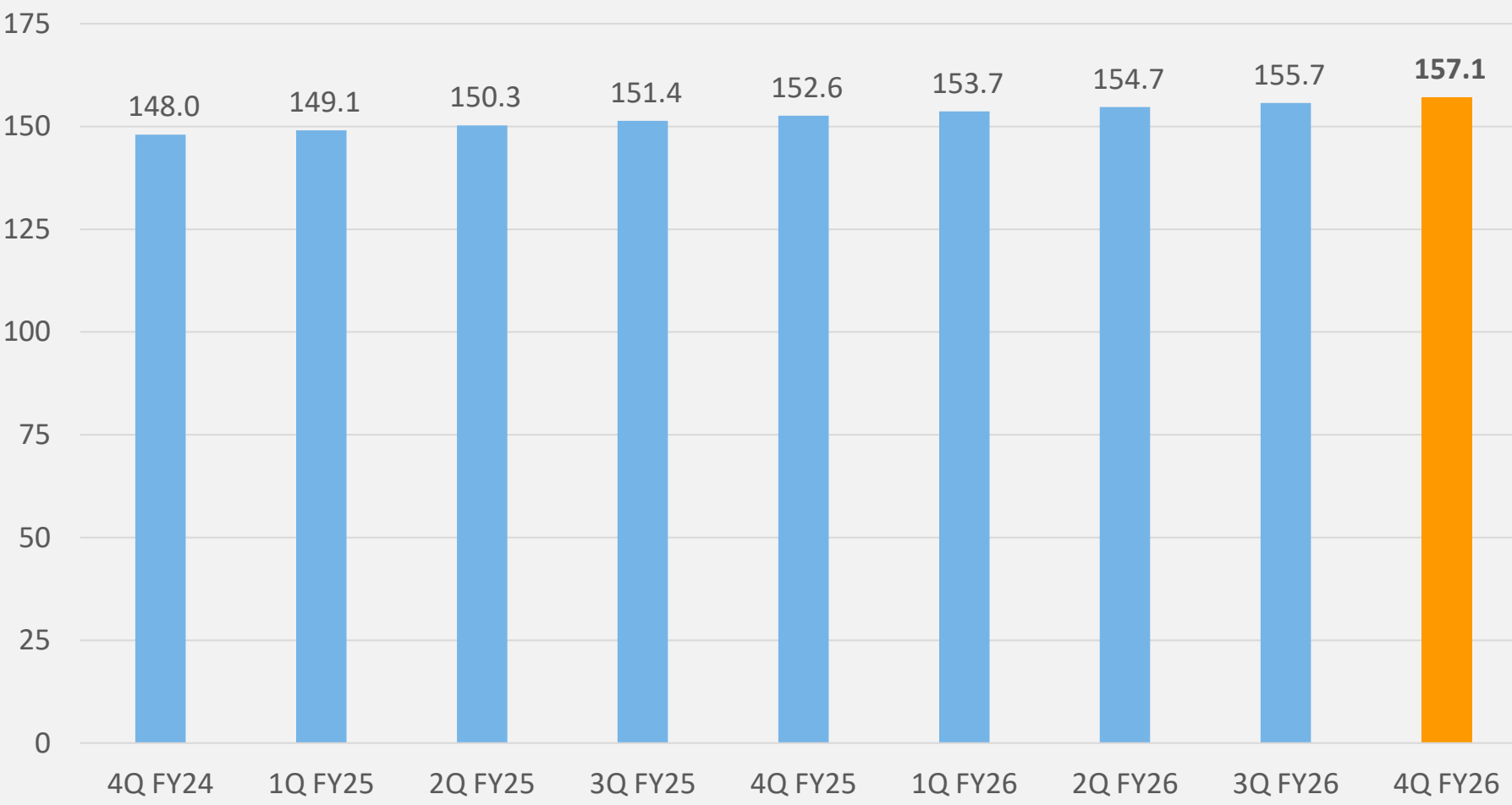
Quarterly Unique Visitors split (million)



Unique visitors are aggregated across various mediums – Voice, Desktop/ PC, Mobile; these may not necessarily be mutually exclusive

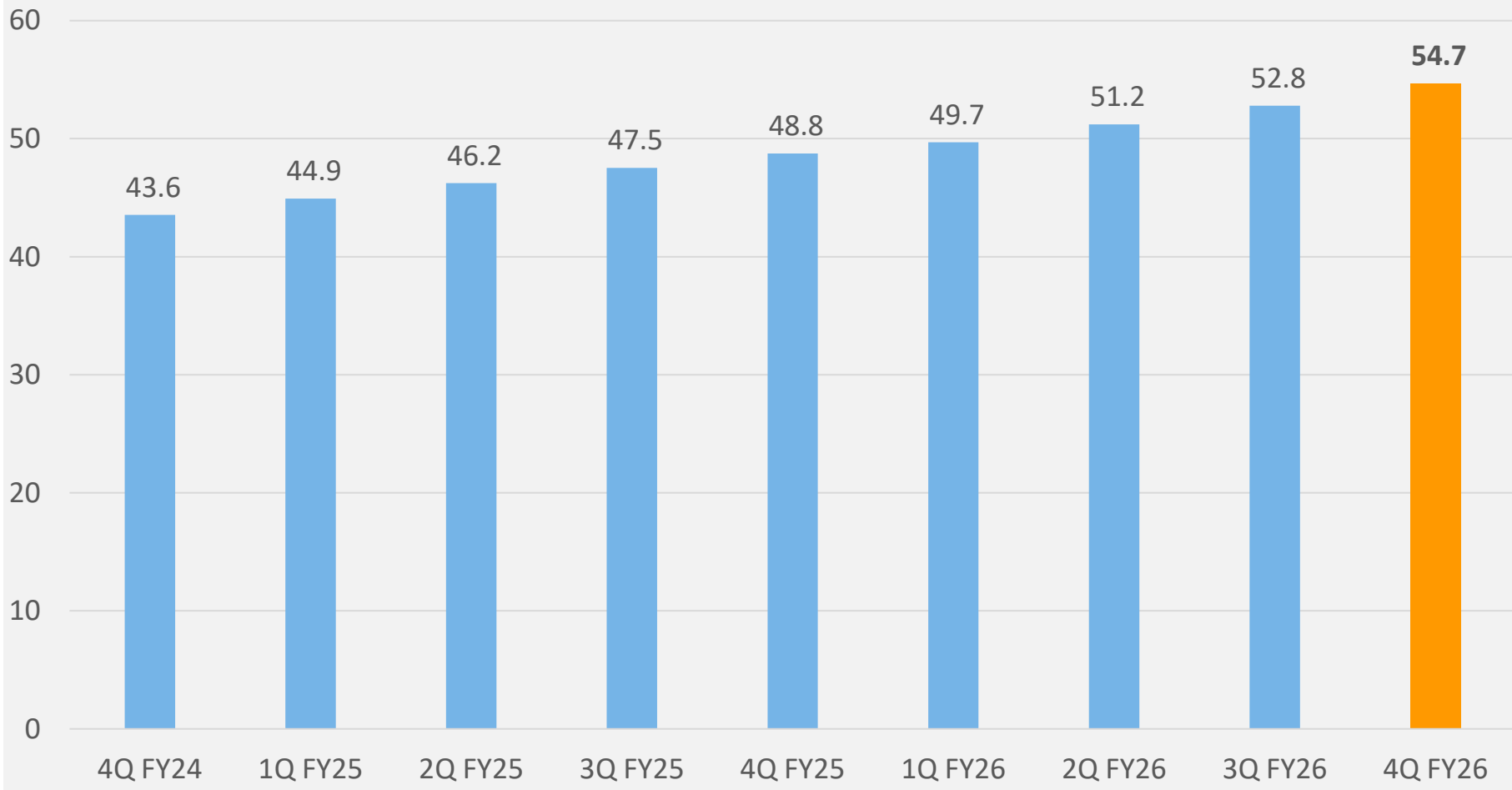
USER ENGAGEMENT

Ratings & Reviews (million)



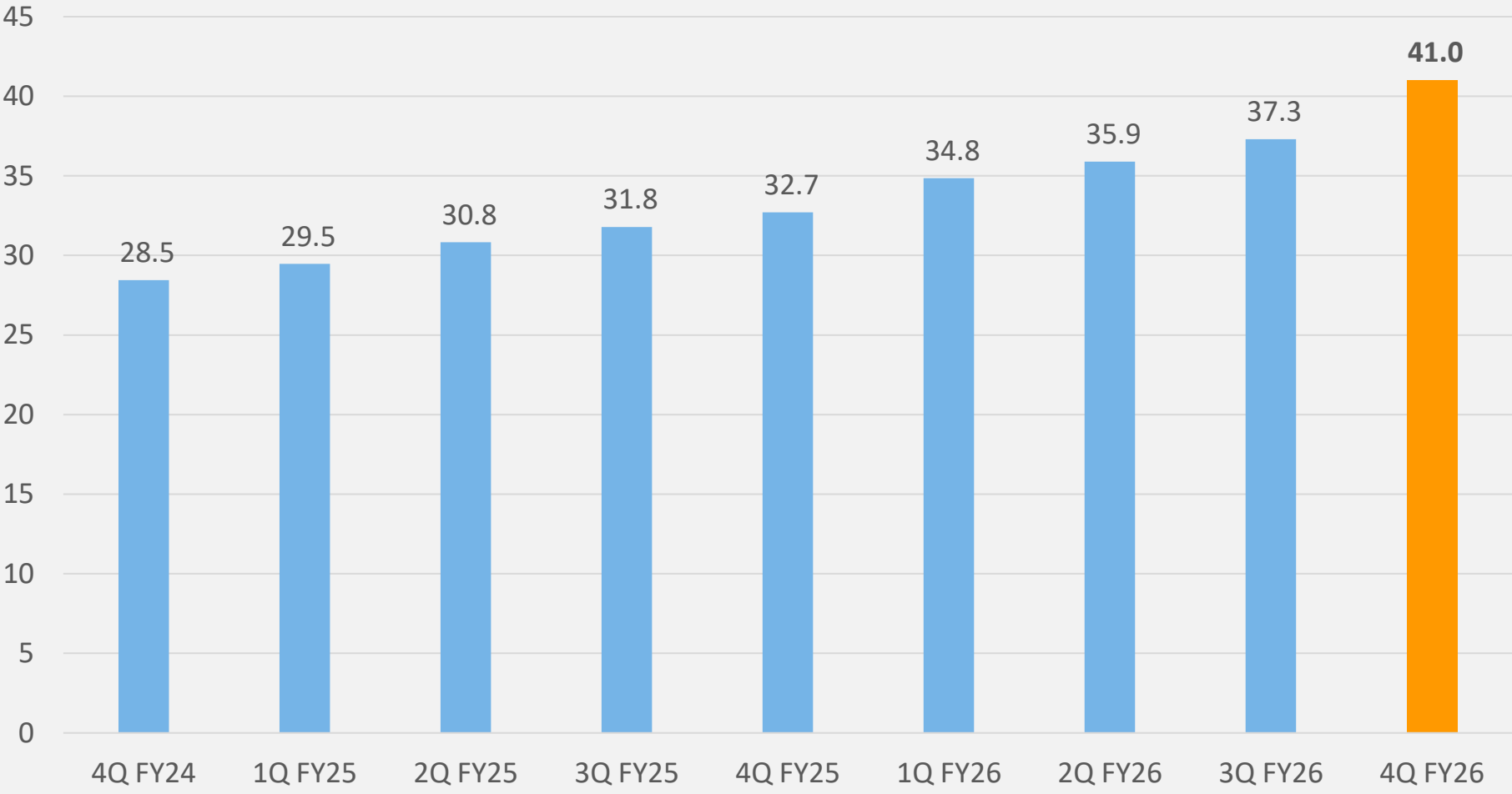
DATA ENRICHMENT

Active Listings - period end (million)



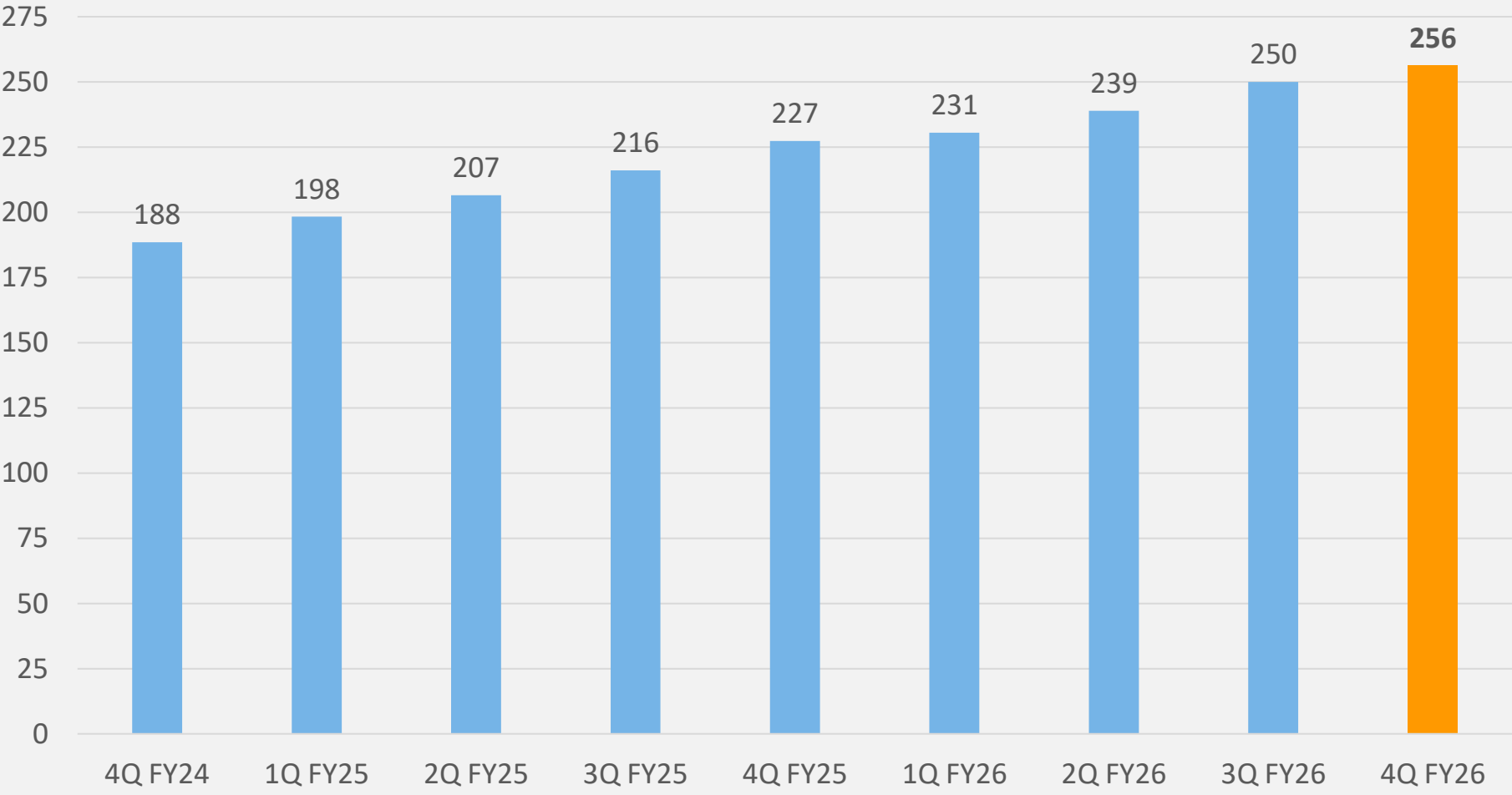
DATA ENRICHMENT

Listings with Geocodes (million)



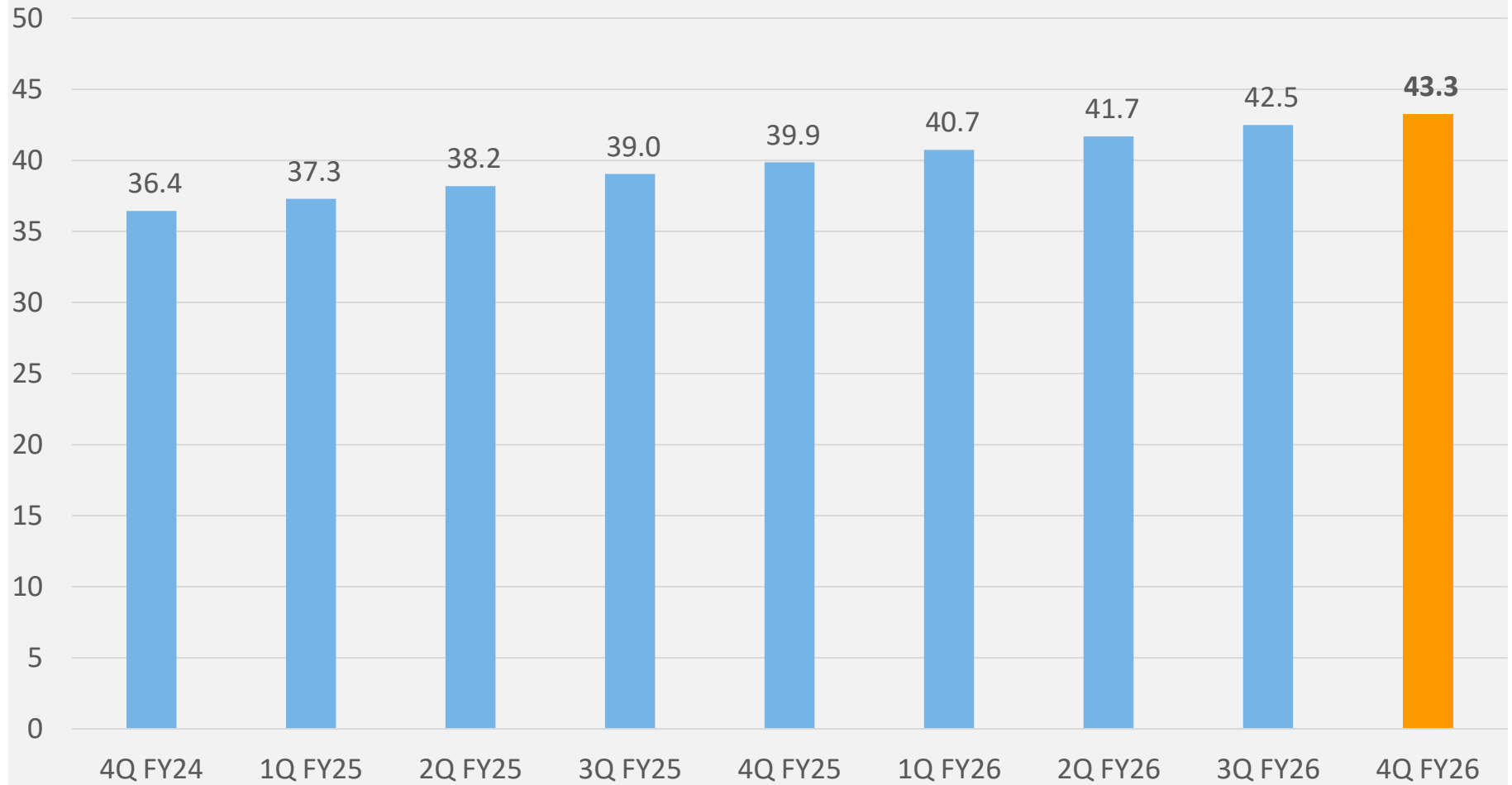
DATA ENRICHMENT

Images in Active Listings (million)



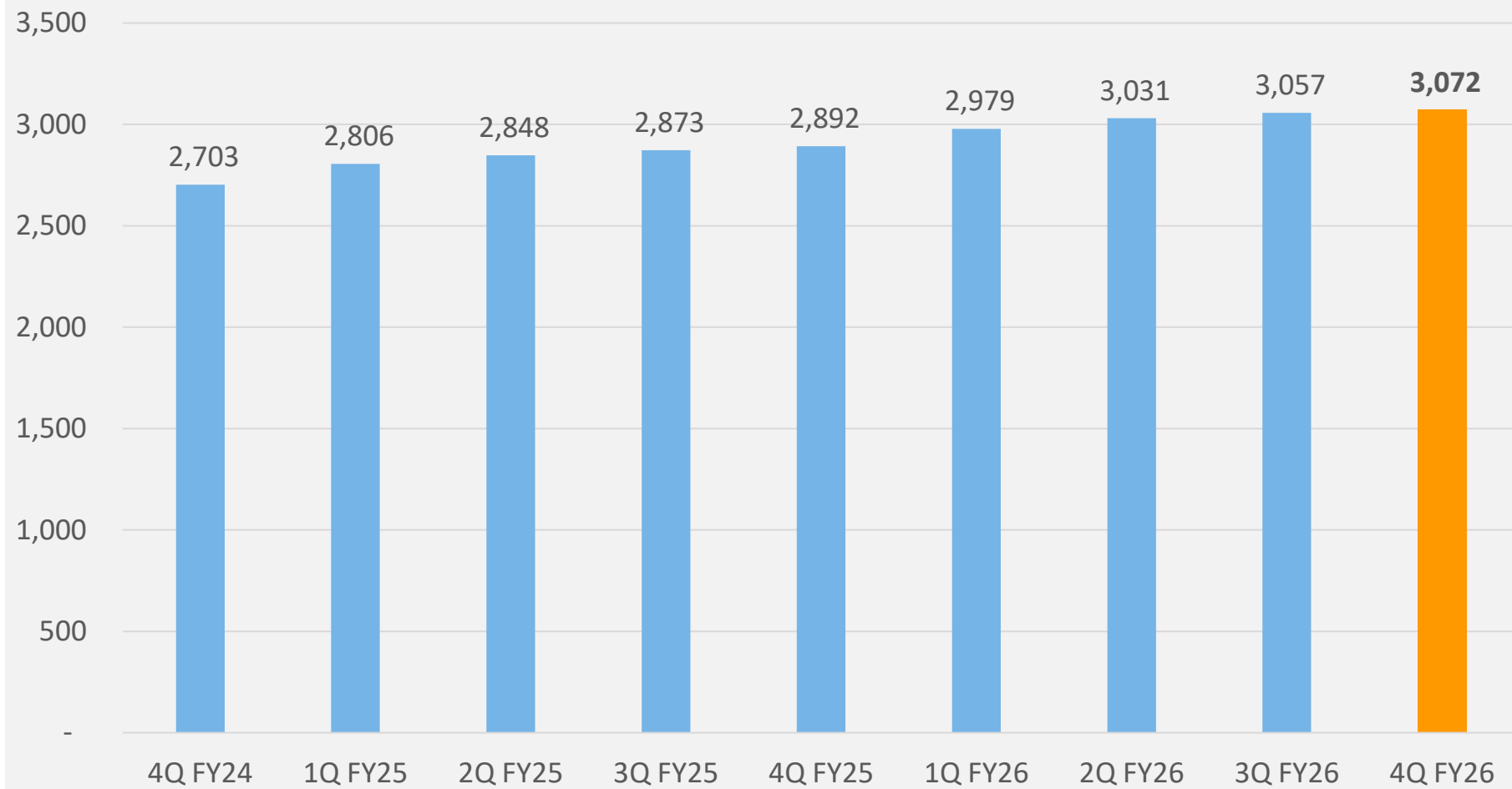
MOBILE APPS

Cumulative JD App Downloads (million)

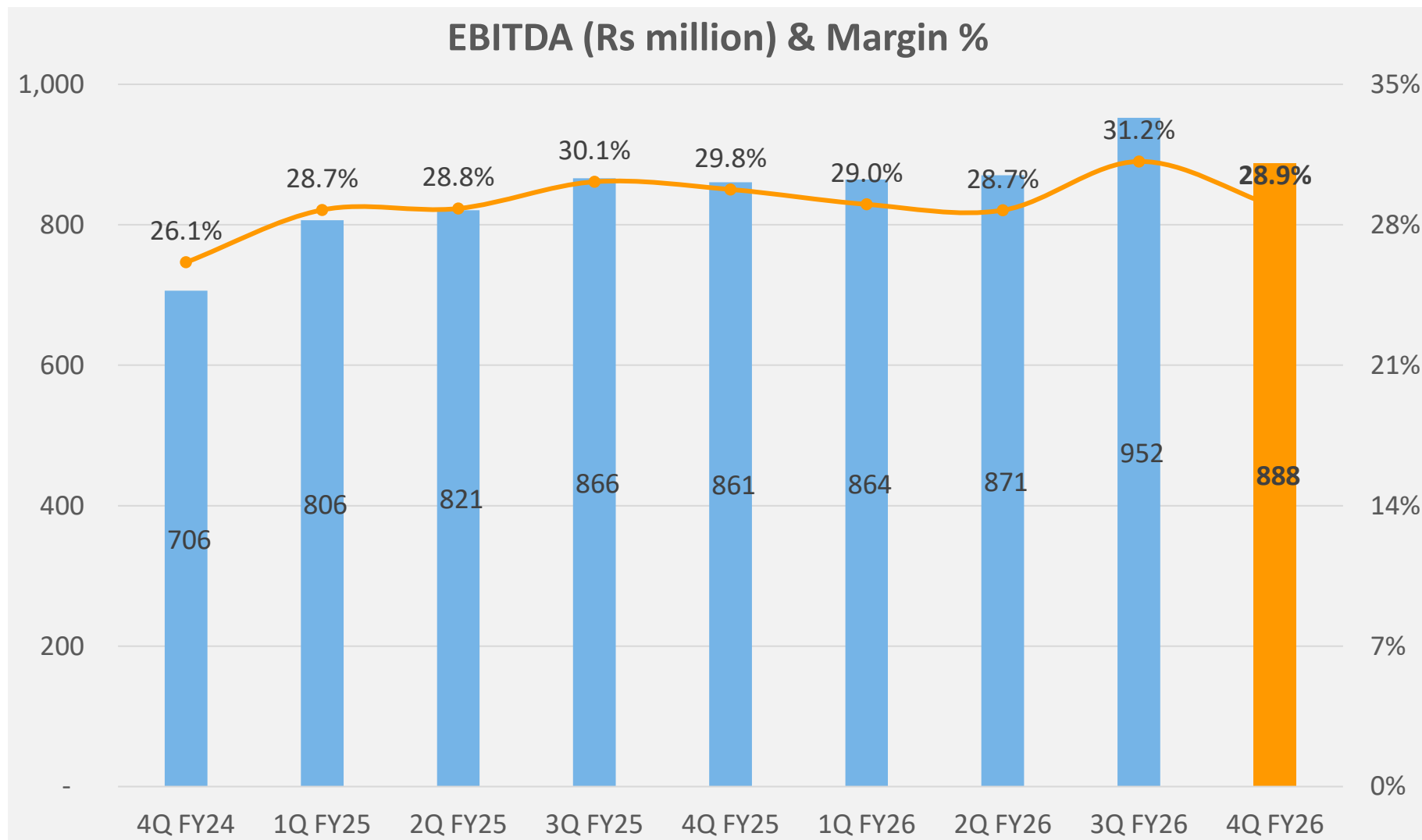


REVENUE

Operating Revenue (Rs million)

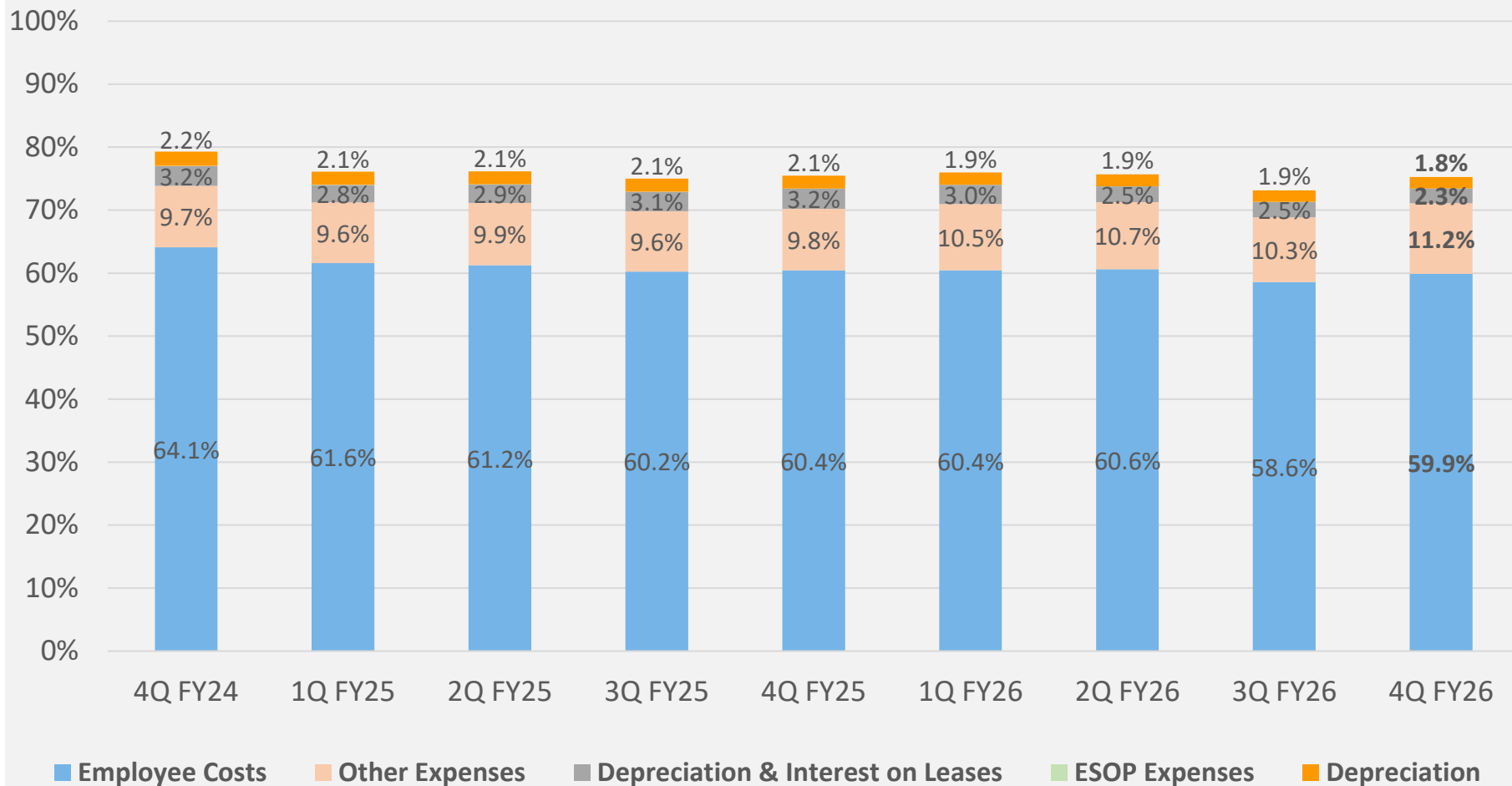


OPERATING MARGIN

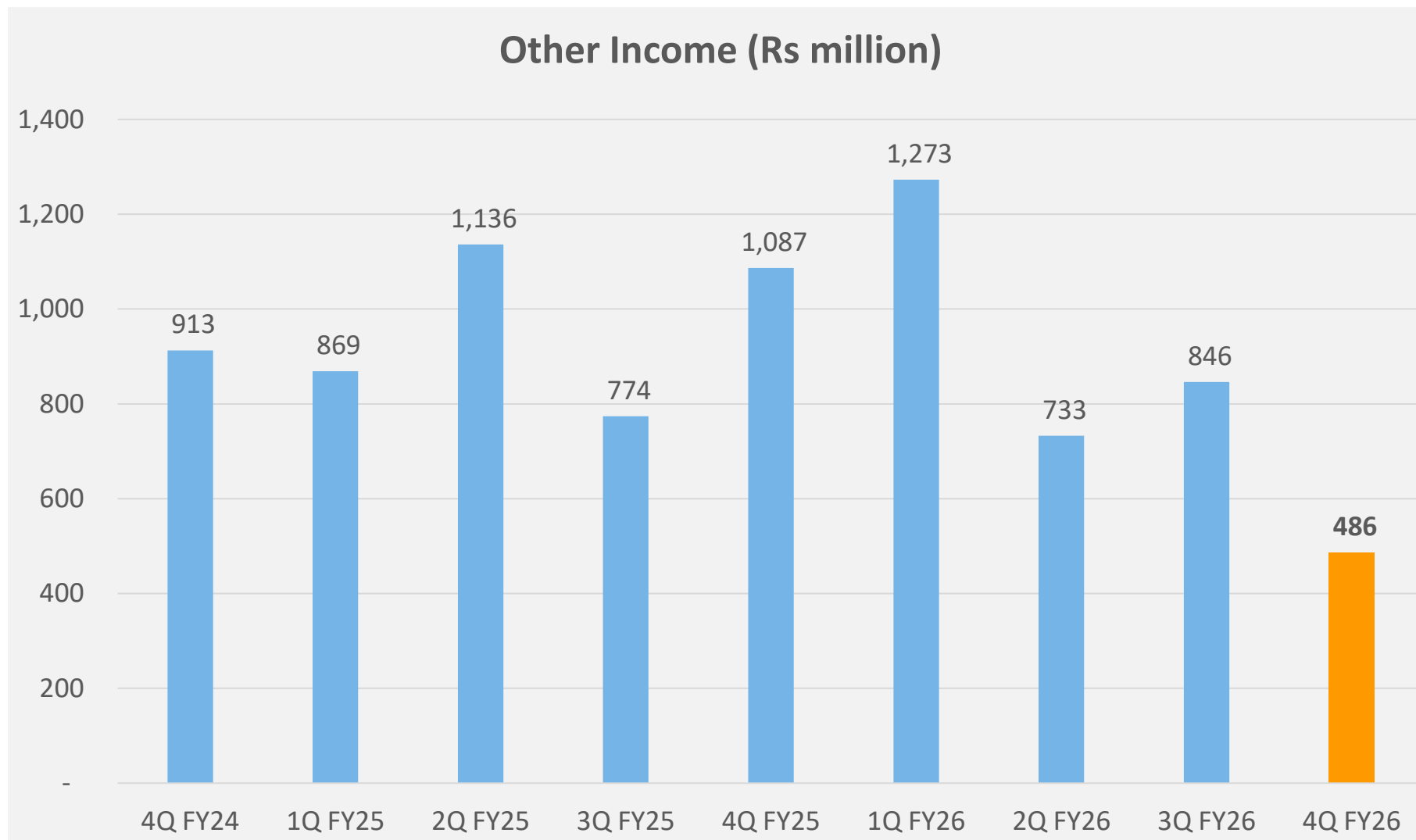


COST STRUCTURE

Expenses as % of Operating Revenue



OTHER INCOME

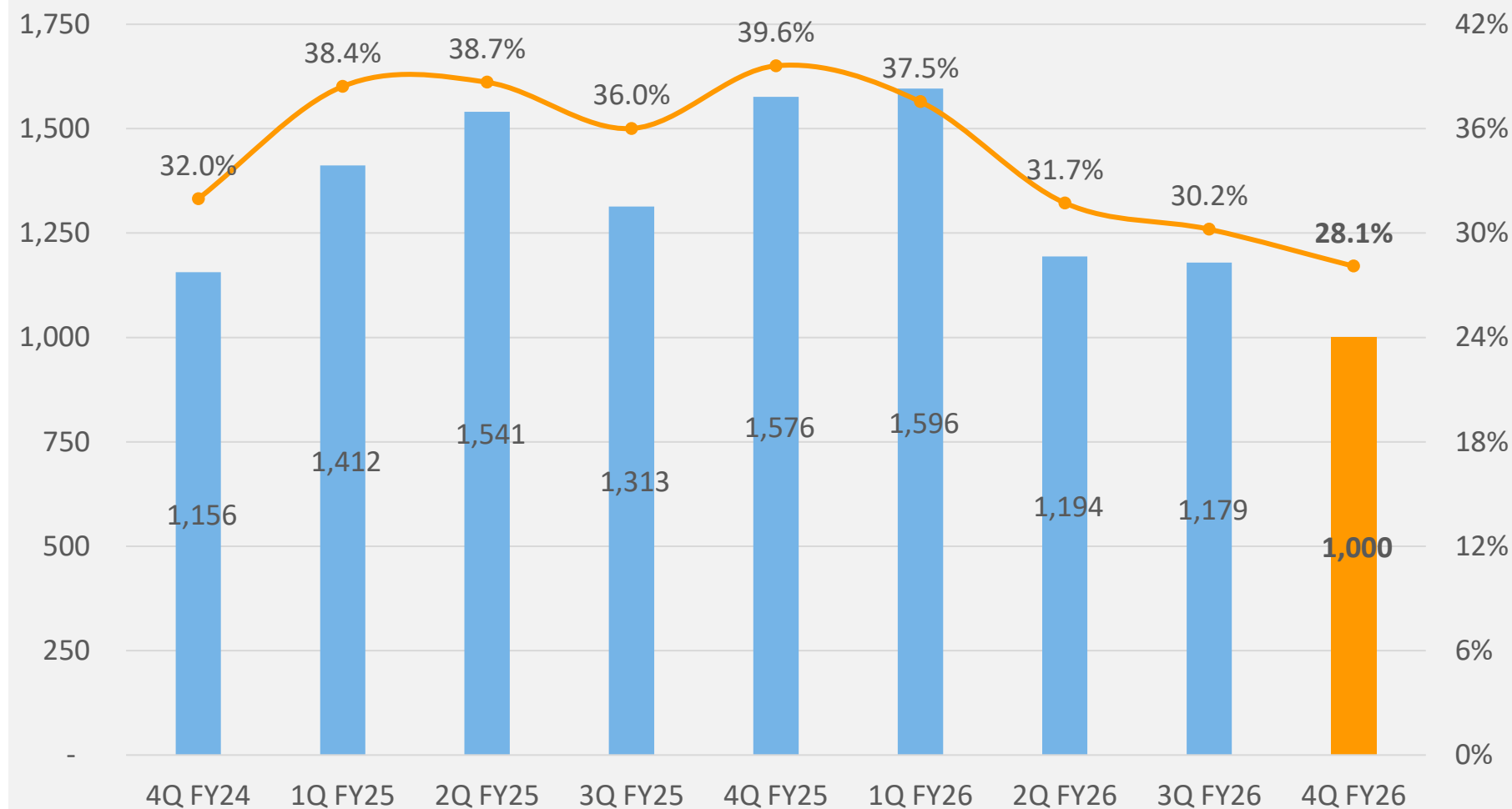


Note:

1. Other Income primarily constitutes mark-to-market (MTM) gains on treasury portfolio, which can have high quarterly fluctuations depending on movement of bond yields during that quarter.

NET PROFIT MARGIN

Net Profit (Rs million) & PAT Margin %

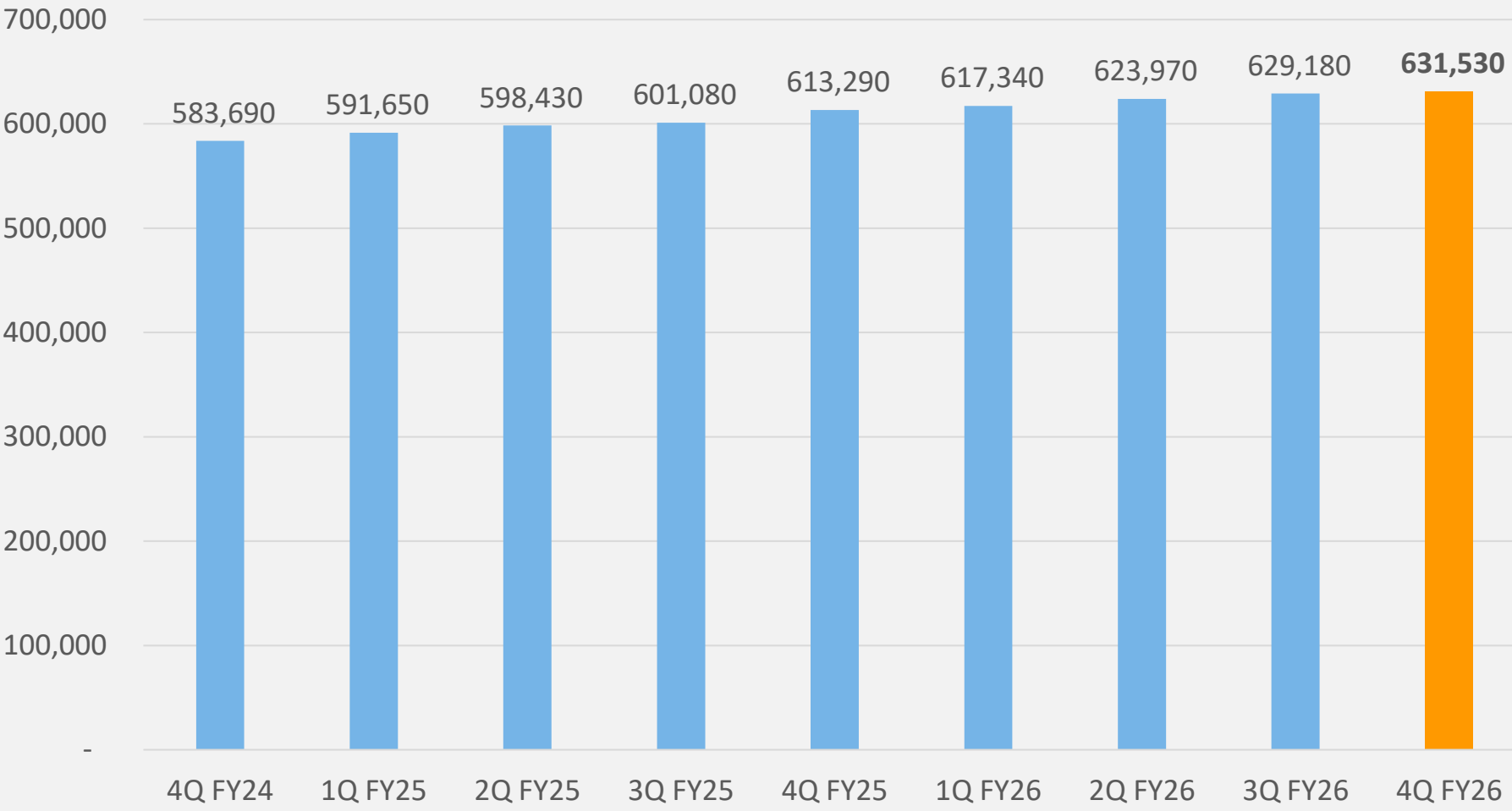


Note:

1. Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.
2. Effective November 21, 2025, the new labour code on Social Security, 2020, amended the definition of "wages" for gratuity calculations and expanded coverage to fixed-term employees. Under Ind AS 19, the revision to gratuity benefit resulting from new labour codes are considered as plan amendments and are treated as past service costs. Consequently, the Company has recognized a one-time, past service cost of Rs 210.8 million on account of aforesaid revision as Exceptional item in the Statement of Profit and Loss for the quarter and nine months ended December 31, 2025.

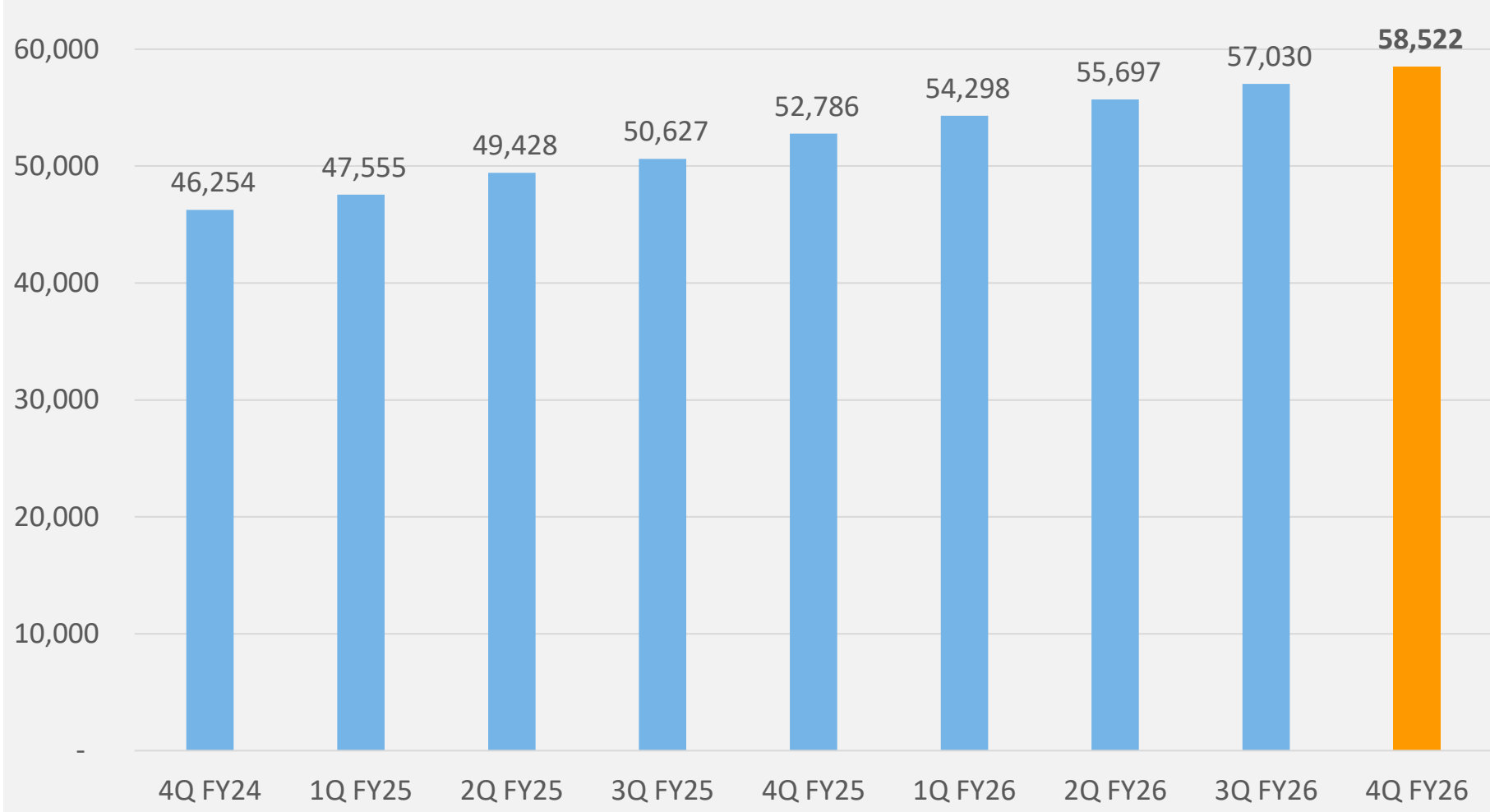
PAID CAMPAIGNS

Active Paid Campaigns - period end

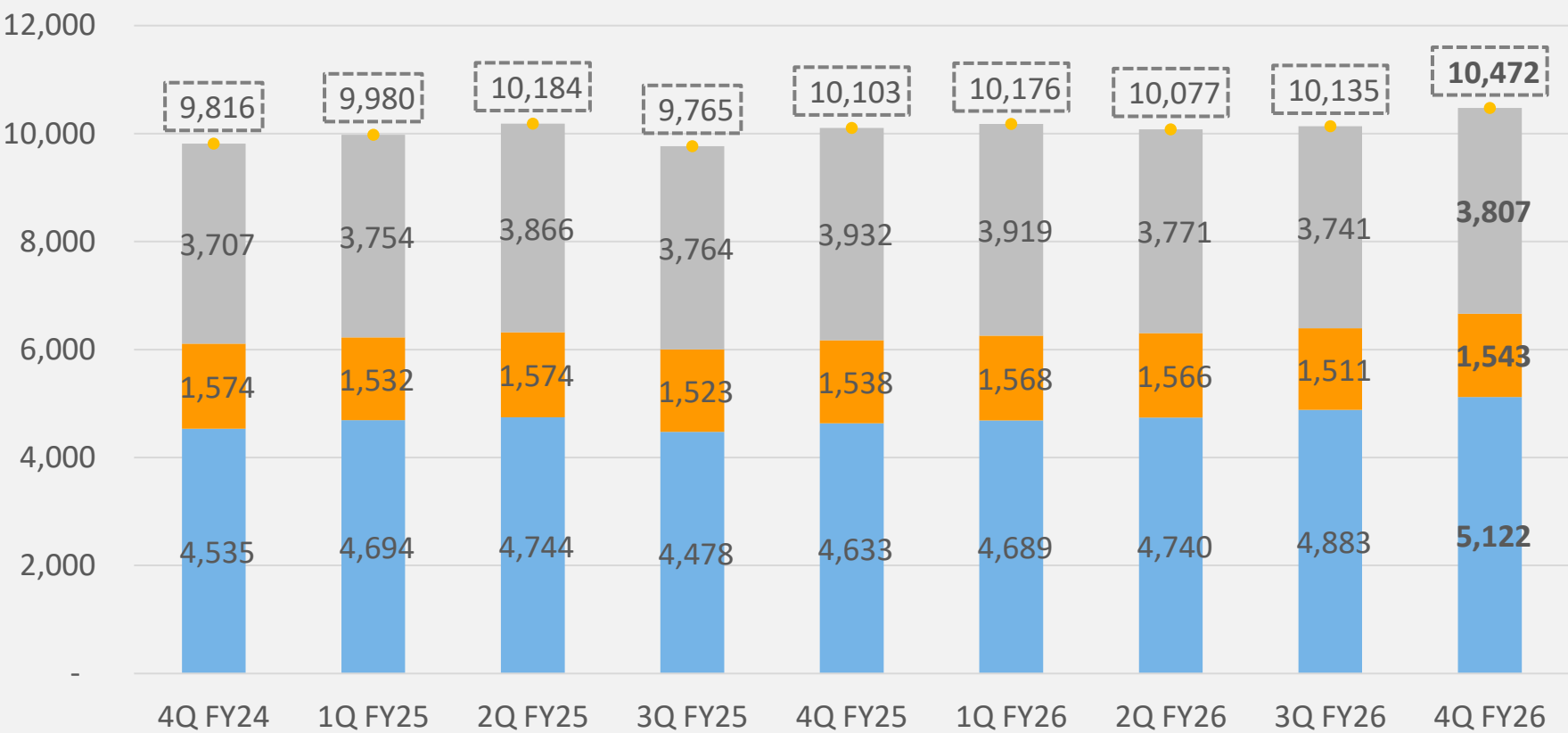


CASH AND INVESTMENTS

Cash & Investments - period end (Rs million)



Sales Strength - Period End



■ Tele-Marketing ■ Feet-on-Street (Marketing) ■ Feet-on-Street (Cold Calling & Others) ● Total Sales Team Strength

JUST DIAL LTD - 4Q FY26 (Quarter ended March 31, 2026) PERFORMANCE SUMMARY

Metric	Unit	4Q FY26	4Q FY25	YoY change	3Q FY26	QoQ change
Operating Revenue	(₹ million)	3,072	2,892	6.2%	3,057	0.5%
Operating EBITDA	(₹ million)	888	861	3.2%	952	-6.8%
Operating EBITDA Margin	%	28.9%	29.8%	-86 bps	31.2%	-225 bps
Operating PBT	(₹ million)	761	709	7.3%	821	-7.3%
Other Income	(₹ million)	486	1,087	-55.2%	846	-42.5%
Exceptional Item (Impact of New Labour Code)	(₹ million)	-	-	-	211	n.a.
Profit Before Taxes	(₹ million)	1,247	1,795	-30.5%	1,456	-14.4%
Net Profit	(₹ million)	1,000	1,576	-36.6%	1,179	-15.2%
Net Profit Margin	%	28.1%	39.6%	-1152 bps	30.2%	-212 bps
Unearned Revenue (period end)	(₹ million)	5,554	5,579	-0.4%	5,219	6.4%
Cash & Investments (period end)	(₹ million)	58,522	52,786	10.9%	57,030	2.6%

Note:

- Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.
- Effective November 21, 2025, the new labour code on Social Security, 2020, amended the definition of "wages" for gratuity calculations and expanded coverage to fixed-term employees. Under Ind AS 19, the revision to gratuity benefit resulting from new labour codes are considered as plan amendments and are treated as past service costs. Consequently, the Company has recognized a one-time, past service cost of Rs 210.8 million on account of aforesaid revision as Exceptional item in the Statement of Profit and Loss for the quarter ended December 31, 2025 and year ended March 31, 2026.

JUST DIAL LTD - 4Q FY26 (Quarter ended March 31, 2026) PERFORMANCE SUMMARY						
Metric	Unit	4Q FY26	4Q FY25	YoY change	3Q FY26	QoQ change
Unique Visitors	(million)	182.4	191.3	-4.7%	184.5	-1.2%
- Mobile	(million)	156.2	166.2	-6.0%	159.1	-1.8%
- Desktop/ PC	(million)	21.0	20.1	4.3%	20.2	3.7%
- Voice	(million)	5.2	5.0	2.6%	5.2	-0.2%
- Mobile	% share	85.7%	86.9%	-119 bps	86.2%	-57 bps
- Desktop/ PC	% share	11.5%	10.5%	99 bps	11.0%	54 bps
- Voice	% share	2.8%	2.6%	20 bps	2.8%	5 bps
Total Listings (period end)	(million)	54.7	48.8	12.1%	52.8	3.6%
Net Listings Addition		1,877,351	1,231,207	52.5%	1,583,120	18.6%
Total Images in Listings (period end)	(million)	256.3	227.3	12.8%	250.0	2.5%
Listings with Geocodes (period end)	(million)	41.0	32.7	25.4%	37.3	10.0%
Ratings & Reviews (period end)	(million)	157.1	152.6	2.9%	155.7	0.9%
Paid campaigns (period end)		631,530	613,290	3.0%	629,180	0.4%
Total App Downloads (period end)	(million)	43.3	39.9	8.5%	42.5	1.8%
App Downloads per day		6,627	6,915	-4.2%	6,988	-5.2%
Total Employees (period end)		13,070	13,002	0.5%	12,731	2.7%
- Sales Employees (period end)		10,472	10,103	3.7%	10,135	3.3%

JUST DIAL LTD - FY26 (Fiscal Year ended March 31, 2026) PERFORMANCE SUMMARY

Metric	Unit	FY26	FY25	YoY change	YoY% change
Operating Revenue	(₹ million)	12,139	11,419	719	6.3%
Operating EBITDA	(₹ million)	3,575	3,354	221	6.6%
Operating EBITDA Margin	%	29.5%	29.4%	-	8 bps
Operating PBT	(₹ million)	3,034	2,776	258	9.3%
Other Income	(₹ million)	3,339	3,865	(527)	-13.6%
Exceptional Item (Impact of New Labour Code)	(₹ million)	211	-	211	n.a.
Profit Before Taxes	(₹ million)	6,162	6,642	(479)	-7.2%
Net Profit	(₹ million)	4,970	5,842	(872)	-14.9%
Net Profit Margin	%	32.1%	38.2%	-	-611 bps
Unearned Revenue (period end)	(₹ million)	5,554	5,579	(25)	-0.4%
Cash & Investments (period end)	(₹ million)	58,522	52,786	5,737	10.9%

Note:

- Net Profit Margin is calculated as Net Profit (Profit After Taxes) as a percentage of Total Revenue (Operating Revenue + Other Income) for the period.
- Effective November 21, 2025, the new labour code on Social Security, 2020, amended the definition of "wages" for gratuity calculations and expanded coverage to fixed-term employees. Under Ind AS 19, the revision to gratuity benefit resulting from new labour codes are considered as plan amendments and are treated as past service costs. Consequently, the Company has recognized a one-time, past service cost of Rs 210.8 million on account of aforesaid revision as Exceptional item in the Statement of Profit and Loss for the quarter ended December 31, 2025 and year ended March 31, 2026.

BOARD OF DIRECTORS

EXECUTIVE DIRECTOR

V S S Mani

V S S Mani is the Founder, Managing Director and Chief Executive Officer of Just Dial. With over 37 years of experience in the field of media and local search services, he has successfully steered and kept our business on the growth track, driven by technological innovation.

INDEPENDENT DIRECTORS

Krishnan Sudarshan (Chairman)

Krishnan Sudarshan is an Engineering graduate from National Institute of Technology, Kurukshetra and has completed the Owner / President Management Program (OPM) at the Harvard Business School. He is the Managing Director of EMA Partners India Limited and is part of the global firm's executive committee as the Regional Chairman for Asia Pacific. He has over 25 years of experience in Executive search and has led successful engagements for both Indian and multinational corporations across industry sectors and functional disciplines. He also leads the Board and CEO practice for the firm in India.

Ranjit Pandit

Ranjit Pandit served as the Managing Director at General Atlantic, LLC, between 2007 and 2012 where he was the head of the firm's growth investment activities across India. He has served as an Advisory Director of General Atlantic LLC in 2013. Prior to General Atlantic, he served as the Managing Director and Chairman of McKinsey & Company in India. He has an MBA from the Wharton School at the University of Pennsylvania (USA) and holds a BE Degree in Electrical Engineering from VJTI, University of Bombay.

Bhama Krishnamurthy

Bhama Krishnamurthy was Country Head and Chief General Manager, SIDBI. She has a career spanning over 35 years in IDBI (now IDBI Bank) and SIDBI, an Apex Development Bank for micro, small and medium enterprises in India covering all areas of development in banking operations both from policy perspectives and relating to implementation aspects. Her areas of specialisation include resource raising and management, integrated treasury operations, credit dispensation & management and risk management. She has done her Masters in Science (M.Sc.) from Mumbai University.

Prof. Dipak C. Jain

Professor Dipak C. Jain earned his M.Sc in Mathematical Statistics from Guwahati University and his Ph.D. in Marketing from the University of Texas at Dallas, USA. He holds a distinguished reputation as both an educator and a scholar. He assumed the role of Dean at the Kellogg School of Management, Northwestern University USA, from 2001 to 2009, and later served as Dean at INSEAD, a prominent business school located in Fontainebleau (Paris), France. Following this, he served as Director at the SASIN Graduate Institute of Business Administration, Chulalongkorn University in Bangkok, Thailand. Presently, Professor Jain holds the title of Professor of Marketing at the China Europe International Business School (CEIBS), bringing with him over 40 years of expertise in management education. He has published several articles in esteemed international journals focusing on marketing and related disciplines. Additionally, he served as the President (European) of China Europe International Business School from 2017 to 2022.

BOARD OF DIRECTORS

NON-EXECUTIVE DIRECTORS

V. Subramaniam

V. Subramaniam is a Chartered Accountant and Cost Accountant. He has over 25 years of experience in the fields of finance, accounts, taxation and business management. He has over the years served at various leadership positions in industries ranging from consumer products, petrochemicals, refining to automobiles and retail during his corporate tenure. He is currently serving as the Managing Director of Reliance Retail Ventures Limited (RRVL) as well as Whole-time Director of Reliance Retail Limited, subsidiary of RRVL.

Ashwin Khasgiwala

Ashwin Khasgiwala presently serves as the Chief Business Operations Controller for Retail Business and has been associated with Reliance Group for more than 18 years. He is a Chartered Accountant and has over two decades of experience in the fields of finance, compliance and accounting.

Geeta Fulwadaya

Geeta Fulwadaya is a commerce graduate from Mumbai University, Company Secretary from the Institute of Company Secretaries of India (ICSI) and law graduate from Government Law College. She has been associated with Reliance group for over 20 years and has extensive experience in the fields of corporate laws, strategy & planning and allied matters. She is also on the Board of several companies including Reliance Retail Limited, Den Networks Limited and Hathway Cable and Datacom Limited.

Anshuman Thakur

Anshuman Thakur has completed his graduation in Economics and MBA from IIM Ahmedabad. He has 25 years of experience in corporate strategy and investment banking and has worked across diverse industries. He is currently Senior Vice President at Jio Platforms Limited and responsible for strategy and planning functions. He joined the Reliance Group in 2014 and has ever since been closely involved with the Jio and retail businesses. Prior to joining Reliance, he worked with Morgan Stanley as Head of Mergers & Acquisitions in India. He was a TMT coverage banker at Rothschild prior to his stint at Morgan Stanley. He has also worked with Arthur Andersen and Ernst & Young in the areas of corporate finance and strategy.

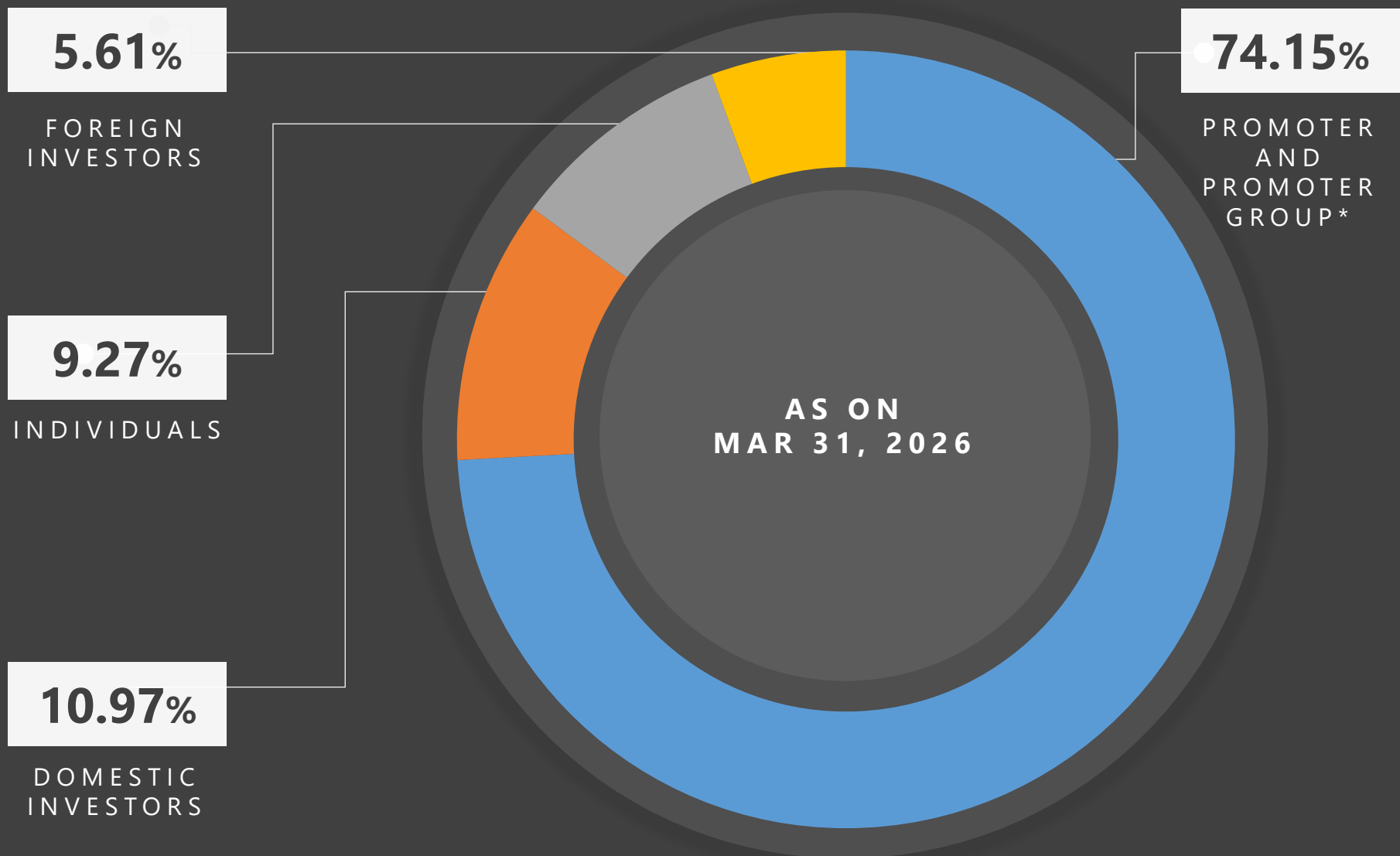
Dinesh Taluja

Dinesh Taluja has completed his B. Tech. from IIT Delhi and MBA from IIM Ahmedabad. He has over 20 years of experience across Investment Banking, Management Consulting, Private Equity & Corporate roles. He has previously worked across Credit Suisse, Standard Chartered Bank, McKinsey & Company and Peepul Capital. He is currently serving as the Chief Financial Officer of Reliance Retail Limited and Deputy Chief Financial Officer of Reliance Retail Ventures Limited.

LEADERSHIP TEAM

Name	Designation	Experience	Functional Areas
V S S Mani	Managing Director & CEO	37 Years	Overall growth strategy, planning, execution & management
V Krishnan	Group President	32 Years	Growth Strategy and Business Development
Abhishek Bansal	Chief Financial Officer	17 Years	Finance, Strategy, Accounting, Treasury, Audit, Legal, Compliance & Investor Relations
Vishal Parikh	Chief Product Officer	26 Years	Leads Product, Design & Technology teams, IT Infra and Voice Operations
Shwetank Dixit	Chief Growth Officer	15 Years	Strategy, Marketing, Business Analytics, Traffic and Revenue Growth, Content Augmentation & SEO
Prashant Nagar	Chief Business Officer	27 Years	Pan-India Sales and Business Development
Ajay Mohan	Chief Business Officer	30 Years	Sales platform management, Strategic alliances, Corporate partnerships & Business expansion
Rajesh Madhavan	Chief People Officer	32 Years	Human Resource Functions
Bandan Karkidholy	Senior Vice President & General Counsel	21 Years	Legal, Regulatory Compliances, Intellectual Property
Manan Udani	Company Secretary & Compliance Officer	18 Years	Company Secretarial and Compliances

SHAREHOLDING PATTERN



*Stake held by Promoter - Reliance Retail Ventures Limited (RRVL) = 63.84%

- End of Presentation -

Registered & Corporate Office:

Just Dial Limited, Palm Court Building M,
501/B, 5th Floor, New Link Road, Malad West,
Mumbai, Maharashtra – 400064

For any queries, please contact us at

investors@justdial.com